



Market Report

JANUARY | 2024 | SOUTH BAY & EXTENDED REGIONS

 Vista | Sotheby's
INTERNATIONAL REALTY

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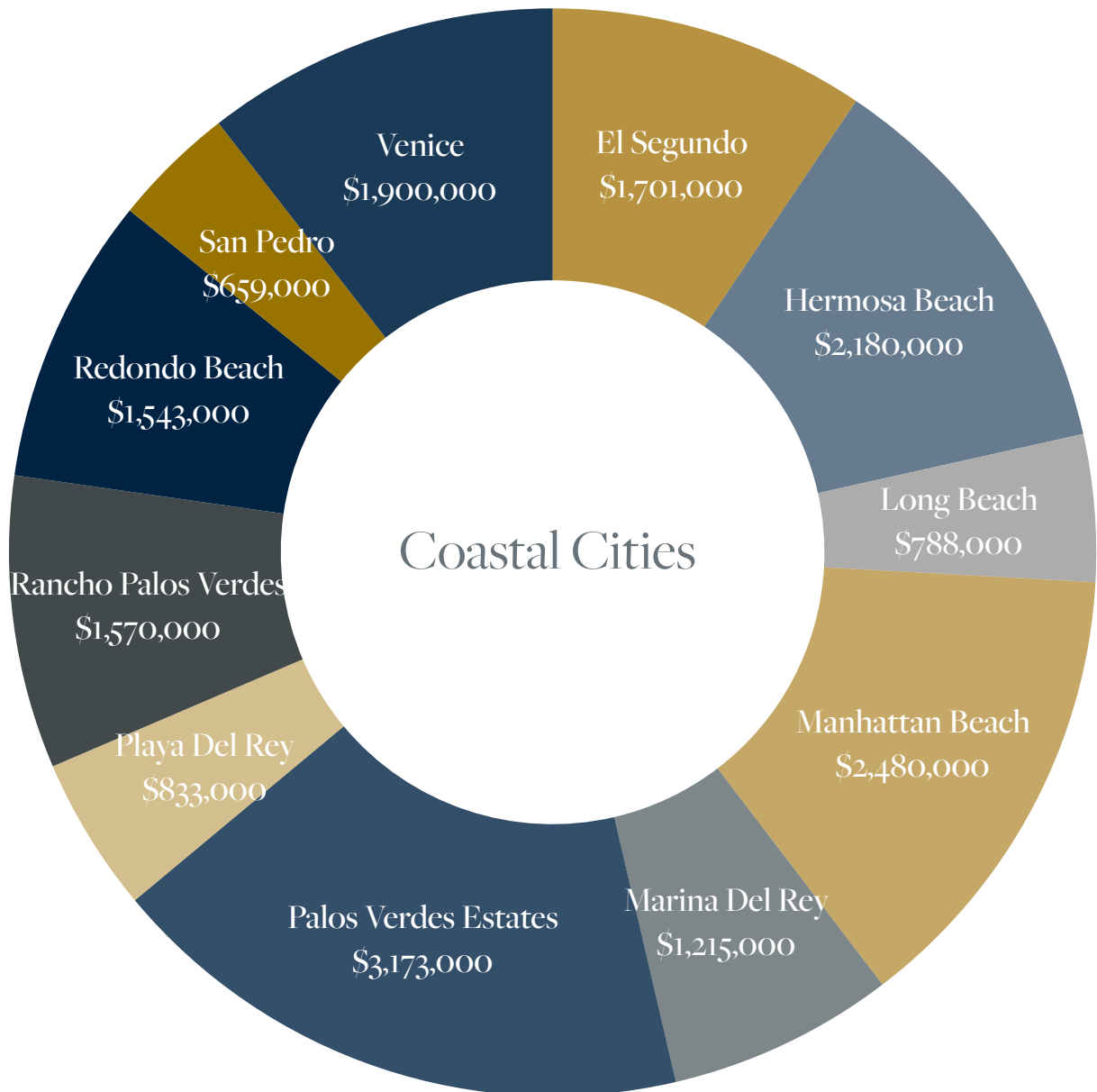
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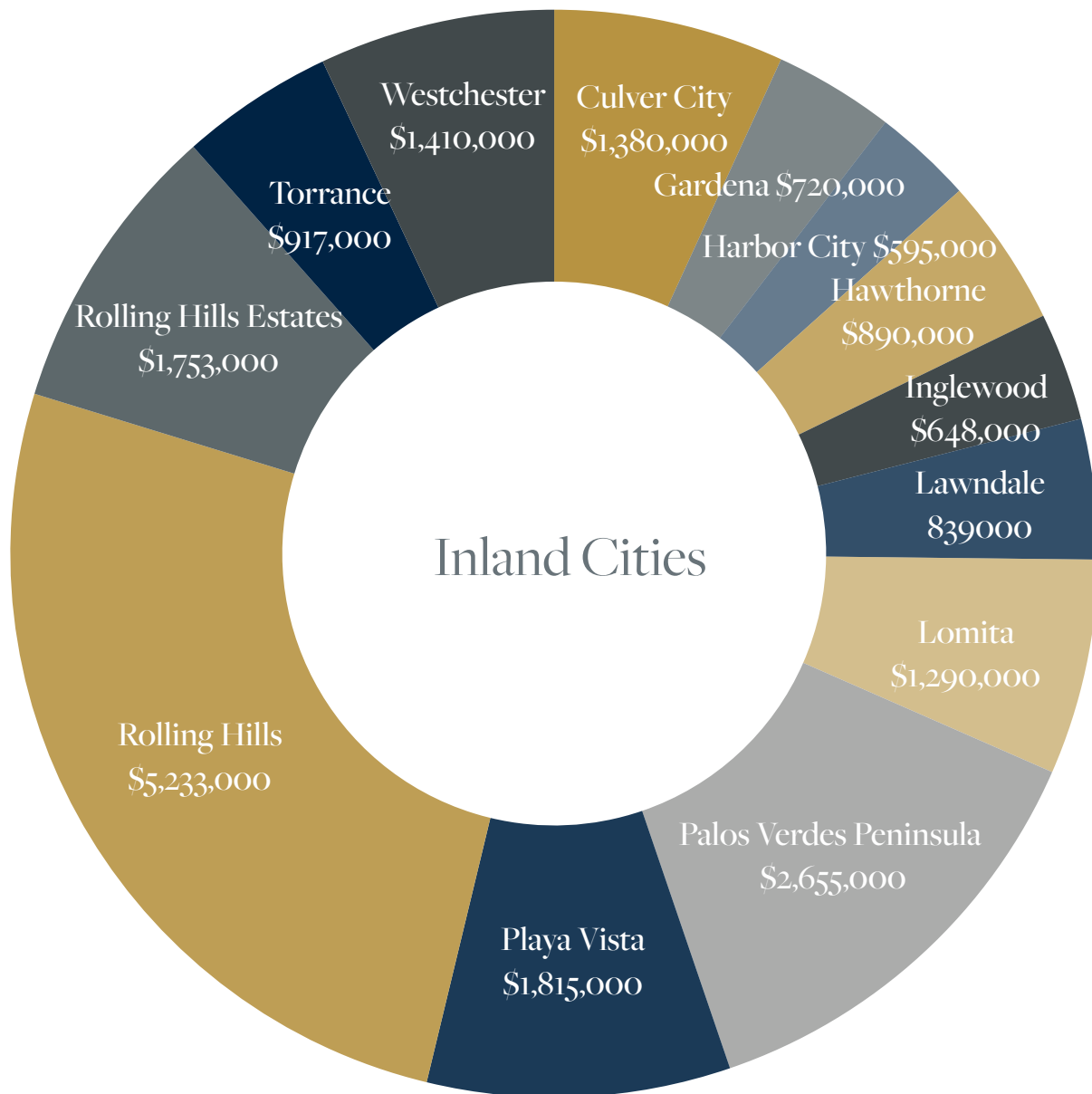
Marina Del Rey



Overview



Median Sale Price by Area



Culver City

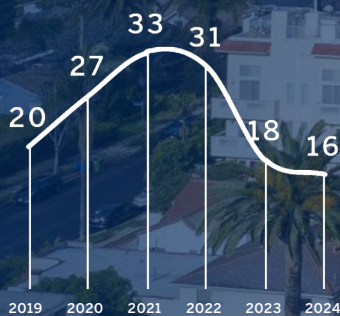
MEDIAN SALES OVER THE LAST 5 YEARS

+53.5% SINCE THIS TIME LAST YEAR



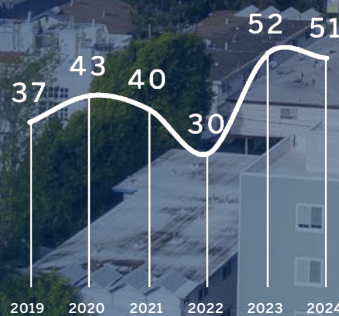
UNITS SOLD

-11.1%



AVERAGE DAYS ON MARKET

-1.9%



AVERAGE PRICE PER SQ.FT.

+19.3%



At A Glance



\$1,380,000

MEDIAN SALES PRICE

\$897

AVERAGE PRICE PER SQ. FT.

16

TOTAL UNITS SOLD

51

AVERAGE DAYS ON MARKET

At A Glance

\$1,701,000

MEDIAN SALES PRICE

\$1,132

AVERAGE PRICE PER SQ. FT.

4

TOTAL UNITS SOLD

1

AVERAGE DAYS ON MARKET



El Segundo

JANUARY

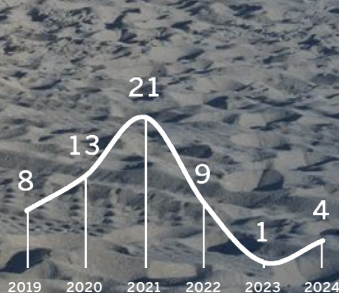
MEDIAN SALES OVER THE LAST 5 YEARS

-45.7% SINCE THIS TIME LAST YEAR



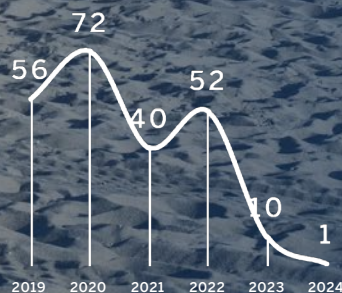
UNITS SOLD

+300.0%



AVERAGE DAYS ON MARKET

-90.0%



AVERAGE PRICE PER SQ.FT.

+46.8%



EL SEGUNDO

Gardena

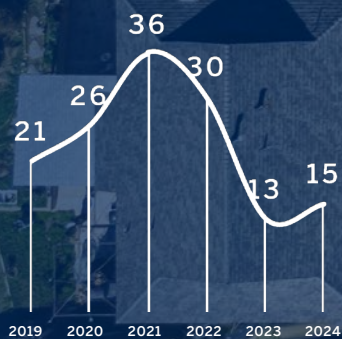
MEDIAN SALES OVER THE LAST 5 YEARS

+10.9% SINCE THIS TIME LAST YEAR



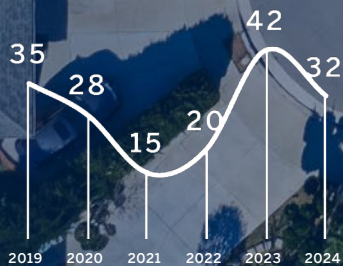
UNITS SOLD

+15.4%



AVERAGE DAYS ON MARKET

-23.8%

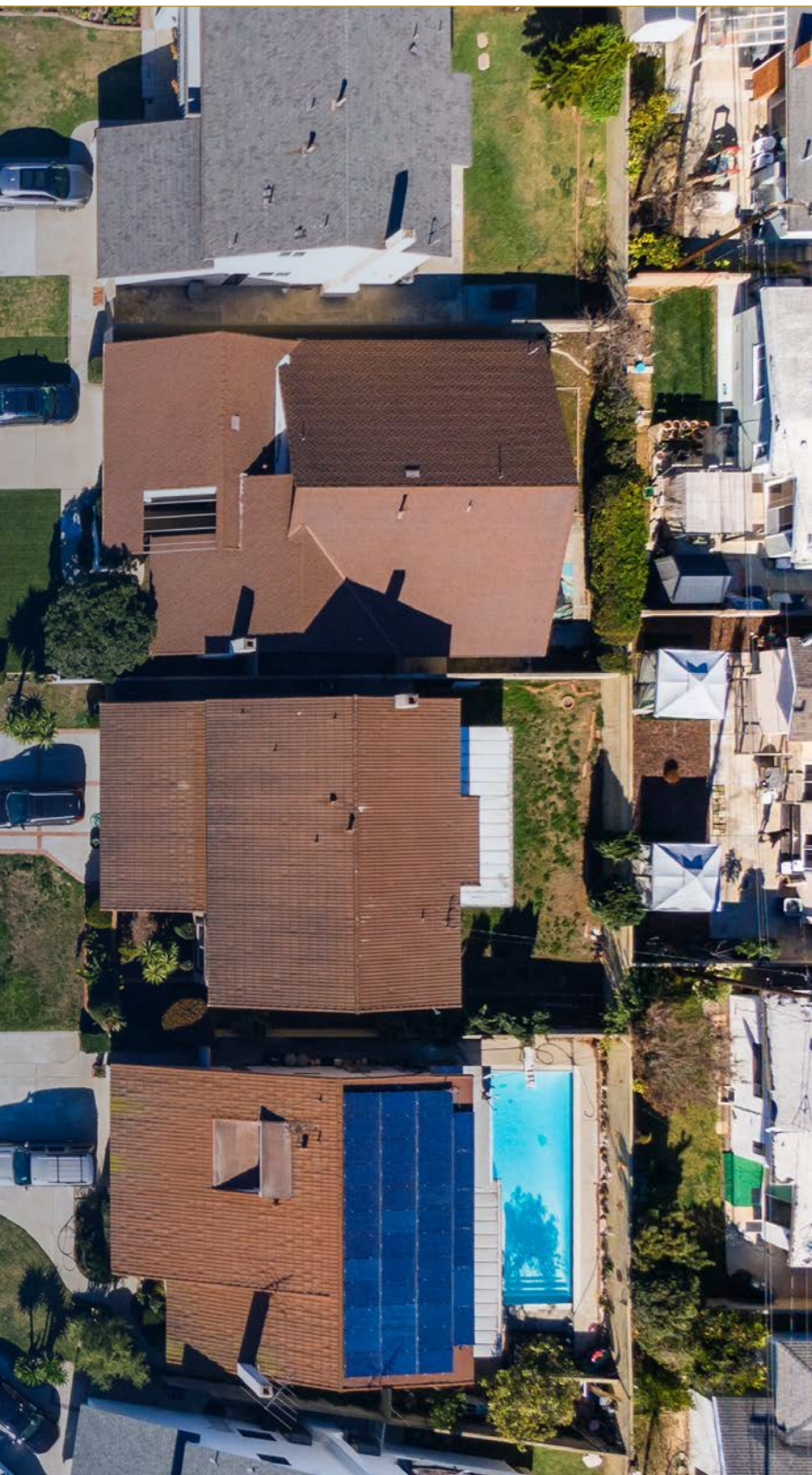


AVERAGE PRICE PER SQ.FT.

-0.4%



At A Glance



\$720,000

MEDIAN SALES PRICE

\$523

AVERAGE PRICE PER SQ. FT.

15

TOTAL UNITS SOLD

32

AVERAGE DAYS ON MARKET

At A Glance

\$595,000

MEDIAN SALES PRICE

\$533

AVERAGE PRICE PER SQ. FT.

7

TOTAL UNITS SOLD

35

AVERAGE DAYS ON MARKET



Harbor City

JANUARY

MEDIAN SALES OVER THE LAST 5 YEARS

-13.9% SINCE THIS TIME LAST YEAR



UNITS SOLD

-12.5%



AVERAGE DAYS ON MARKET

-14.6%



AVERAGE PRICE PER SQ.FT.

+15.4%



HARBOR CITY

Hawthorne

MEDIAN SALES OVER THE LAST 5 YEARS

+4.7% SINCE THIS TIME LAST YEAR

\$2.0 M

\$1.5 M

\$1.0 M

\$0.5 M

\$0.0 M

\$763,000

\$725,000

\$875,000

\$850,000

\$890,000

2020

2021

2022

2023

2024

HAWTHORNE

UNITS SOLD

-7.7%

AVERAGE DAYS ON MARKET

-38.3%

AVERAGE PRICE PER SQ.FT.

+5.5%

21

14

18

14

13

12

2019

2020

2021

2022

2023

2024

53

24

33

27

60

37

\$471

\$428

\$564

\$619

\$688

\$726

2019

2020

2021

2022

2023

2024

SITE OF THE CHILDHOOD HOME OF THE BEACH BOYS

IT WAS HERE IN THE HOME OF PARENTS MURRY AND AUDREE THAT BRIAN, DENNIS, AND CARL WILSON GREW TO MANHOOD AND DEVELOPED THEIR MUSICAL SKILLS. DURING LABOR DAY WEEKEND 1964, WITH GORDON MIKE LOLO AND FRIEND AL JARDINE, GATHERED TOGETHER TO RECORD A TAPE OF THEIR BREAKTHROUGH SONG "SURFIN'". THIS MARKED THE BIRTH OF THE ROCK GROUP, NOW KNOWN WORLDWIDE AS THE BEACH BOYS, AND THE BEGINNING OF AN HISTORIC MUSICAL LEGACY THAT WOULD CHANGE THE RECORDING INDUSTRY. THE MUSIC OF THE WILSONS, LOVE, JARDINE, AND FRIEND, DAVID MARKS BROADCAST TO THE WORLD AN IMAGE OF CALIFORNIA AS A PLACE OF SUN, SURF, AND ROMANCE. BRIAN WILSON WOULD BECOME A LEGENDARY PRODUCER, ARRANGER, AND SONGWRITER.

CALIFORNIA REGISTERED HISTORICAL LANDMARK NO. 1041

PLACED BY THE SOUTHERN CALIFORNIA BRONZE FOUNDATION IN COOPERATION WITH THE CITY OF HAWTHORNE, MAY 2009.

At A Glance

\$890,000

MEDIAN SALES PRICE

\$726

AVERAGE PRICE PER SQ. FT.

12

TOTAL UNITS SOLD

37

AVERAGE DAYS ON MARKET



At A Glance

\$2,180,000

MEDIAN SALES PRICE

\$1,416

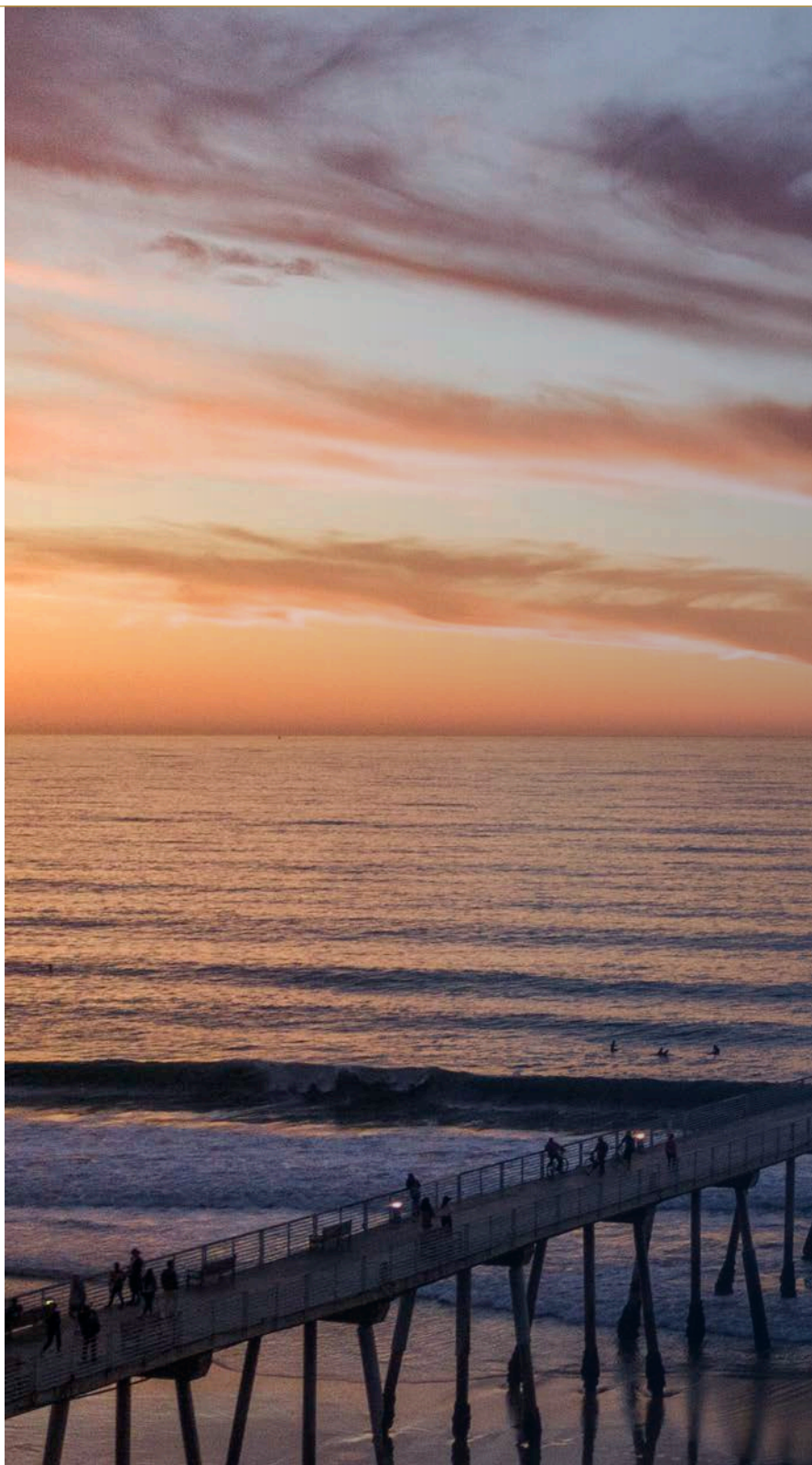
AVERAGE PRICE PER SQ. FT.

10

TOTAL UNITS SOLD

81

AVERAGE DAYS ON MARKET



Hermosa Beach

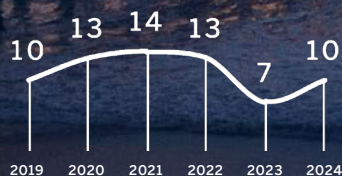
MEDIAN SALES OVER THE LAST 5 YEARS

+93.6% SINCE THIS TIME LAST YEAR



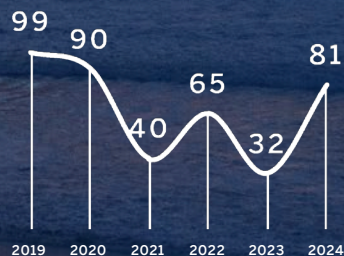
UNITS SOLD

+42.9%



AVERAGE DAYS ON MARKET

+153.1%



AVERAGE PRICE PER SQ.FT.

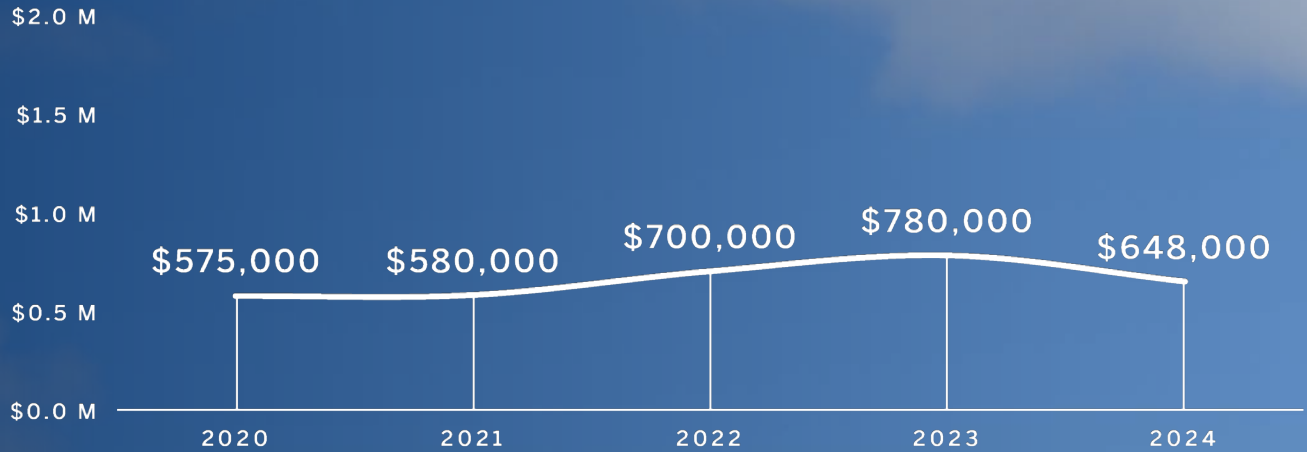
+41.9%



Inglewood

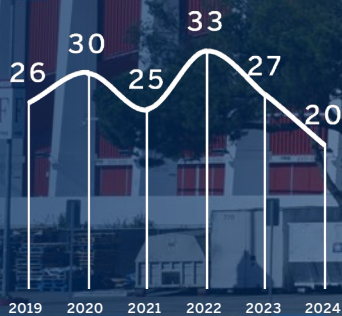
MEDIAN SALES OVER THE LAST 5 YEARS

-16.9% SINCE THIS TIME LAST YEAR



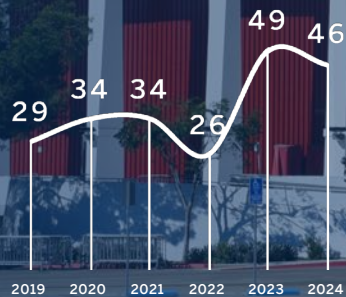
UNITS SOLD

-25.9%



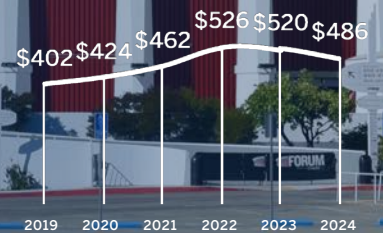
AVERAGE DAYS ON MARKET

-6.1%



AVERAGE PRICE PER SQ. FT.

-6.5%



At A Glance



\$648,000

MEDIAN SALES PRICE

\$486

AVERAGE PRICE PER SQ. FT.

20

TOTAL UNITS SOLD

46

AVERAGE DAYS ON MARKET

At A Glance

\$839,000

MEDIAN SALES PRICE

\$528

AVERAGE PRICE PER SQ. FT.

7

TOTAL UNITS SOLD

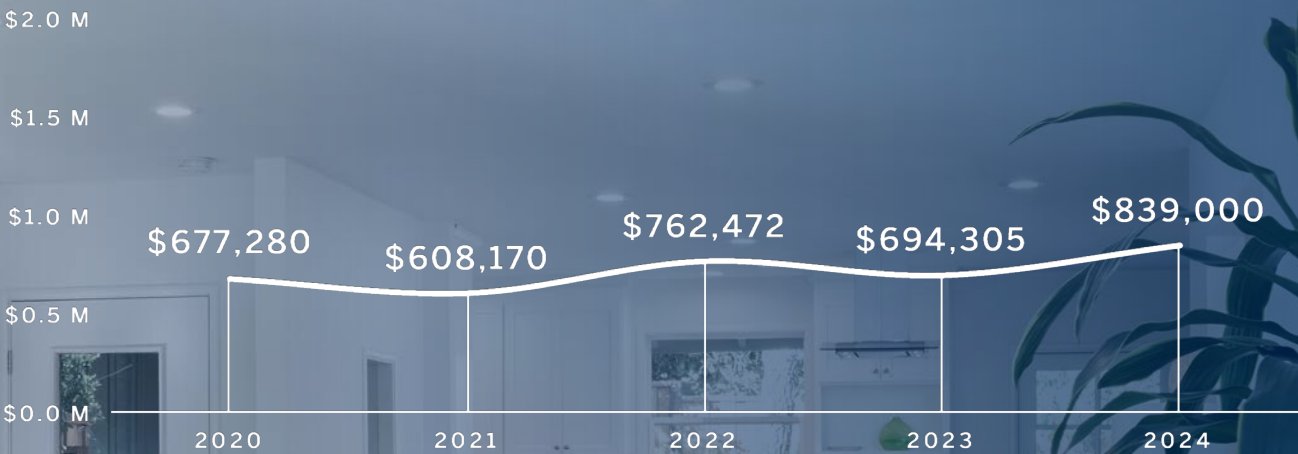
28

AVERAGE DAYS ON MARKET



MEDIAN SALES OVER THE LAST 5 YEARS

+20.8% SINCE THIS TIME LAST YEAR



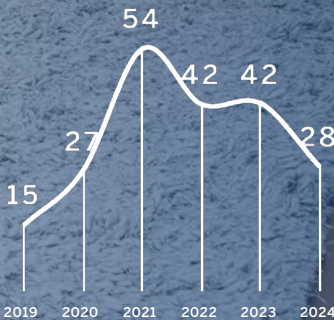
UNITS SOLD

+16.7%



AVERAGE DAYS ON MARKET

-33.3%



AVERAGE PRICE PER SQ.FT.

+0.8%



Lomita

MEDIAN SALES OVER THE LAST 5 YEARS

+59.3% SINCE THIS TIME LAST YEAR



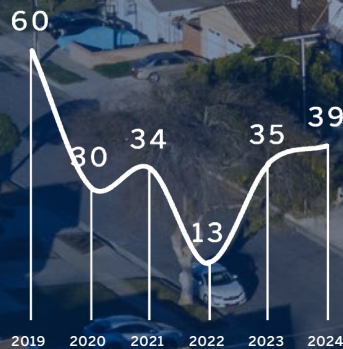
UNITS SOLD

-33.3%



AVERAGE DAYS ON MARKET

+11.4%



AVERAGE PRICE PER SQ.FT.

+13.9%



At A Glance



\$1,290,000

MEDIAN SALES PRICE

\$581

AVERAGE PRICE PER SQ. FT.

2

TOTAL UNITS SOLD

39

AVERAGE DAYS ON MARKET

At A Glance

\$788,000

MEDIAN SALES PRICE

\$633

AVERAGE PRICE PER SQ. FT.

140

TOTAL UNITS SOLD

30

AVERAGE DAYS ON MARKET

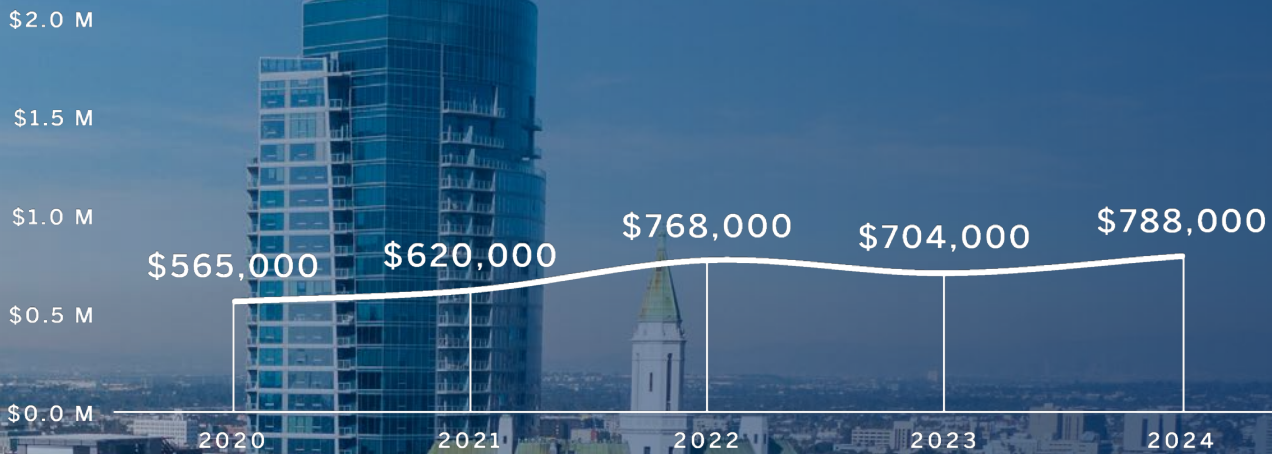


Long Beach

JANUARY

MEDIAN SALES OVER THE LAST 5 YEARS

+11.9% SINCE THIS TIME LAST YEAR



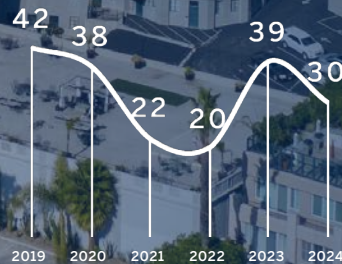
UNITS SOLD

+2.2%



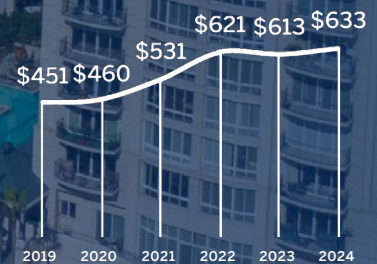
AVERAGE DAYS ON MARKET

-23.1%



AVERAGE PRICE PER SQ.FT.

+3.3%



LONG BEACH

Manhattan Beach

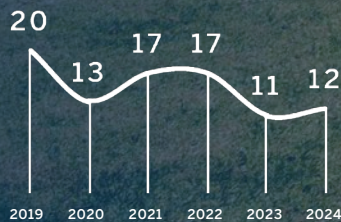
MEDIAN SALES OVER THE LAST 5 YEARS

-14.5% SINCE THIS TIME LAST YEAR



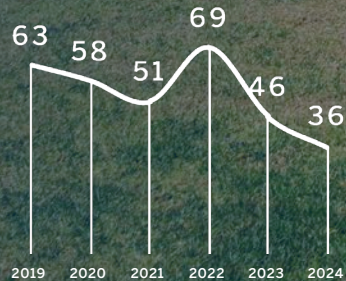
UNITS SOLD

+9.1%



AVERAGE DAYS ON MARKET

-21.7%



AVERAGE PRICE PER SQ.FT.

+18.5%



At A Glance



\$2,480,000

MEDIAN SALES PRICE

\$1,559

AVERAGE PRICE PER SQ. FT.

12

TOTAL UNITS SOLD

36

AVERAGE DAYS ON MARKET

At A Glance

\$1,215,000

MEDIAN SALES PRICE

\$834

AVERAGE PRICE PER SQ. FT.

14

TOTAL UNITS SOLD

49

AVERAGE DAYS ON MARKET



Marina Del Rey

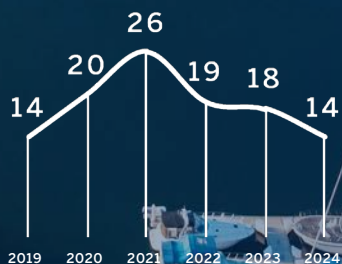
MEDIAN SALES OVER THE LAST 5 YEARS

-0.4% SINCE THIS TIME LAST YEAR



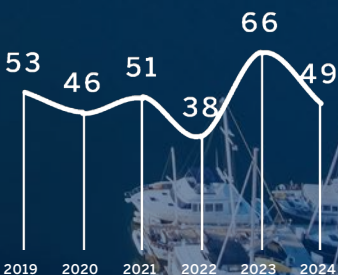
UNITS SOLD

-22.2%



AVERAGE DAYS ON MARKET

-25.8%



AVERAGE PRICE PER SQ.FT.

-26.8%



Palos Verdes Estates

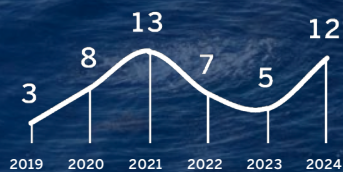
MEDIAN SALES OVER THE LAST 5 YEARS

-18.6% SINCE THIS TIME LAST YEAR



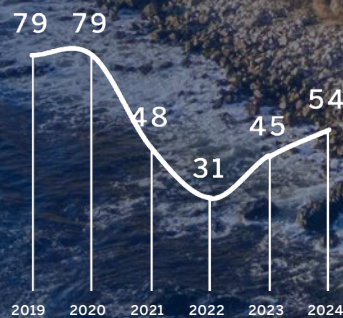
UNITS SOLD

+140.0%



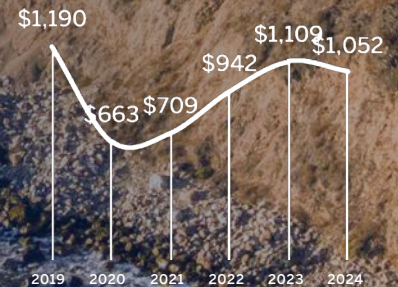
AVERAGE DAYS ON MARKET

+20.0%



AVERAGE PRICE PER SQ.FT.

-5.1%



At A Glance



\$3,173,000

MEDIAN SALES PRICE

\$1,052

AVERAGE PRICE PER SQ. FT.

12

TOTAL UNITS SOLD

54

AVERAGE DAYS ON MARKET

At A Glance

\$2,655,000

MEDIAN SALES PRICE

\$803

AVERAGE PRICE PER SQ. FT.

1

TOTAL UNITS SOLD

26

AVERAGE DAYS ON MARKET



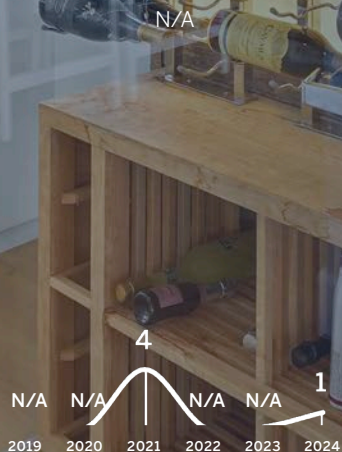
Palos Verdes Peninsula

MEDIAN SALES OVER THE LAST 5 YEARS

N/A SINCE THIS TIME LAST YEAR



UNITS SOLD



AVERAGE DAYS ON MARKET



AVERAGE PRICE PER SQ.FT.



Playa Del Rey

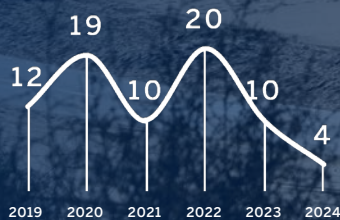
MEDIAN SALES OVER THE LAST 5 YEARS

No Change SINCE THIS TIME LAST YEAR



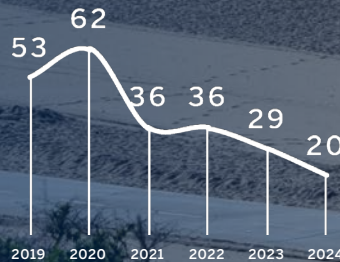
UNITS SOLD

-60.0%



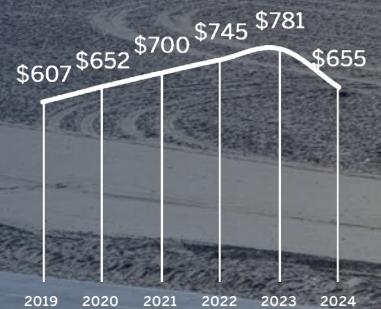
AVERAGE DAYS ON MARKET

-31.0%



AVERAGE PRICE PER SQ.FT.

-16.1%



At A Glance



\$833,000

MEDIAN SALES PRICE

\$655

AVERAGE PRICE PER SQ. FT.

4

TOTAL UNITS SOLD

20

AVERAGE DAYS ON MARKET

At A Glance

\$1,815,000

MEDIAN SALES PRICE

\$941

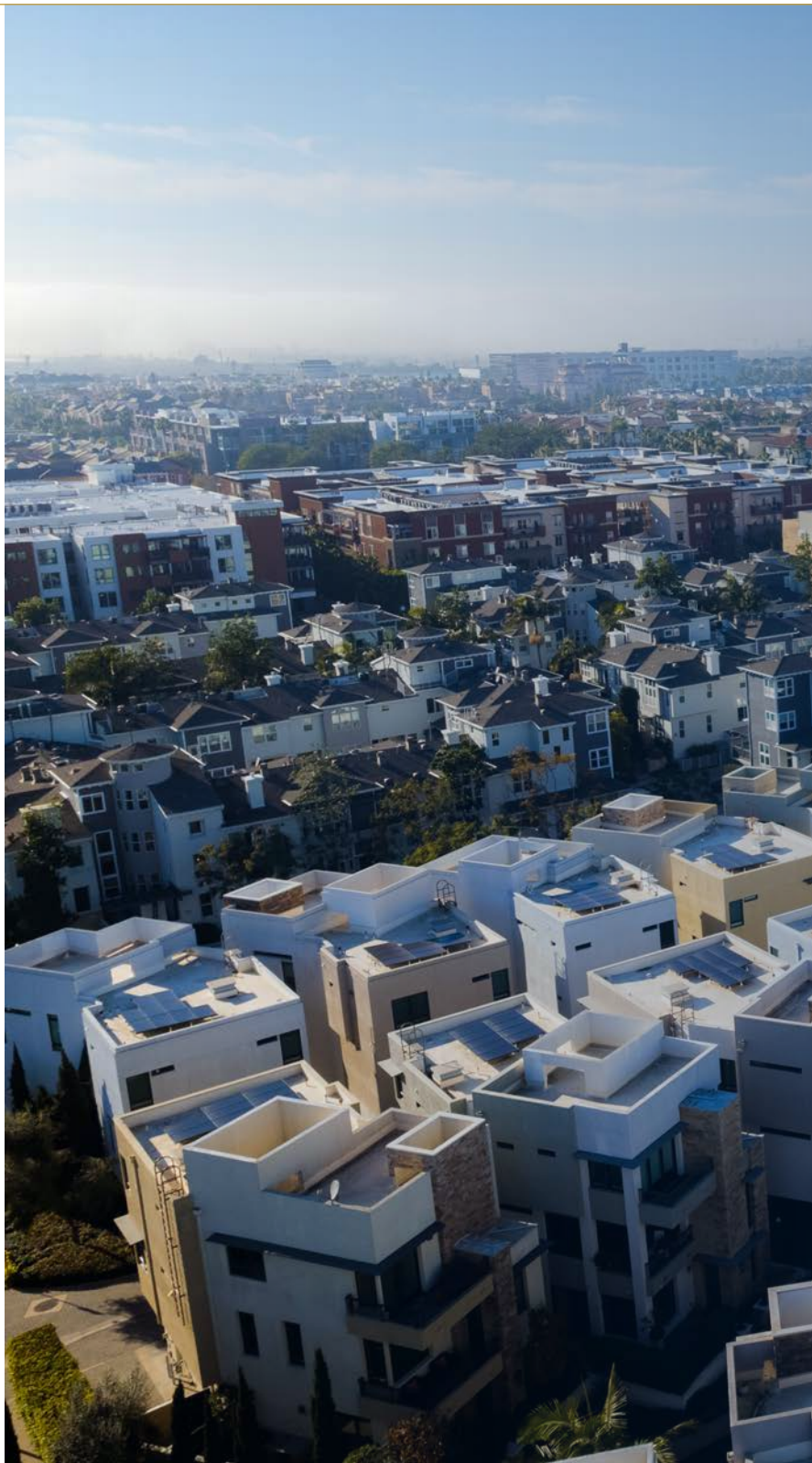
AVERAGE PRICE PER SQ. FT.

5

TOTAL UNITS SOLD

61

AVERAGE DAYS ON MARKET



Playa Vista

JANUARY

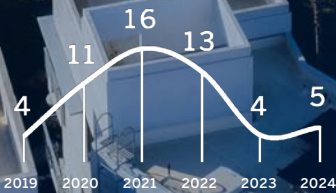
MEDIAN SALES OVER THE LAST 5 YEARS

+81.1% SINCE THIS TIME LAST YEAR



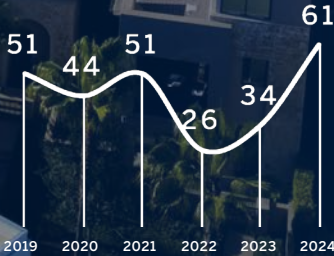
UNITS SOLD

+25.0%



AVERAGE DAYS ON MARKET

+79.4%



AVERAGE PRICE PER SQ.FT.

+23.8%

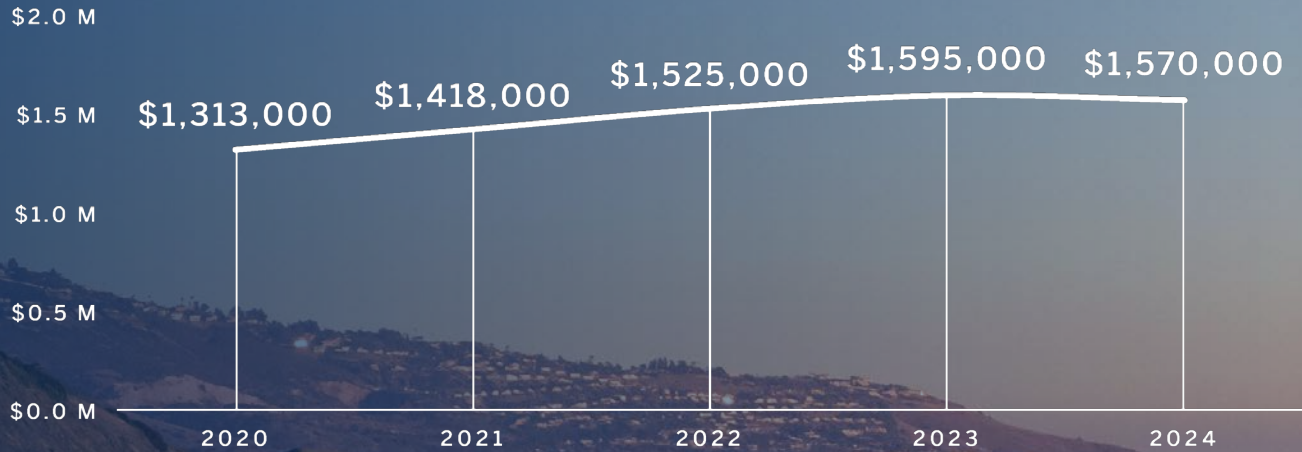


PLAYA VISTA

Rancho Palos Verdes

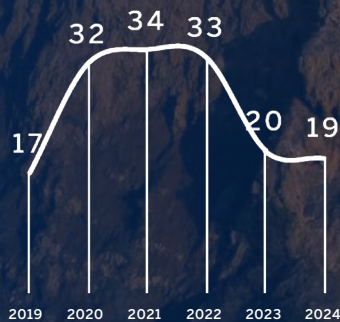
MEDIAN SALES OVER THE LAST 5 YEARS

-1.6% SINCE THIS TIME LAST YEAR



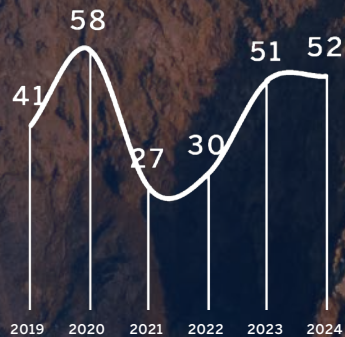
UNITS SOLD

-5.0%



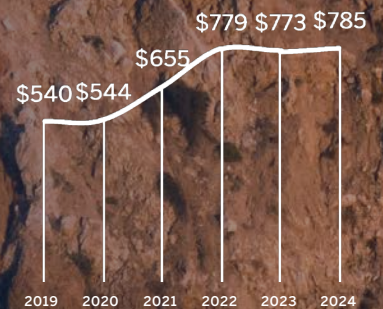
AVERAGE DAYS ON MARKET

+2.0%



AVERAGE PRICE PER SQ.FT.

+1.6%



At A Glance



\$1,570,000

MEDIAN SALES PRICE

\$785

AVERAGE PRICE PER SQ. FT.

19

TOTAL UNITS SOLD

52

AVERAGE DAYS ON MARKET

At A Glance

\$1,543,000

MEDIAN SALES PRICE

\$826

AVERAGE PRICE PER SQ. FT.

26

TOTAL UNITS SOLD

40

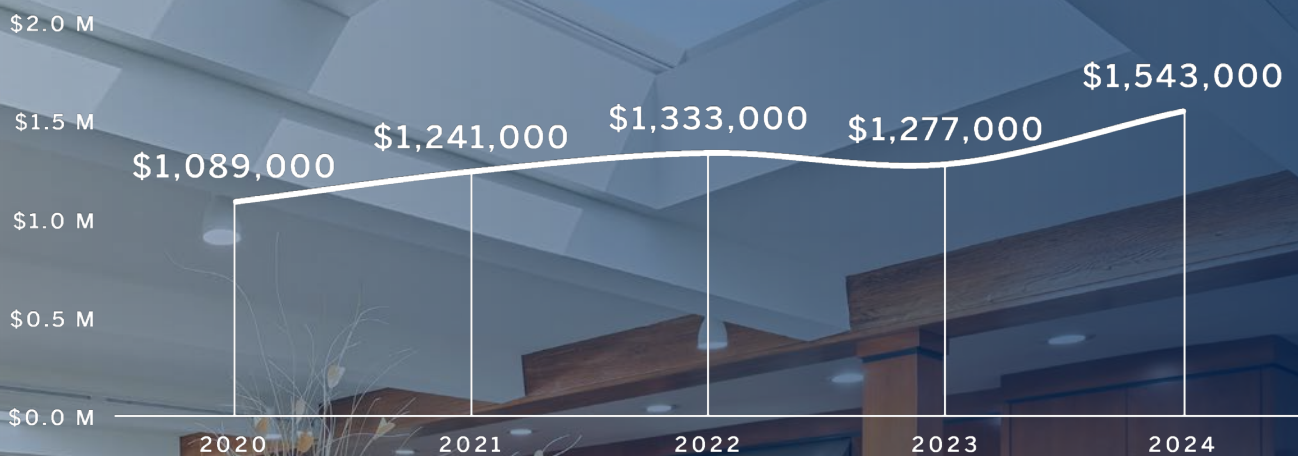
AVERAGE DAYS ON MARKET



Redondo Beach

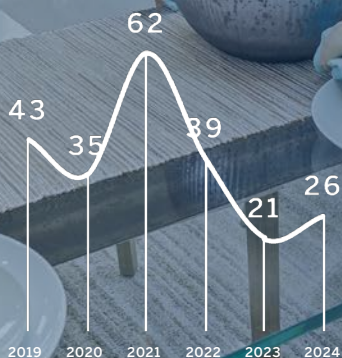
MEDIAN SALES OVER THE LAST 5 YEARS

+20.8% SINCE THIS TIME LAST YEAR



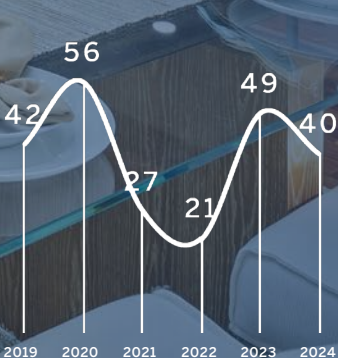
UNITS SOLD

+23.8%



AVERAGE DAYS ON MARKET

-18.4%



AVERAGE PRICE PER SQ.FT.

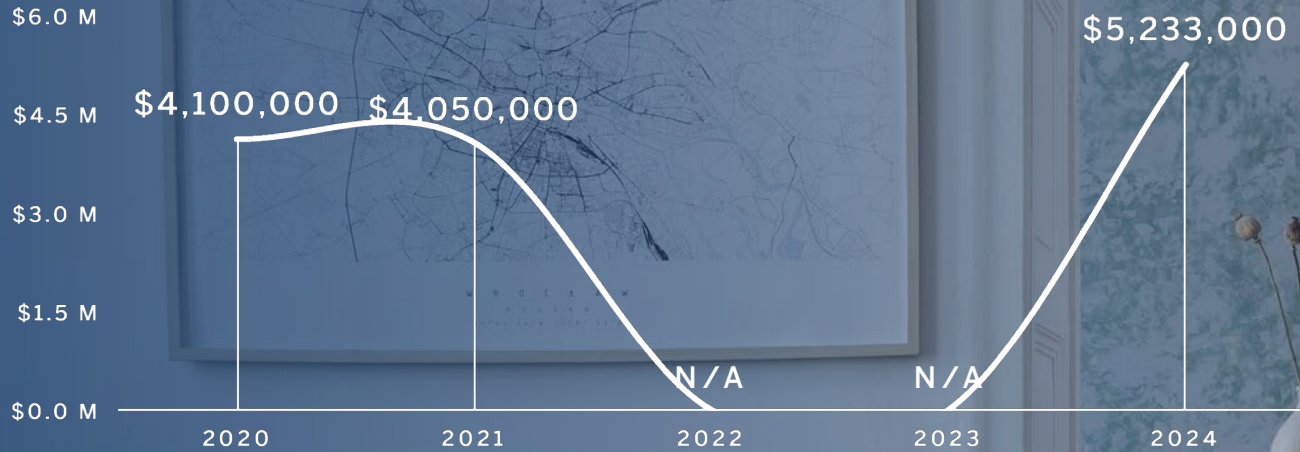
+6.4%



Rolling Hills

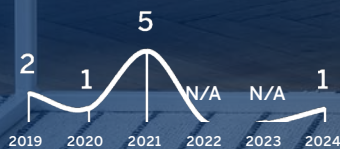
MEDIAN SALES OVER THE LAST 5 YEARS

N/A SINCE THIS TIME LAST YEAR



UNITS SOLD

N/A



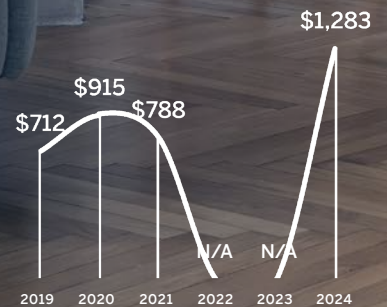
AVERAGE DAYS ON MARKET

N/A



AVERAGE PRICE PER SQ.FT.

N/A



At A Glance



\$5,233,000

MEDIAN SALES PRICE

\$1,283

AVERAGE PRICE PER SQ. FT.

1

TOTAL UNITS SOLD

58

AVERAGE DAYS ON MARKET

At A Glance

\$1,753,000

MEDIAN SALES PRICE

\$864

AVERAGE PRICE PER SQ. FT.

10

TOTAL UNITS SOLD

29

AVERAGE DAYS ON MARKET



Rolling Hills Estates

MEDIAN SALES OVER THE LAST 5 YEARS

+56.5% SINCE THIS TIME LAST YEAR



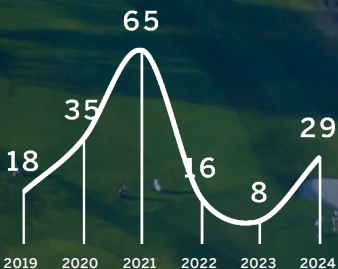
UNITS SOLD

+233.3%



AVERAGE DAYS ON MARKET

+262.5%



AVERAGE PRICE PER SQ.FT.

No Change



San Pedro

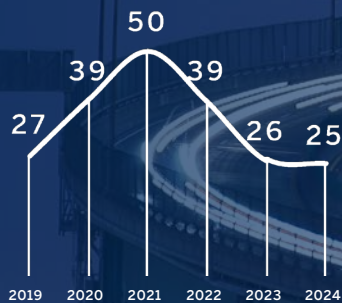
MEDIAN SALES OVER THE LAST 5 YEARS

-24.5% SINCE THIS TIME LAST YEAR



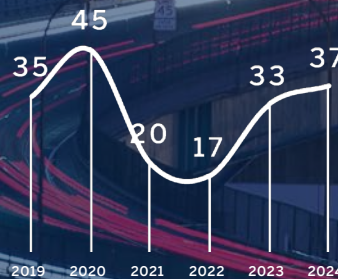
UNITS SOLD

-3.8%



AVERAGE DAYS ON MARKET

+12.1%



AVERAGE PRICE PER SQ.FT.

-6.8%



At A Glance



\$659,000

MEDIAN SALES PRICE

\$510

AVERAGE PRICE PER SQ. FT.

25

TOTAL UNITS SOLD

37

AVERAGE DAYS ON MARKET

At A Glance

\$917,000

MEDIAN SALES PRICE

\$671

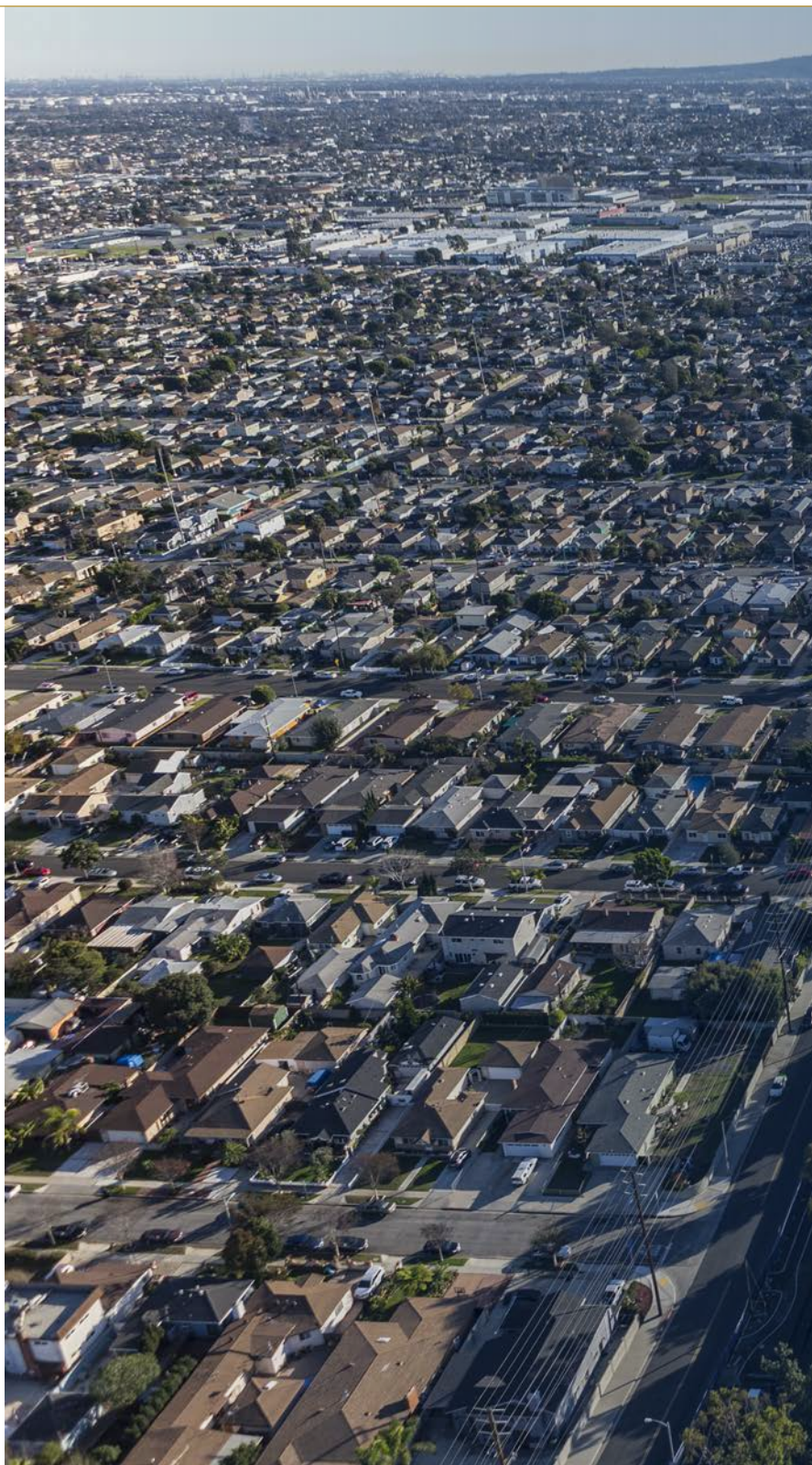
AVERAGE PRICE PER SQ. FT.

48

TOTAL UNITS SOLD

23

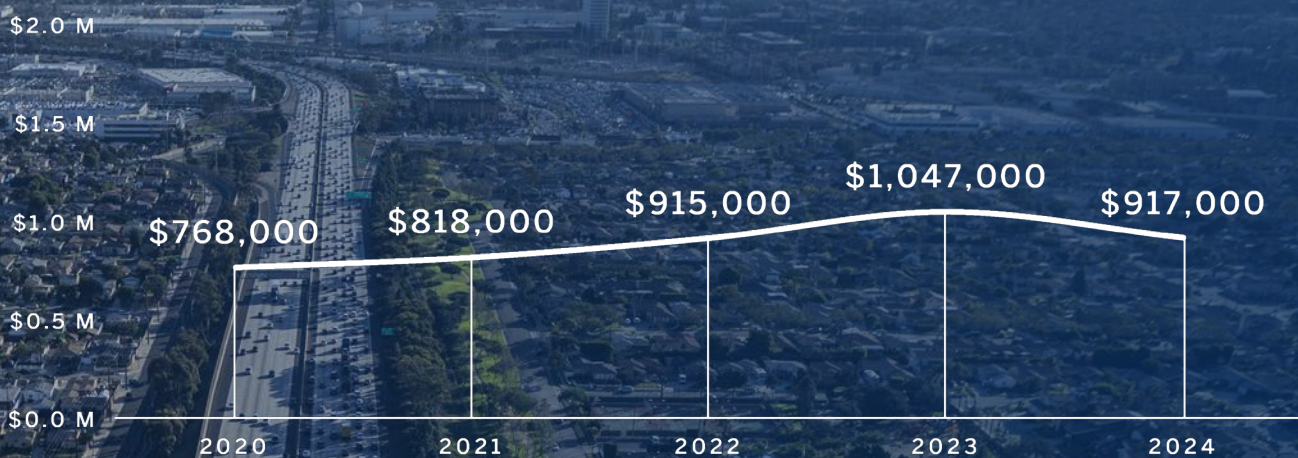
AVERAGE DAYS ON MARKET



Torrance

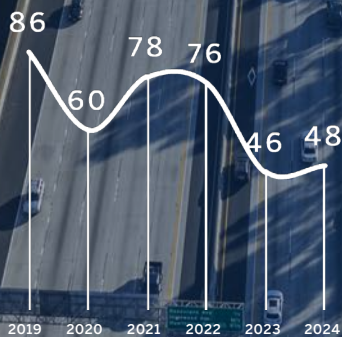
MEDIAN SALES OVER THE LAST 5 YEARS

-12.4% SINCE THIS TIME LAST YEAR



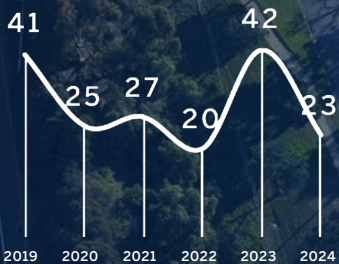
UNITS SOLD

+4.3%



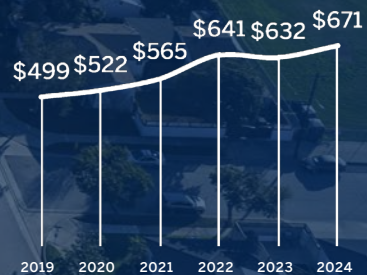
AVERAGE DAYS ON MARKET

-45.2%



AVERAGE PRICE PER SQ.FT.

+6.2%



Venice

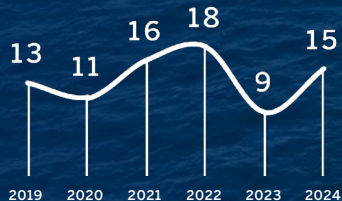
MEDIAN SALES OVER THE LAST 5 YEARS

+10.5% SINCE THIS TIME LAST YEAR



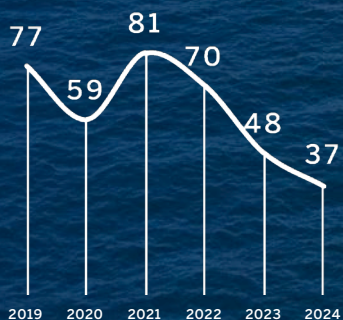
UNITS SOLD

+66.7%



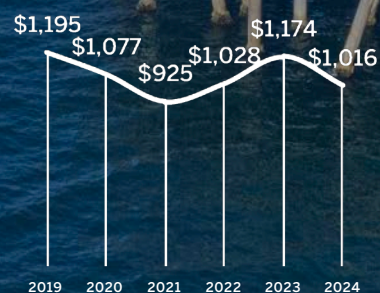
AVERAGE DAYS ON MARKET

-22.9%



AVERAGE PRICE PER SQ.FT.

-13.5%



At A Glance



\$1,900,000

MEDIAN SALES PRICE

\$1,016

AVERAGE PRICE PER SQ. FT.

15

TOTAL UNITS SOLD

37

AVERAGE DAYS ON MARKET

At A Glance

\$1,410,000

MEDIAN SALES PRICE

\$826

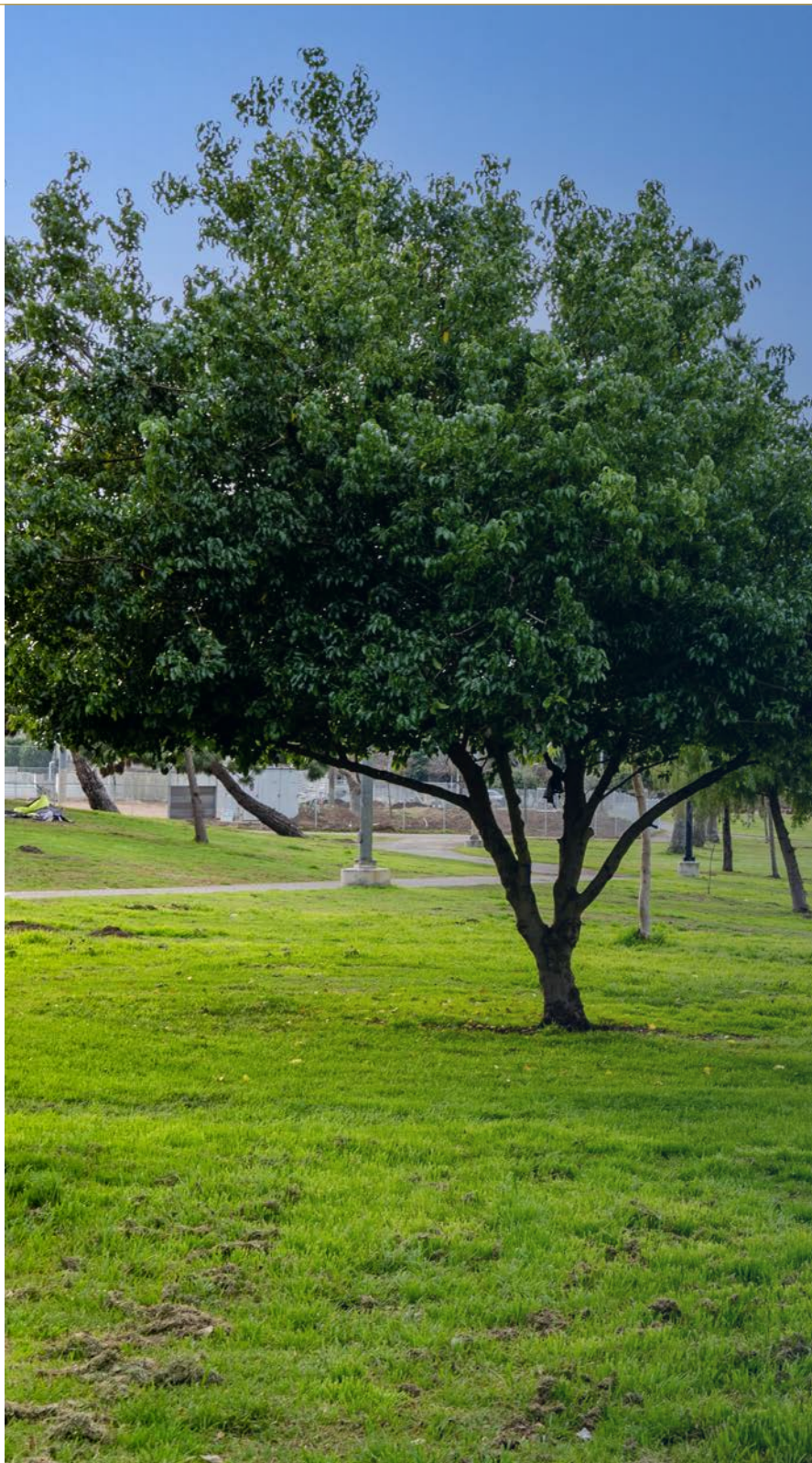
AVERAGE PRICE PER SQ. FT.

1

TOTAL UNITS SOLD

19

AVERAGE DAYS ON MARKET

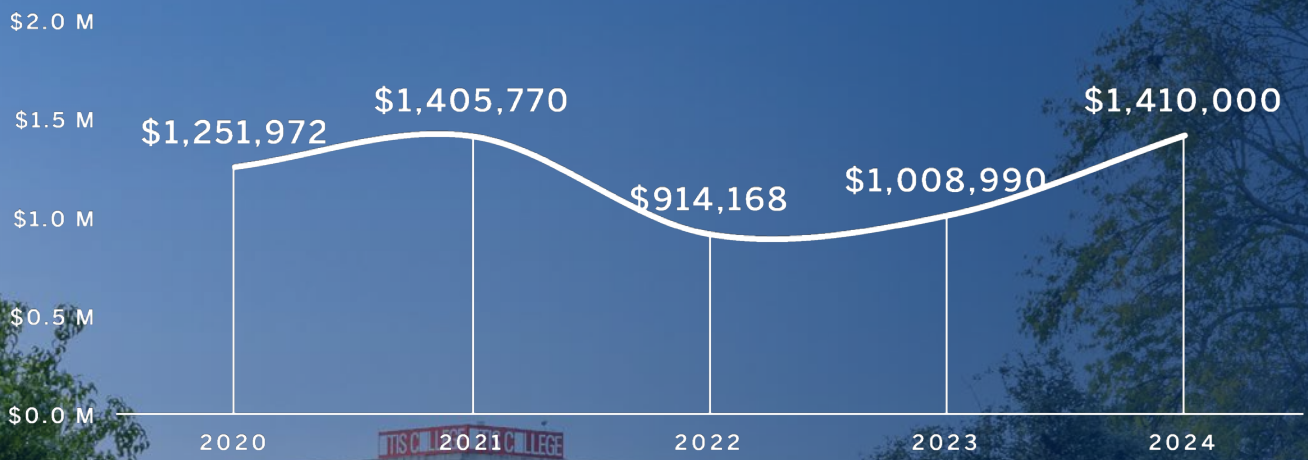


Westchester

JANUARY

MEDIAN SALES OVER THE LAST 5 YEARS

+39.7% SINCE THIS TIME LAST YEAR



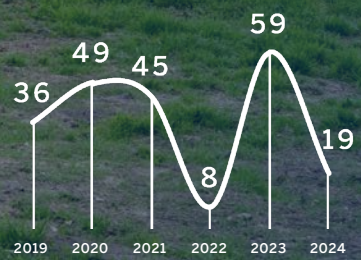
UNITS SOLD

No Change



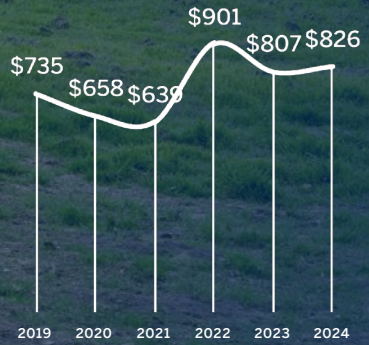
AVERAGE DAYS ON MARKET

-67.8%



AVERAGE PRICE PER SQ.FT.

+2.4%



WESTCHESTER

Offices



**1144 HIGHLAND AVE,
MANHATTAN BEACH**

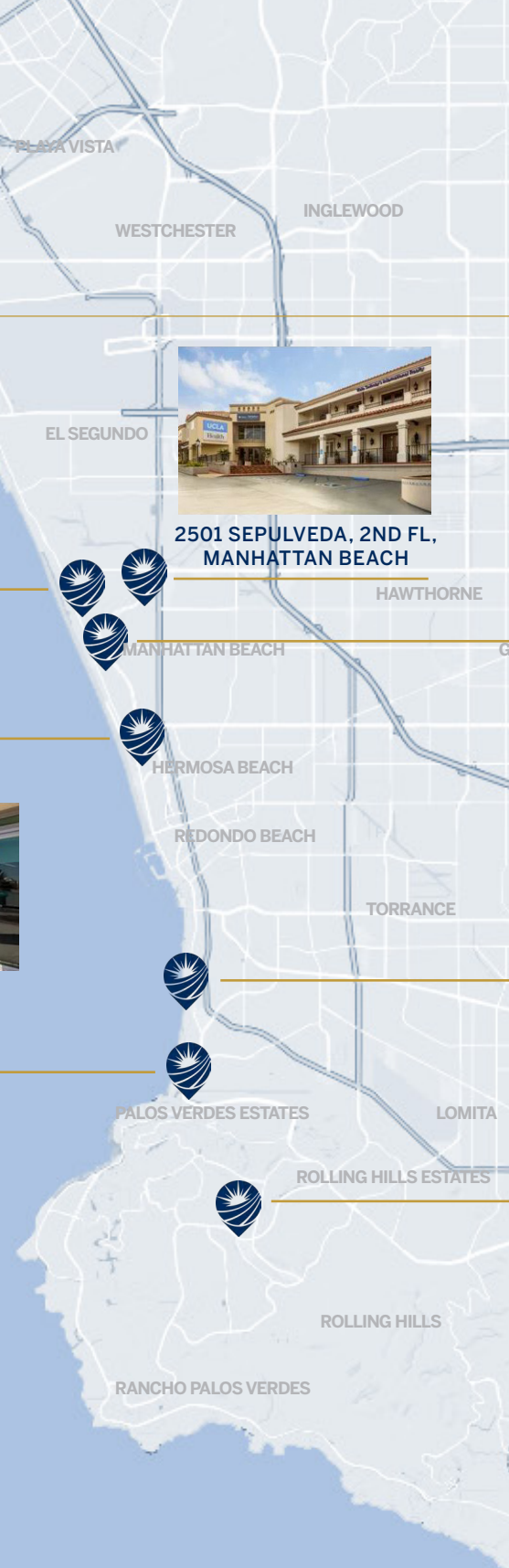


**2501 SEPULVEDA, 2ND FL.,
MANHATTAN BEACH**

**200 PIER AVE,
HERMOSA BEACH**



**16 MALAGA COVE PLAZA,
PALOS VERDES ESTATES**





**916 MANHATTAN AVE,
MANHATTAN BEACH**



**1801 S CATALINA AVE,
REDONDO BEACH**



**5536 E. 2ND ST,
LONG BEACH**

**35 PENINSULA CENTER,
ROLLING HILLS ESTATES**



LONG BEACH

CARSON

HARBOR CITY

SAN PEDRO



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