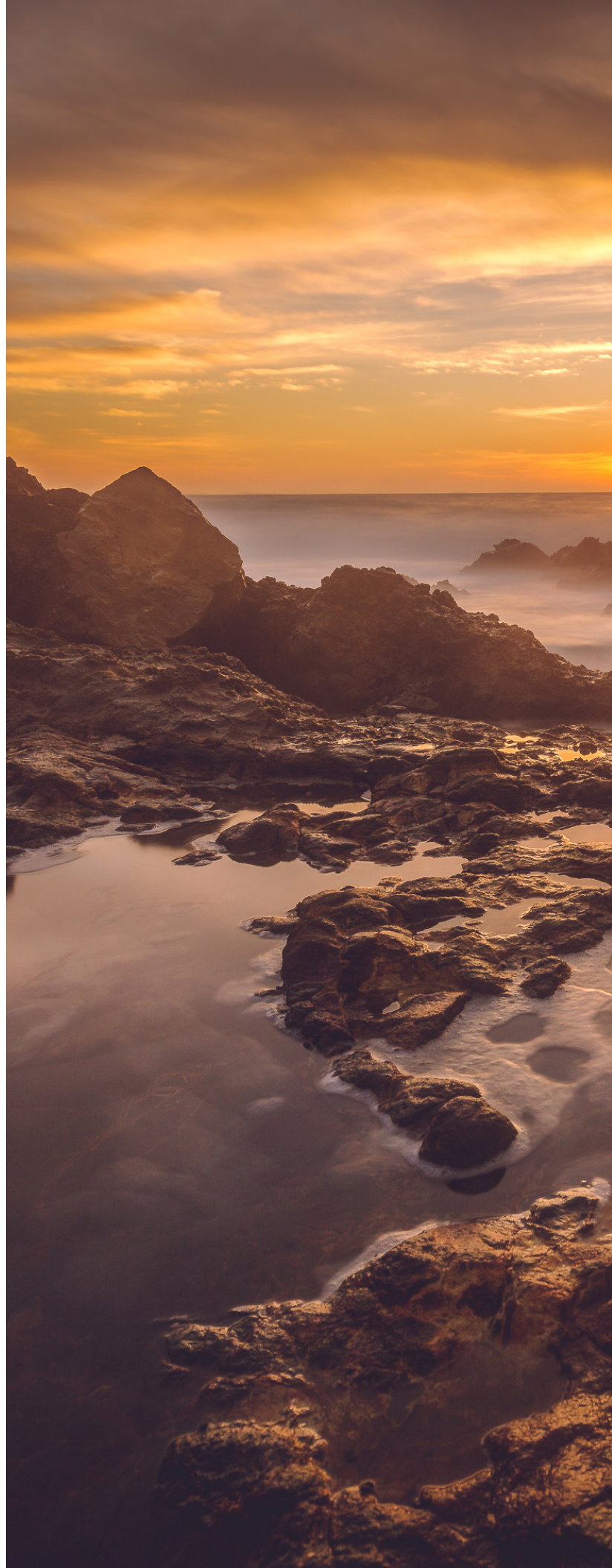


Market Report

AUGUST | 2023 | SOUTH BAY & EXTENDED REGIONS

Contents

4	Overview
6	Culver City
8	El Segundo
10	Gardena
12	Harbor City
14	Hawthorne
16	Hermosa Beach
18	Inglewood
20	Lawndale
22	Lomita
24	Long Beach
26	Manhattan Beach
28	Marina Del Rey
30	Palos Verdes Estates
32	Palos Verdes Peninsula
34	Playa Del Rey
36	Playa Vista
38	Rancho Palos Verdes
40	Redondo Beach
42	Rolling Hills
44	Rolling Hills Estates
46	San Pedro
48	Torrance
50	Venice
52	Westchester
54	Offices





PALOS VERDES

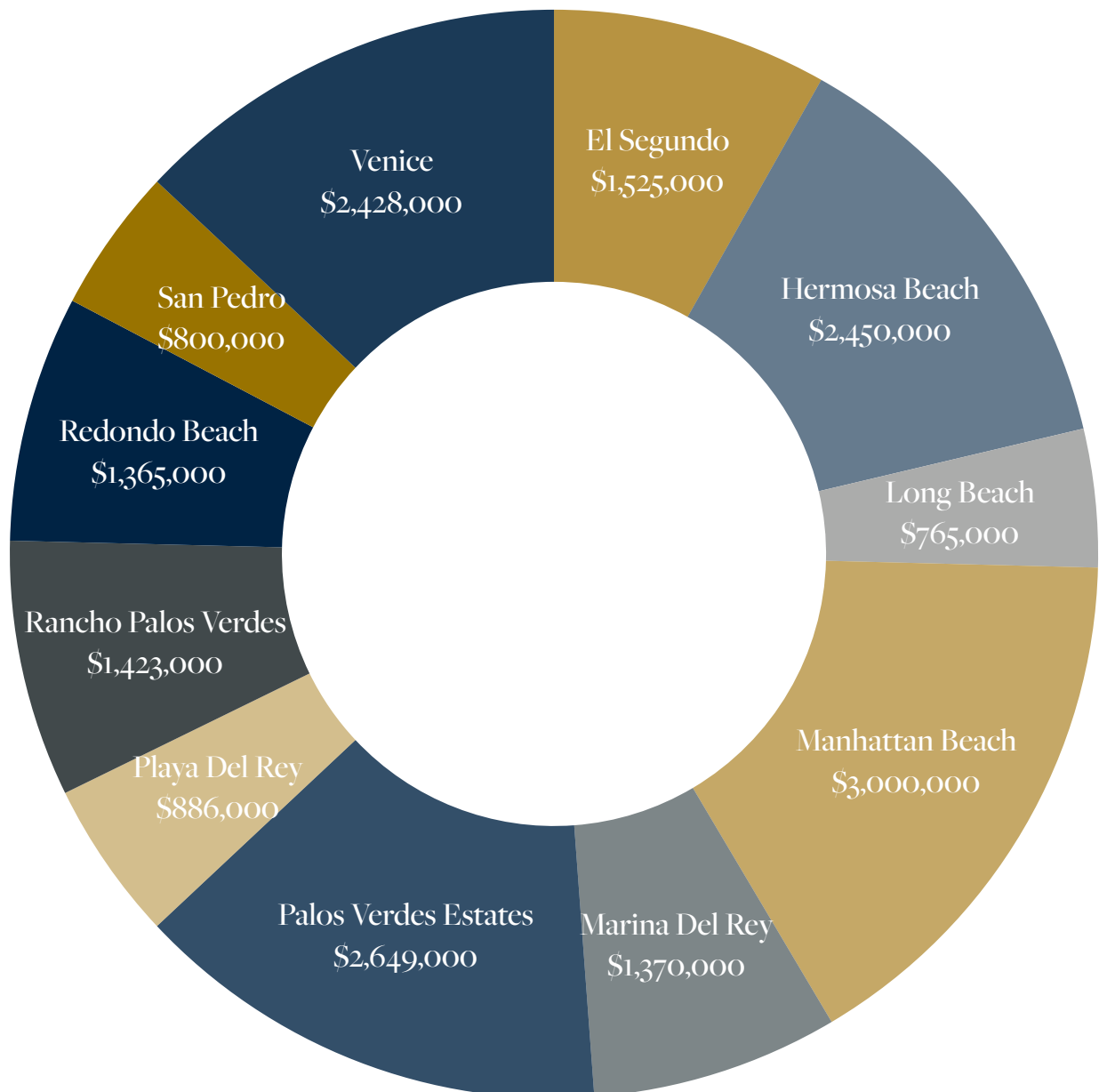


Vista

Sotheby's
INTERNATIONAL REALTY

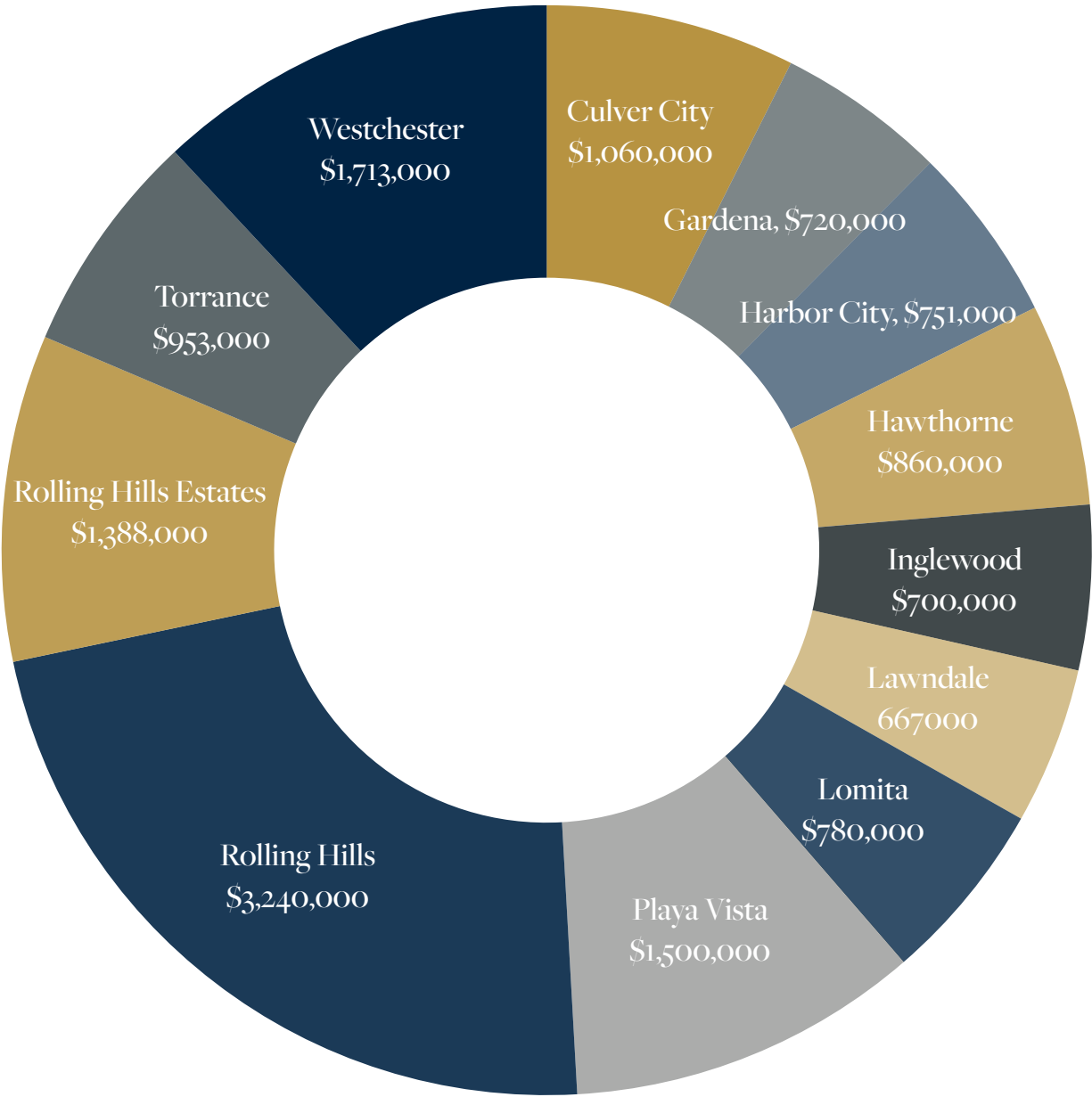
Overview

Coastal Cities



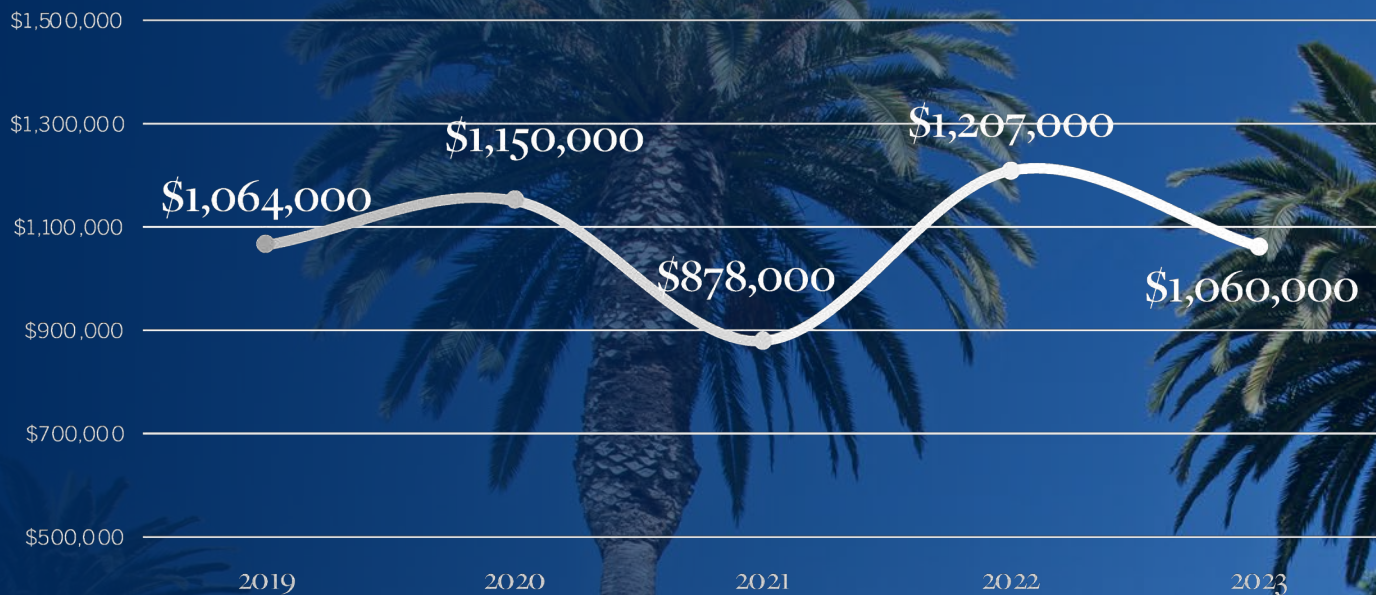
Median Sale Price by Area

Inland Cities



*No sales in the Palos Verdes Peninsula region recorded this month.

Culver City



Median Sales Over The Last 5 Years

-12.2%



Units
Sold

-19.5%

Average Days
on Market

+42.1%

Average Price
per Sq.Ft.

-5.6%



August

At A Glance

\$1,060,000

Median Sales Price

33

Total Units Sold

27

Average Days on Market

\$864

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$1,525,000

Median Sales Price

14

Total Units Sold

23

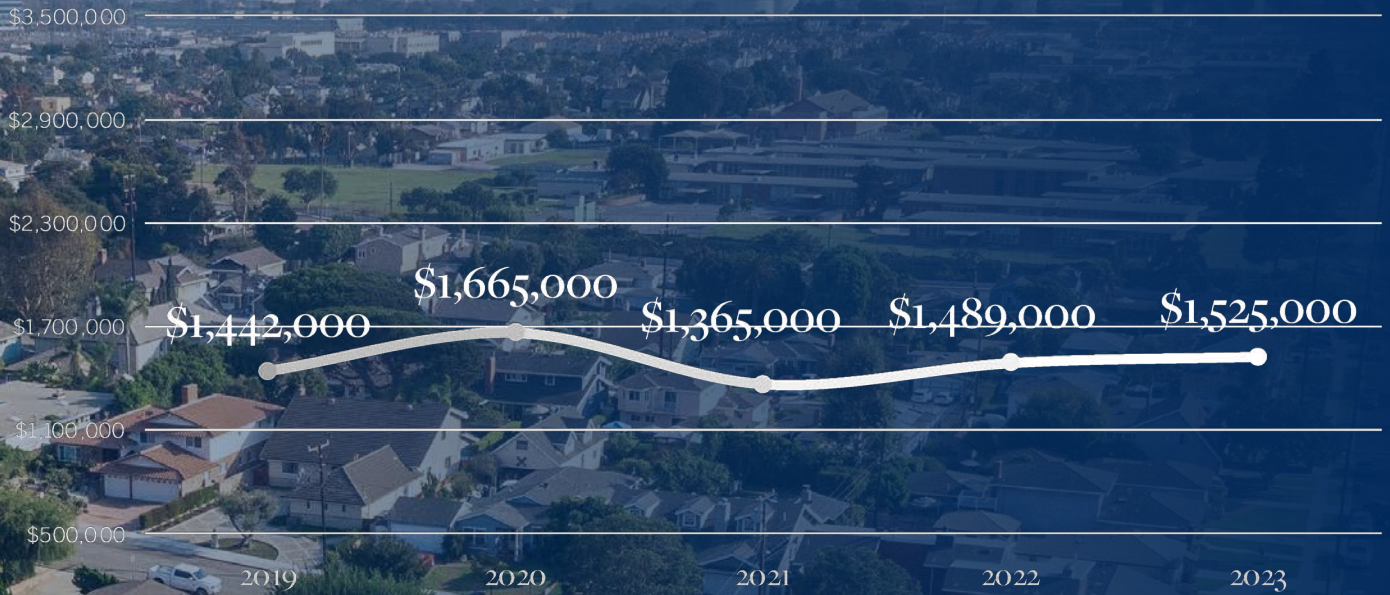
Average Days on Market

\$896

Average Price per Square Foot



El Segundo



Median Sales Over The Last 5 Years

+2.4%



Units
Sold

+55.6%

Average Days
on Market

+27.8%

Average Price
per Sq.Ft.

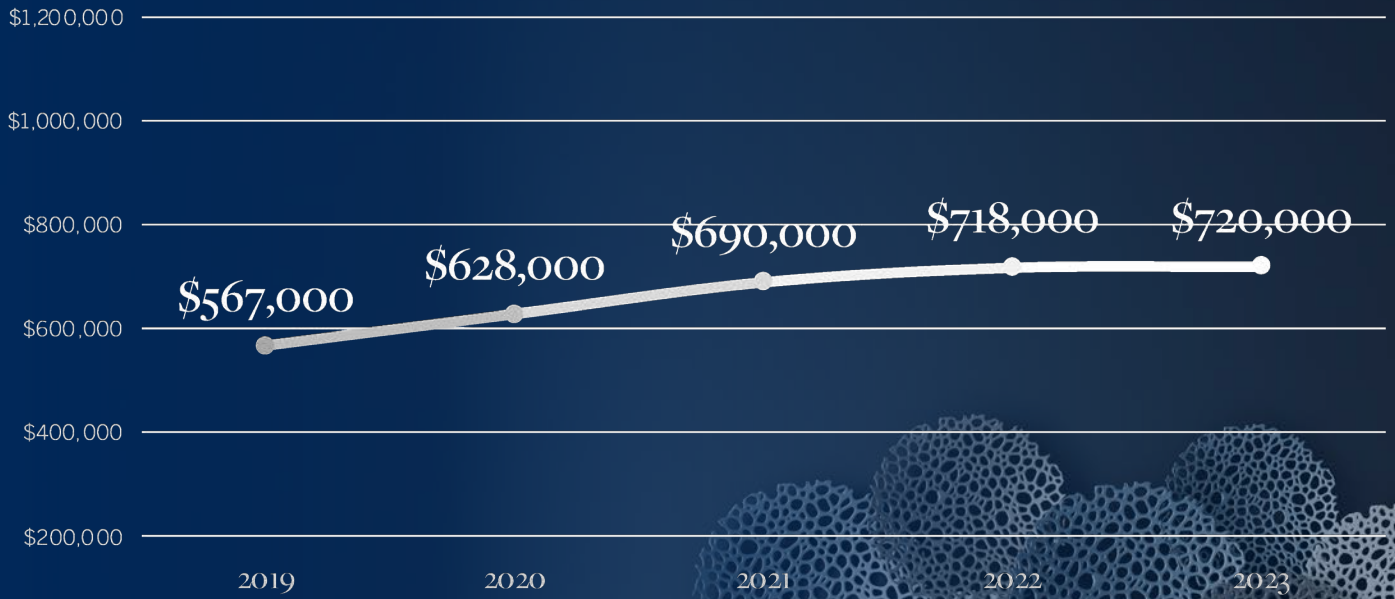
-11.7%

*Percent Difference Compared to the Same Month Last Year



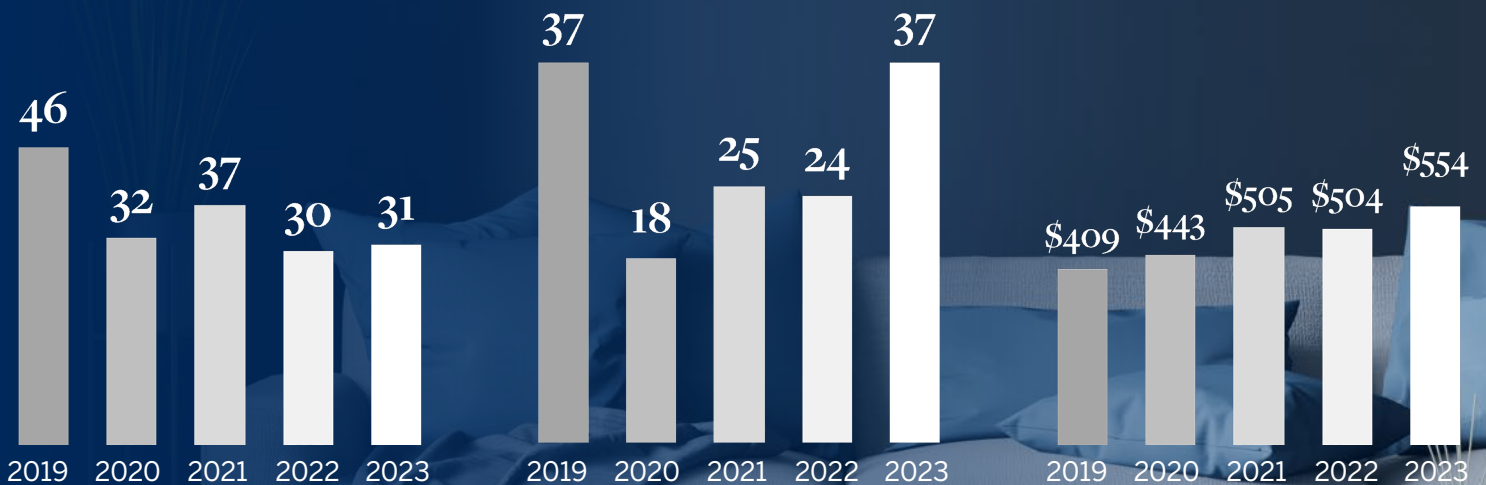
Sotheby's
INTERNATIONAL REALTY

Gardena



Median Sales Over The Last 5 Years

+0.3%



Units
Sold

+3.3%

Average Days
on Market

+54.2%

Average Price
per Sq.Ft.

+9.9%



August

At A Glance

\$720,000

Median Sales Price

31

Total Units Sold

37

Average Days on Market

\$554

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$751,000

Median Sales Price

16

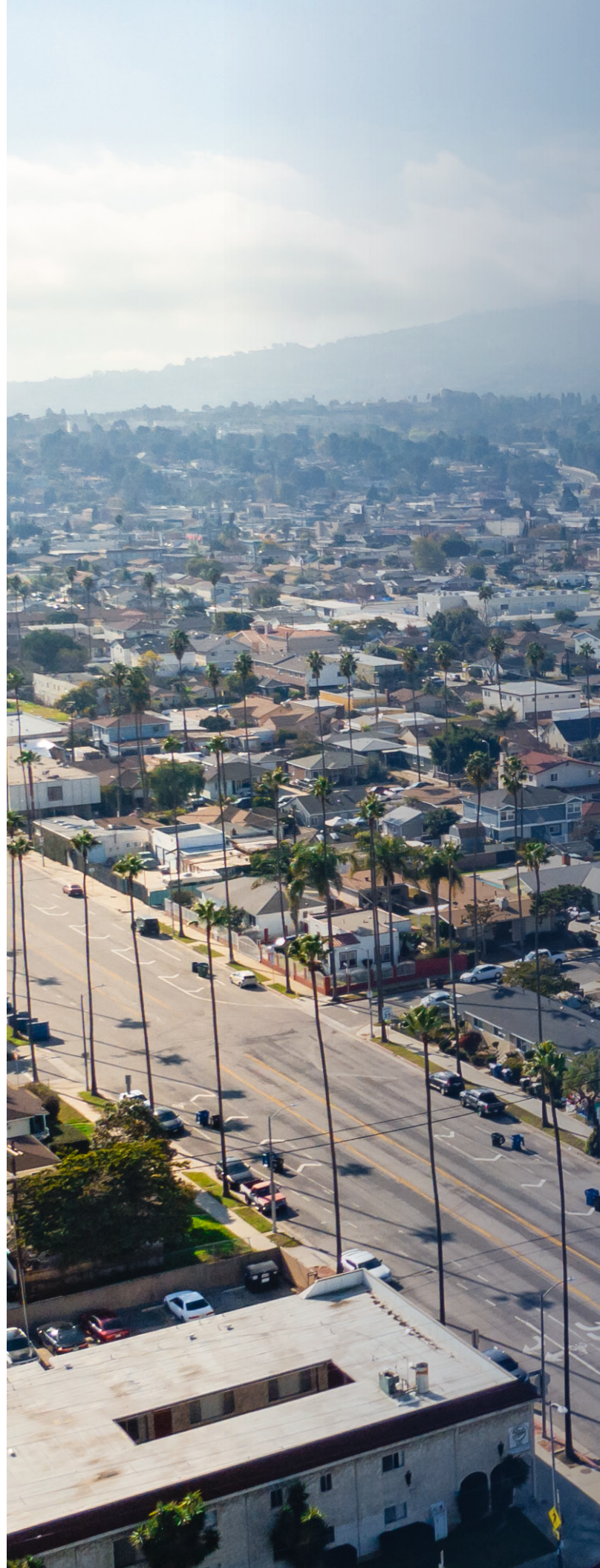
Total Units Sold

13

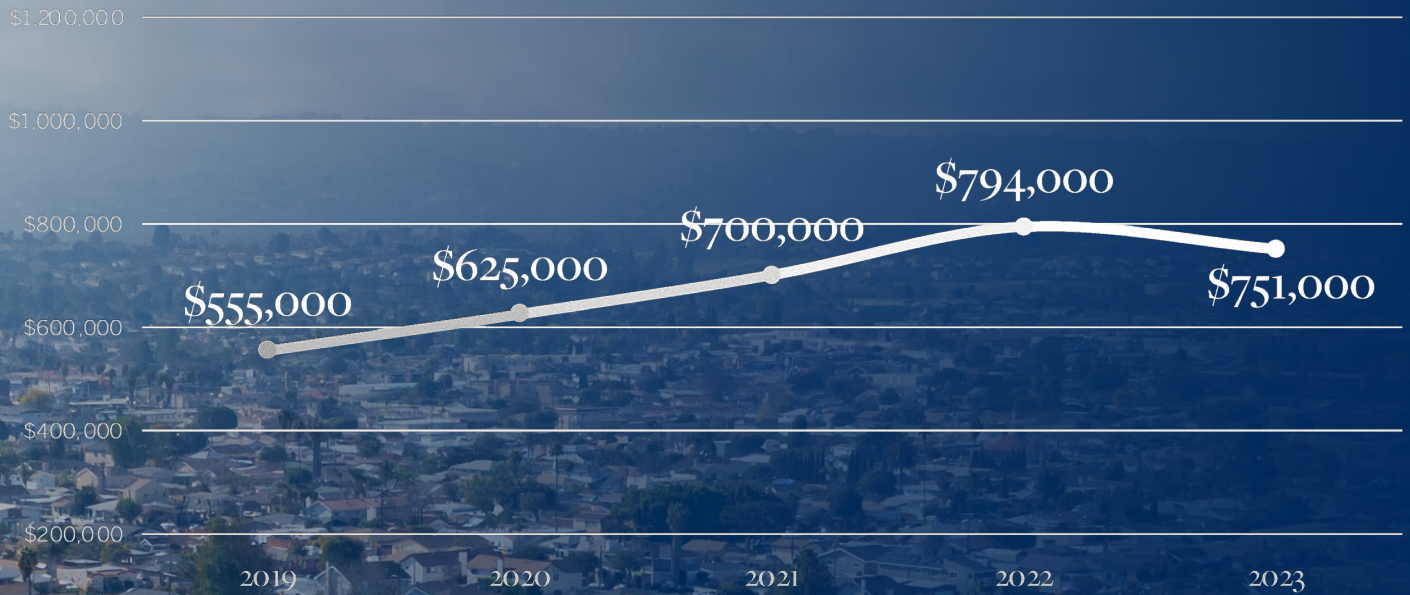
Average Days on Market

\$504

Average Price per Square Foot

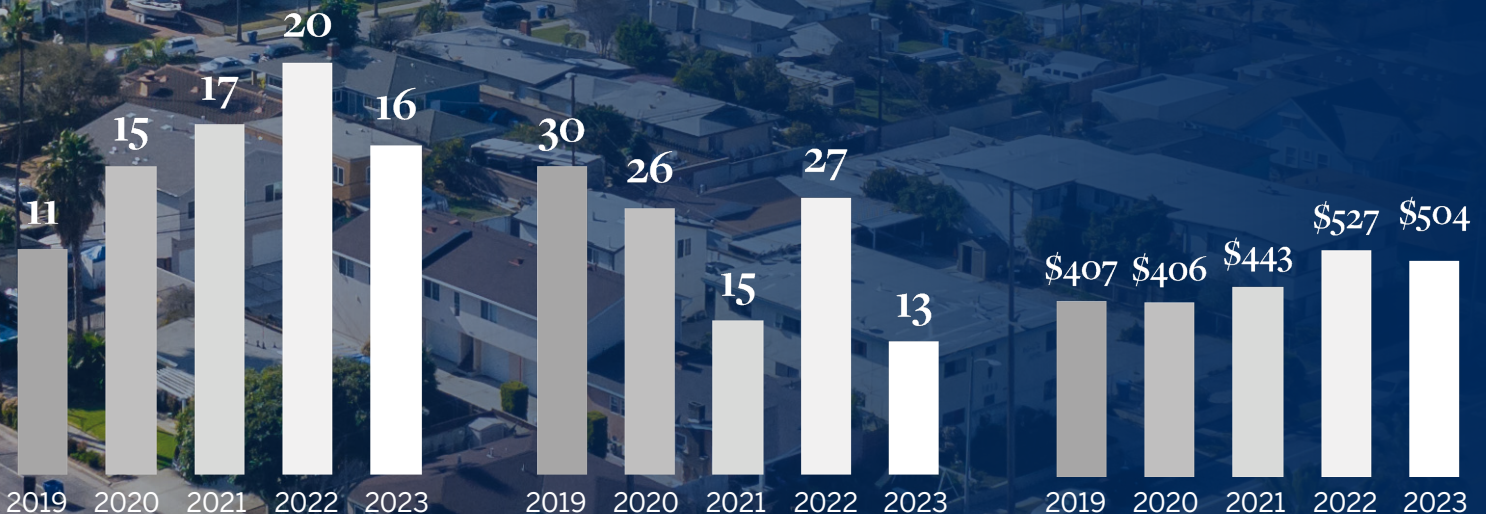


Harbor City



Median Sales Over The Last 5 Years

-5.4%



Units
Sold

-20.0%

Average Days
on Market

-51.9%

Average Price
per Sq.Ft.

-4.4%

*Percent Difference Compared to the Same Month Last Year



Vista

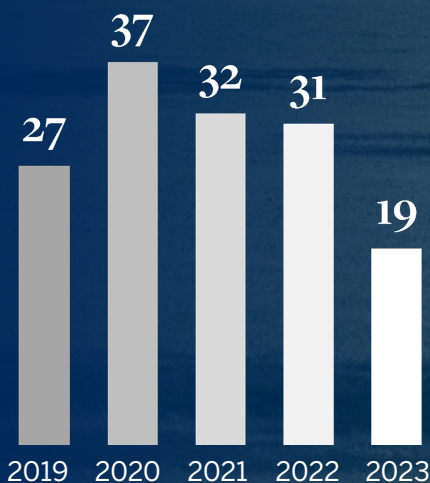
Sotheby's
INTERNATIONAL REALTY

Hawthorne



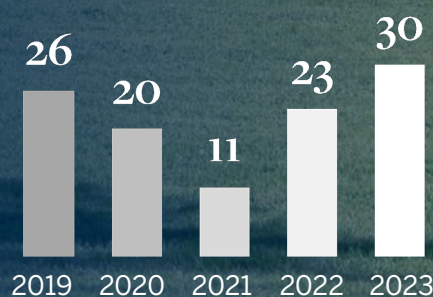
Median Sales Over The Last 5 Years

+6.8%



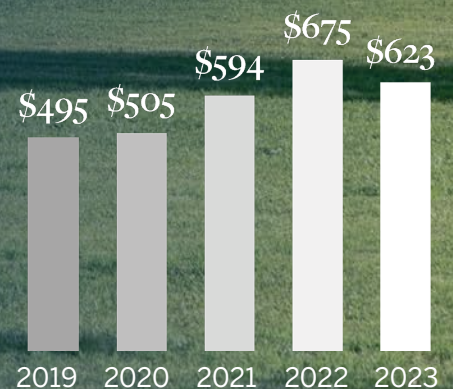
Units Sold

-38.7%



Average Days on Market

+30.4%



Average Price per Sq.Ft.

-7.7%



August

At A Glance

\$860,000

Median Sales Price

19

Total Units Sold

30

Average Days on Market

\$623

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$2,450,000

Median Sales Price

11

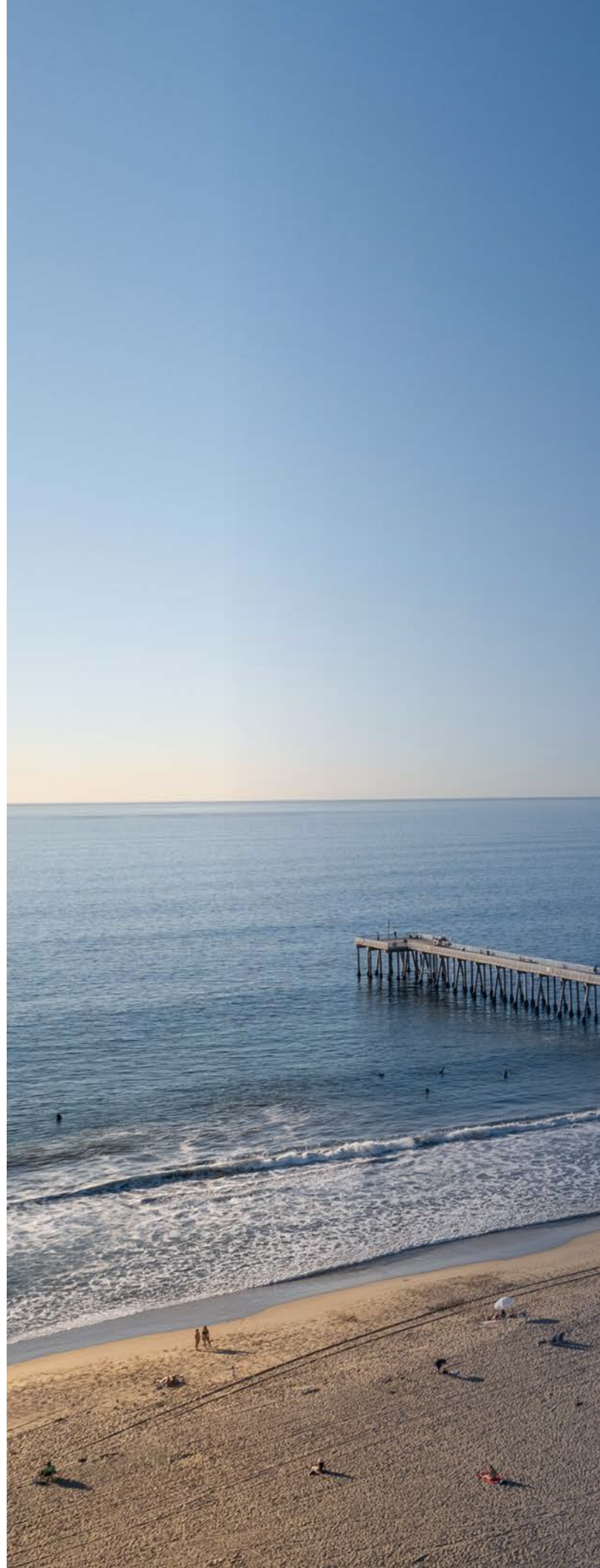
Total Units Sold

55

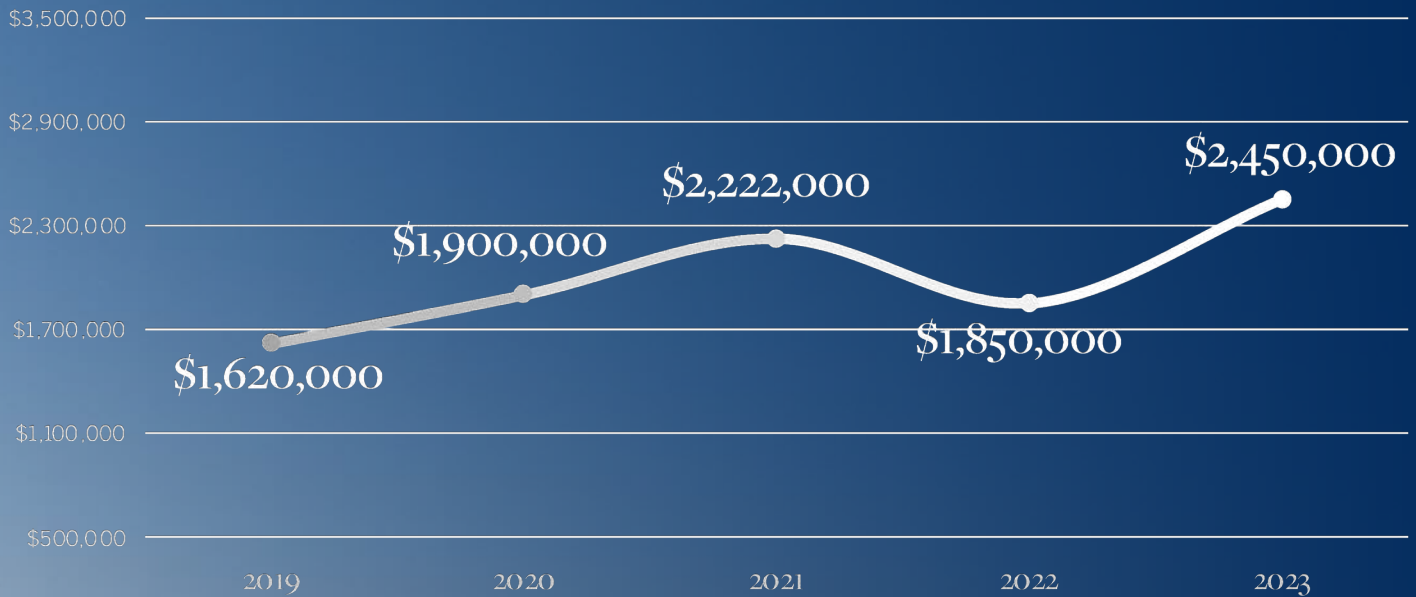
Average Days on Market

\$1,446

Average Price per Square Foot

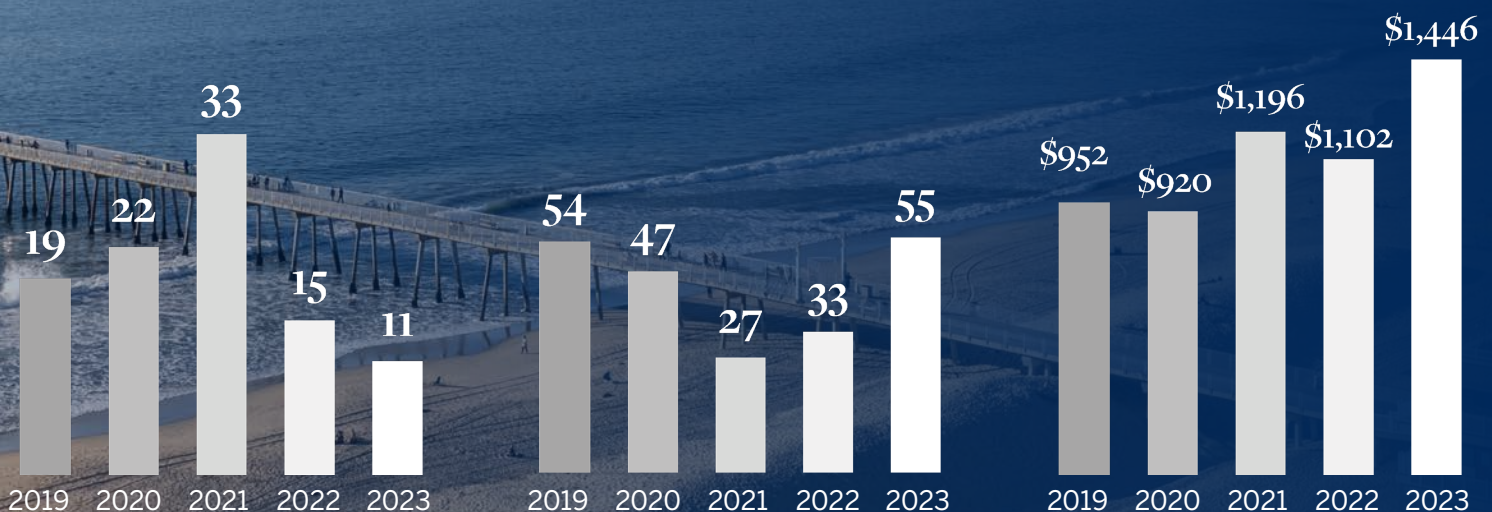


Hermosa Beach



Median Sales Over The Last 5 Years

+32.4%



Units
Sold

-26.7%

Average Days
on Market

+66.7%

Average Price
per Sq.Ft.

+31.2%

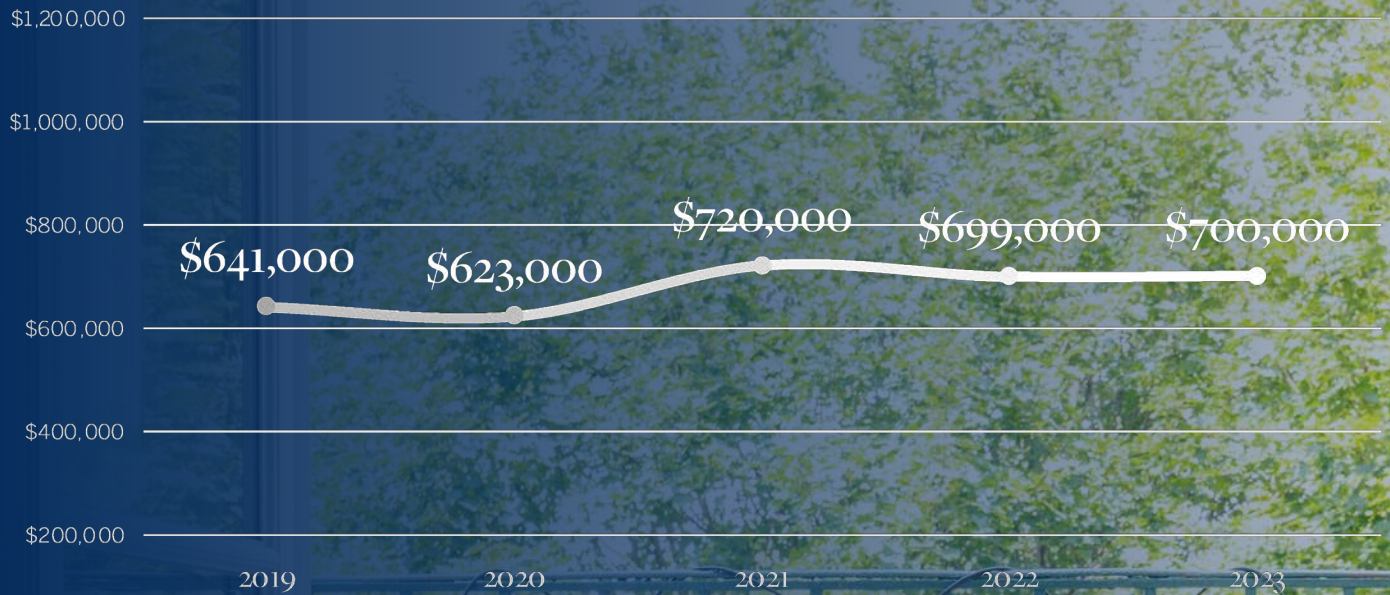
*Percent Difference Compared to the Same Month Last Year



Vista

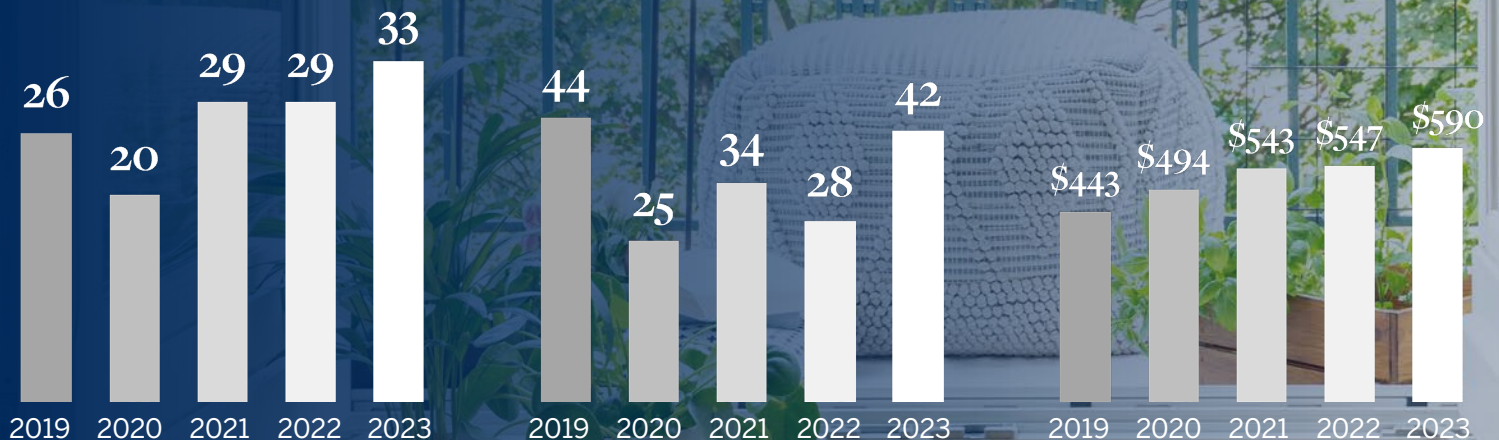
Sotheby's
INTERNATIONAL REALTY

Inglewood



Median Sales Over The Last 5 Years

+0.1%



Units
Sold

+13.8%

Average Days
on Market

+50.0%

Average Price
per Sq.Ft.

+7.9%



August

At A Glance

\$700,000

Median Sales Price

33

Total Units Sold

42

Average Days on Market

\$590

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$667,000

Median Sales Price

6

Total Units Sold

14

Average Days on Market

\$587

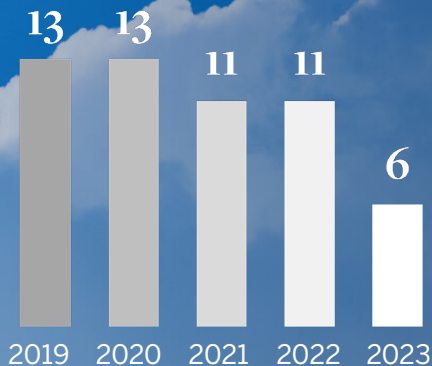
Average Price per Square Foot

Lawndale



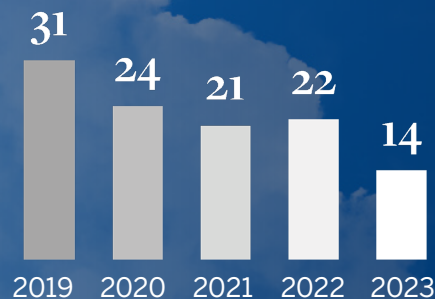
Median Sales Over The Last 5 Years

-22.4%



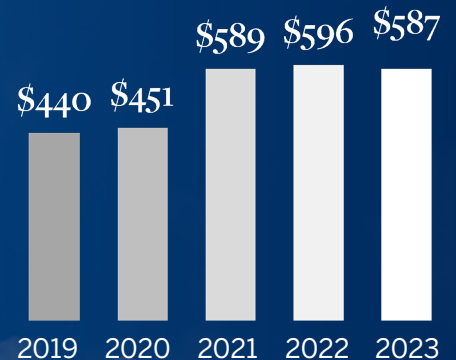
Units Sold

-45.5%



Average Days on Market

-36.4%



Average Price per Sq.Ft.

-1.5%

*Percent Difference Compared to the Same Month Last Year



Vista

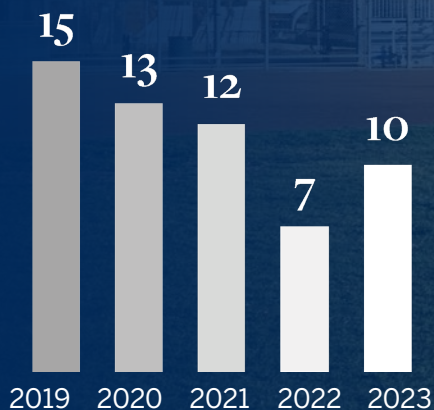
Sotheby's
INTERNATIONAL REALTY

Lomita



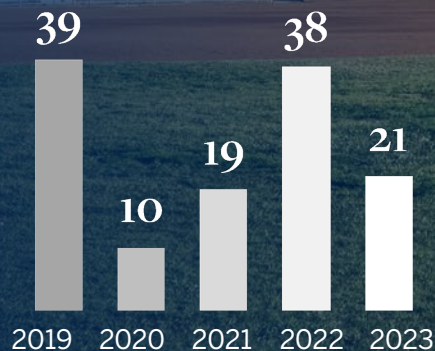
Median Sales Over The Last 5 Years

-5.5%



Units
Sold

+42.9%



Average Days
on Market

-44.7%



Average Price
per Sq.Ft.

+7.5%



August

At A Glance

\$780,000

Median Sales Price

10

Total Units Sold

21

Average Days on Market

\$589

Average Price per Square Foot



Vista | Sotheby's

INTERNATIONAL REALTY

August

At A Glance

\$765,000

Median Sales Price

221

Total Units Sold

22

Average Days on Market

\$676

Average Price per Square Foot

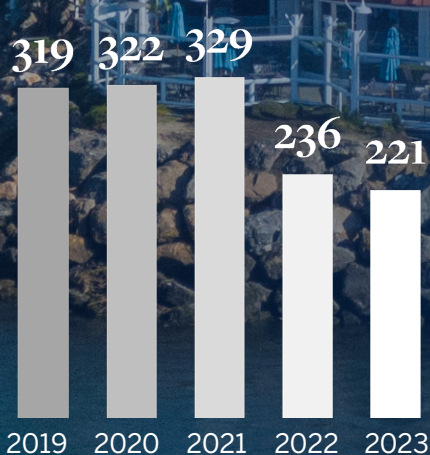


Long Beach



Median Sales Over The Last 5 Years

+4.9%



Units Sold

-6.4%



Average Days on Market

-4.3%



Average Price per Sq.Ft.

+8.0%

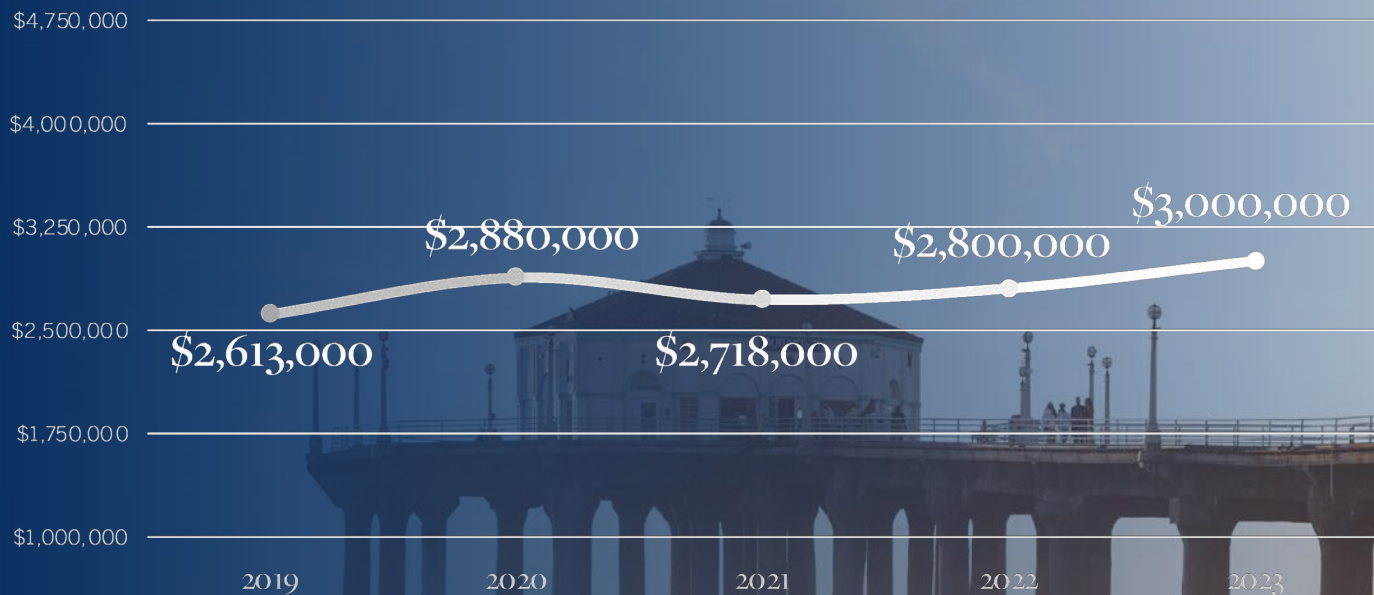
*Percent Difference Compared to the Same Month Last Year



Vista

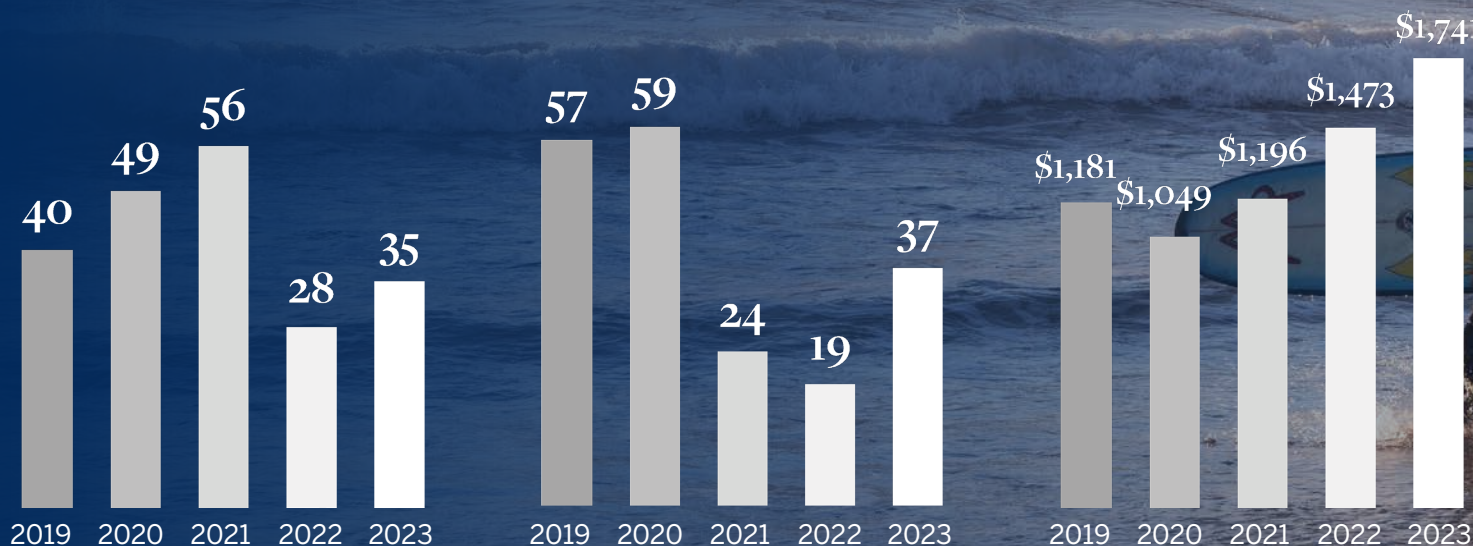
Sotheby's
INTERNATIONAL REALTY

Manhattan Beach



Median Sales Over The Last 5 Years

+7.1%



Units
Sold

+25.0%

Average Days
on Market

+94.7%

Average Price
per Sq.Ft.

+18.2%



August

At A Glance

\$3,000,000

Median Sales Price

35

Total Units Sold

37

Average Days on Market

\$1,741

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$1,370,000

Median Sales Price

16

Total Units Sold

28

Average Days on Market

\$911

Average Price per Square Foot

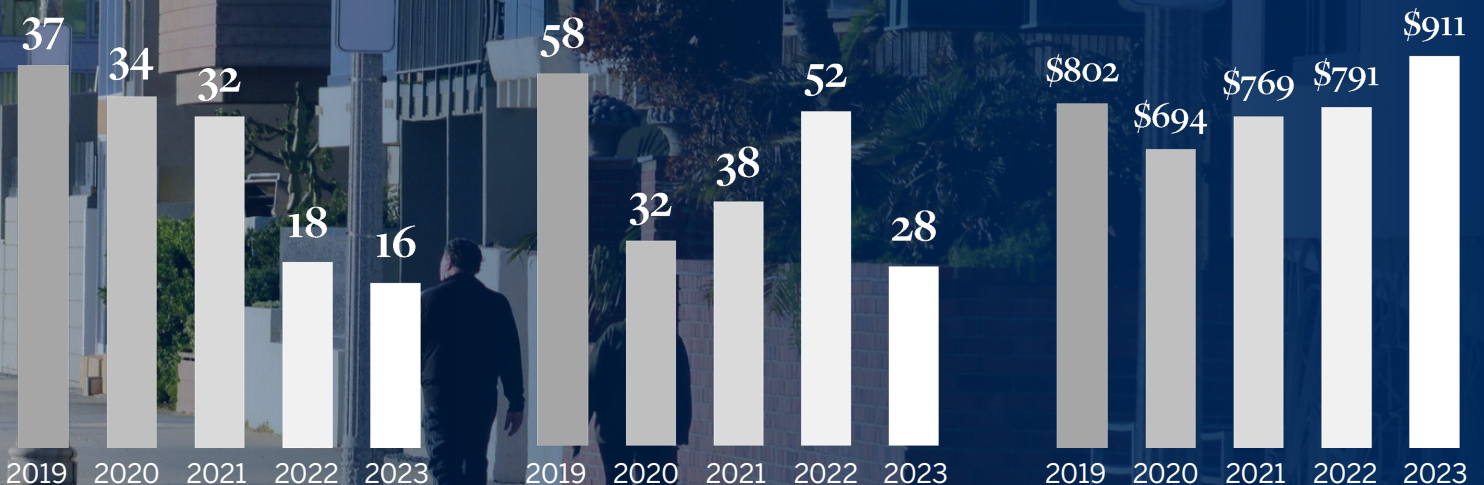


Marina Del Rey



Median Sales Over The Last 5 Years

+8.0%



Units
Sold

-11.1%

Average Days
on Market

-46.2%

Average Price
per Sq.Ft.

+15.2%

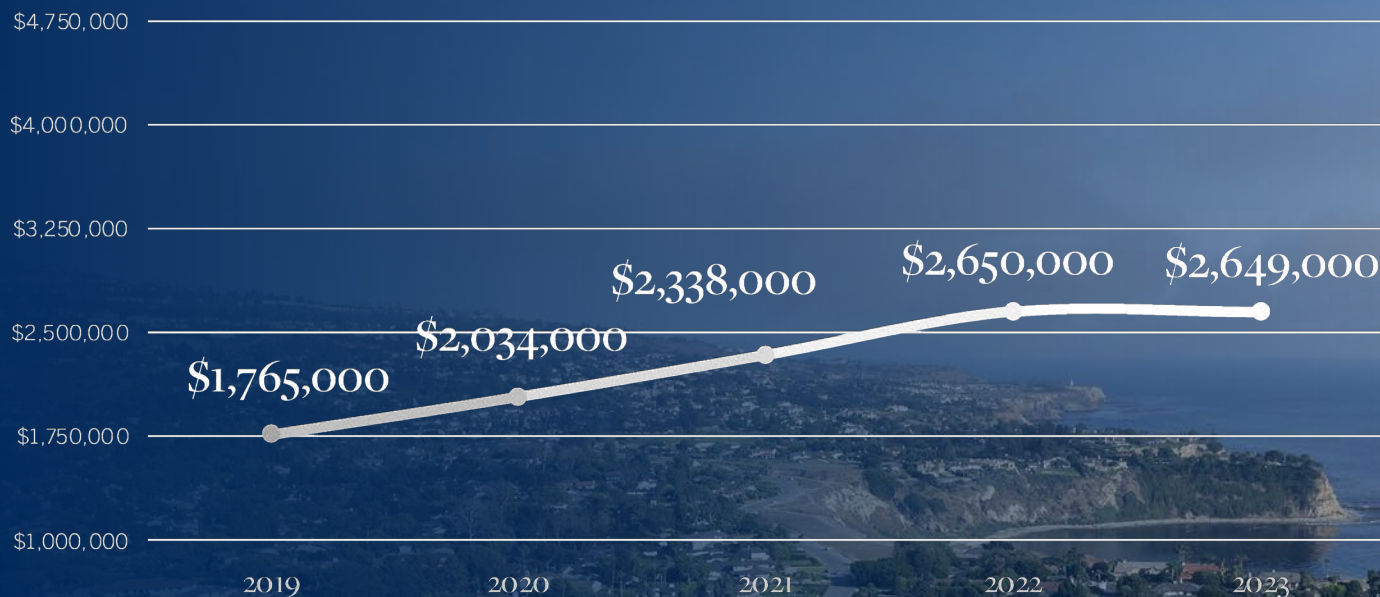
*Percent Difference Compared to the Same Month Last Year



Vista

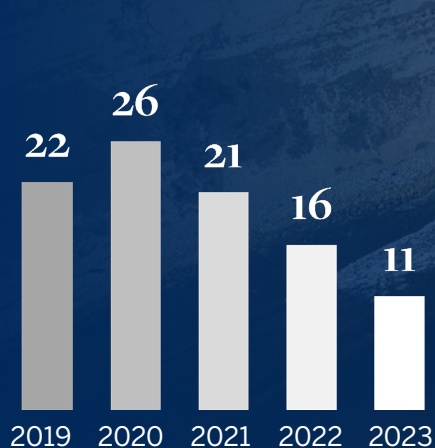
Sotheby's
INTERNATIONAL REALTY

Palos Verdes Estates



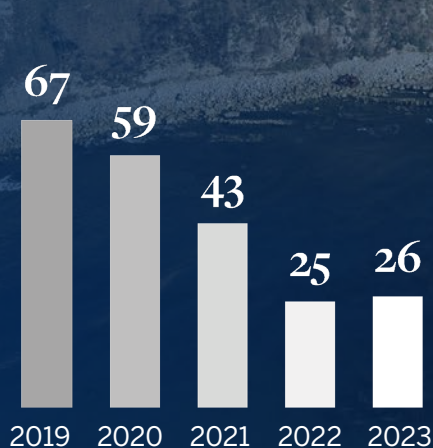
Median Sales Over The Last 5 Years

-0.0%



Units Sold

-31.3%



Average Days on Market

+4.0%



Average Price per Sq.Ft.

+2.0%



August

At A Glance

\$2,649,000

Median Sales Price

11

Total Units Sold

26

Average Days on Market

\$1,018

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

N/A

Median Sales Price

N/A

Total Units Sold

N/A

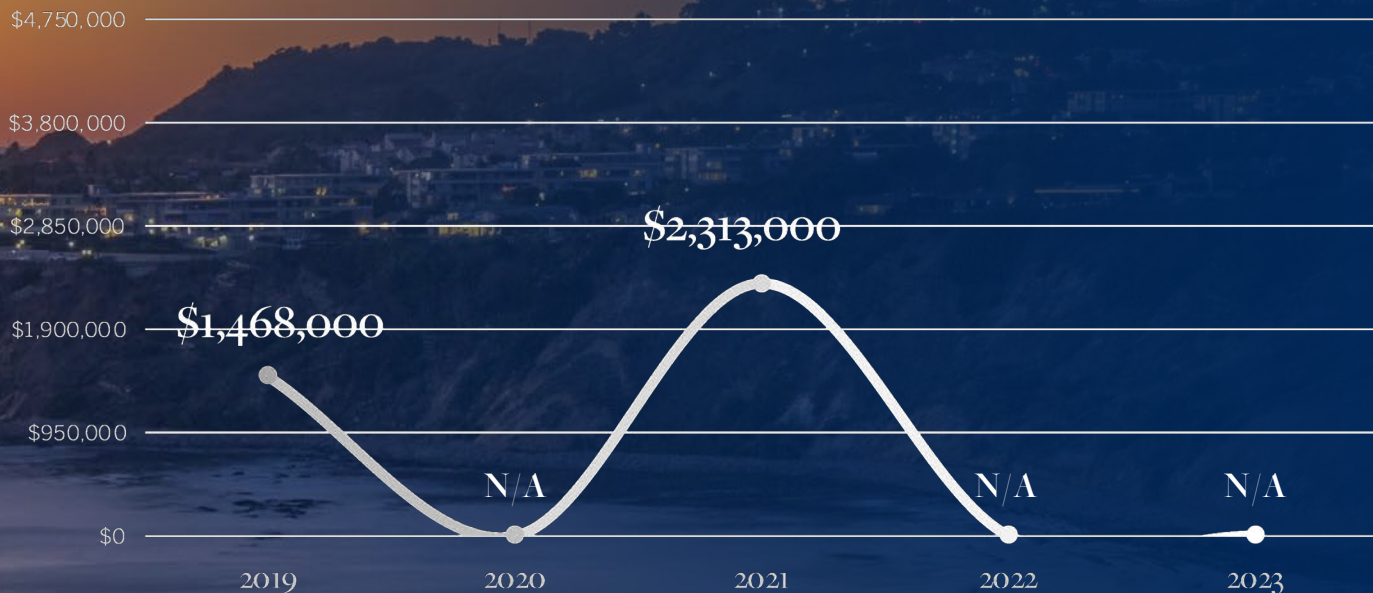
Average Days on Market

N/A

Average Price per Square Foot

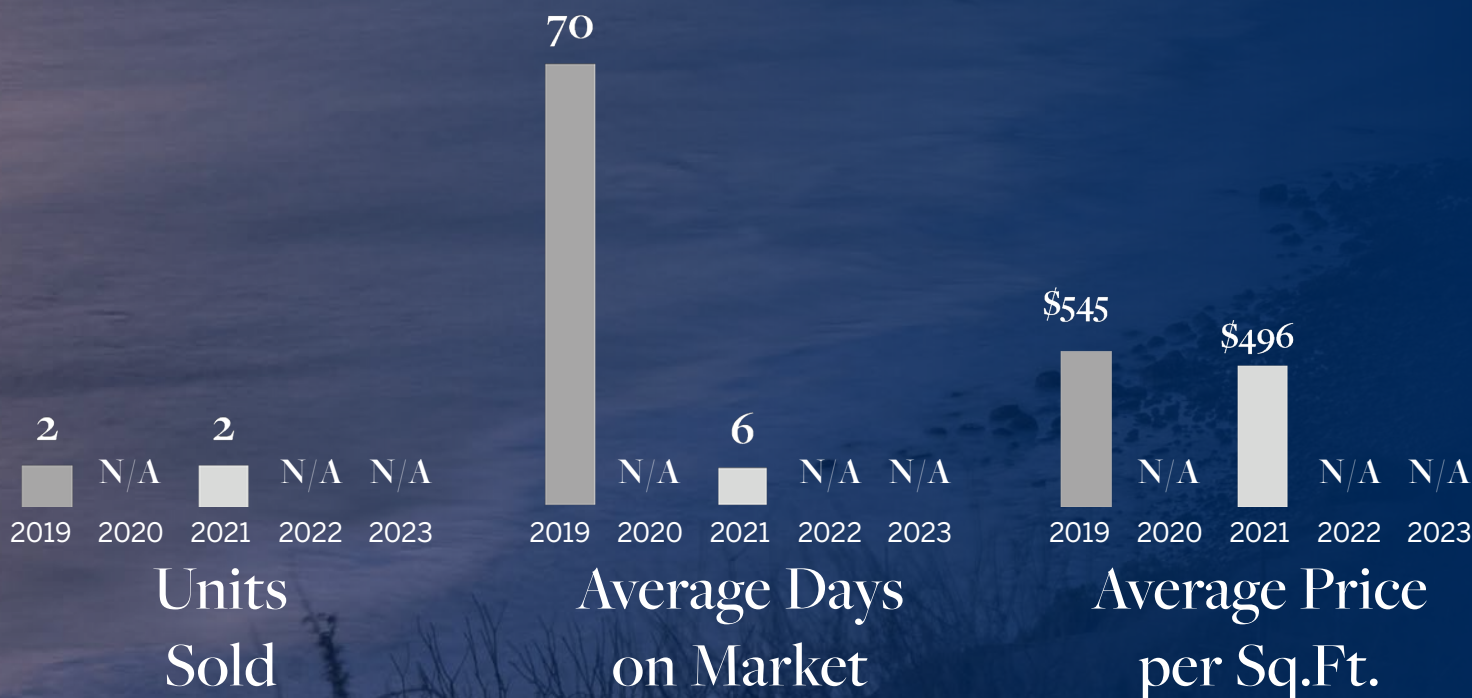


Palos Verdes Peninsula



Median Sales Over The Last 5 Years

N/A



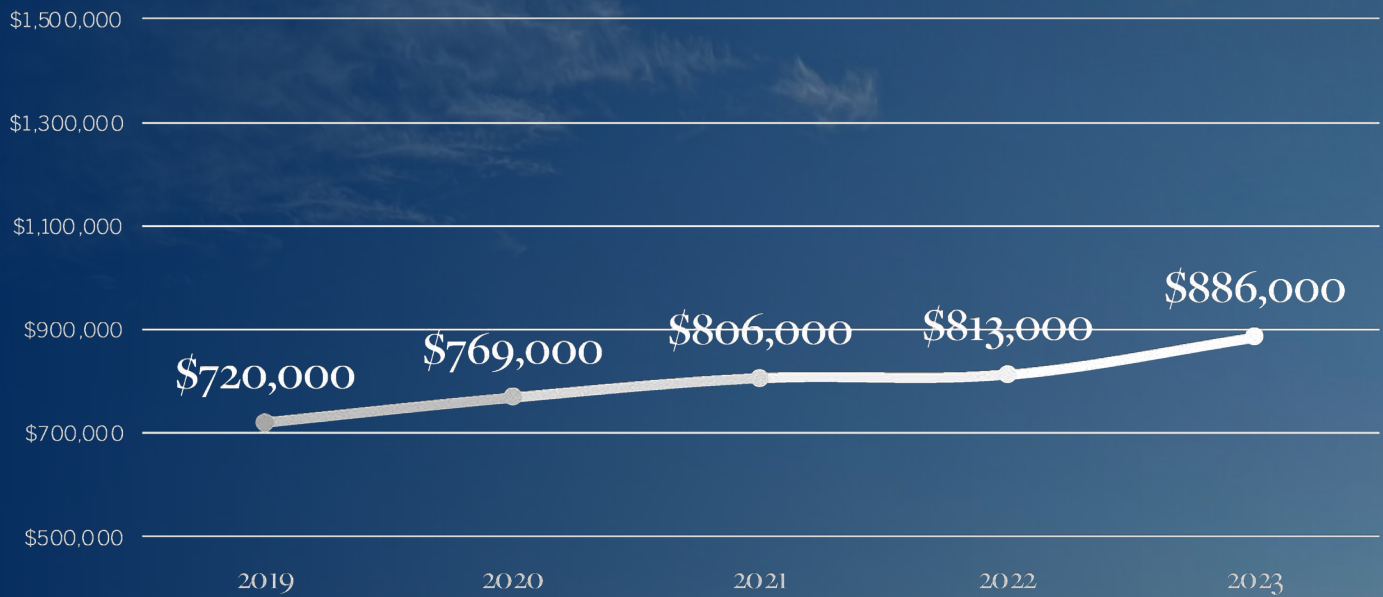
Units
Sold

Average Days
on Market

Average Price
per Sq.Ft.

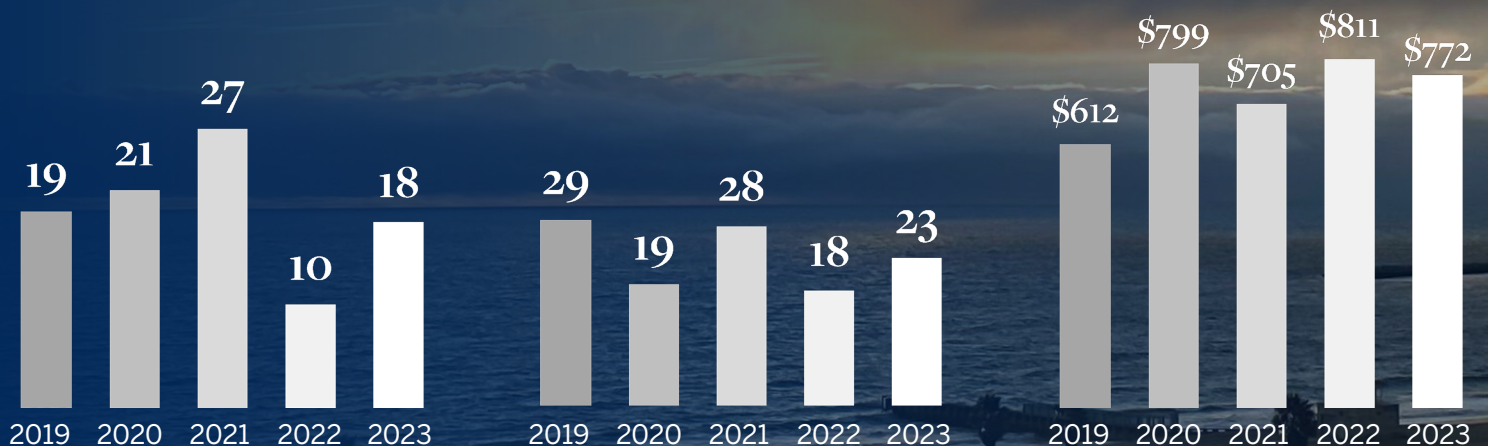
*Percent Difference Compared to the Same Month Last Year

Playa Del Rey



Median Sales Over The Last 5 Years

+9.0%



Units
Sold

+80.0%

Average Days
on Market

+27.8%

Average Price
per Sq.Ft.

-4.8%



August

At A Glance

~~\$~~886,000

Median Sales Price

18

Total Units Sold

23

Average Days on Market

~~\$~~772

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$1,500,000

Median Sales Price

7

Total Units Sold

23

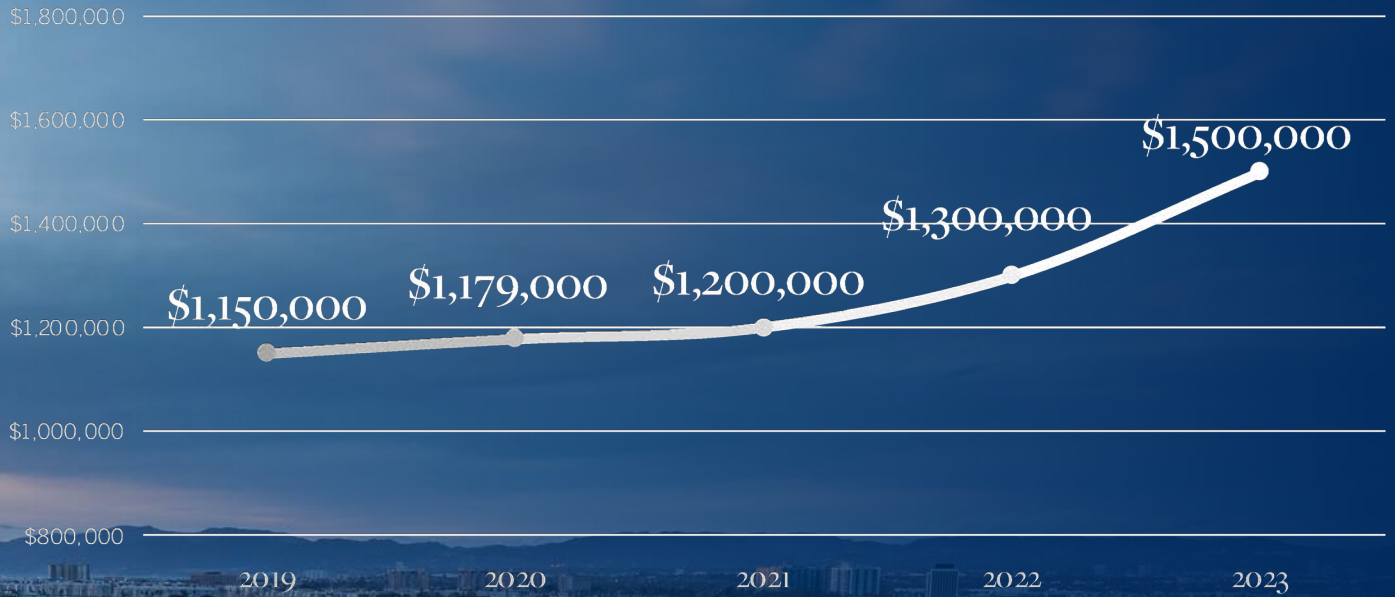
Average Days on Market

\$901

Average Price per Square Foot

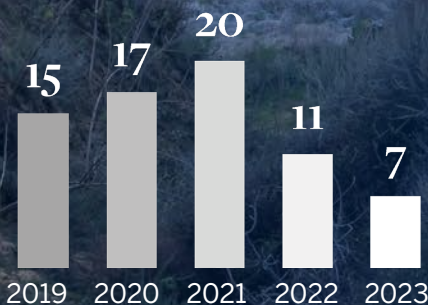


Playa Vista



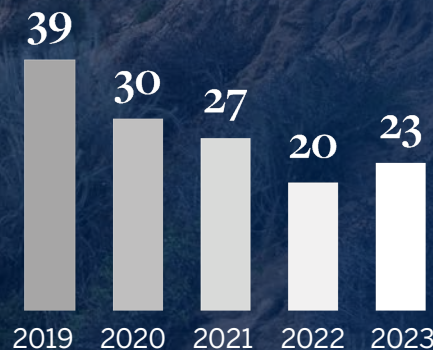
Median Sales Over The Last 5 Years

+15.4%



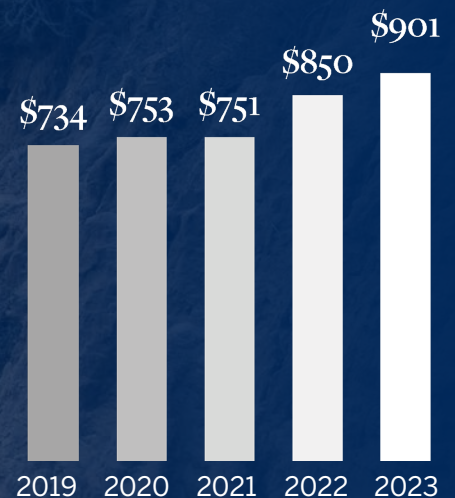
Units Sold

-36.4%



Average Days on Market

+15.0%



Average Price per Sq.Ft.

+6.0%

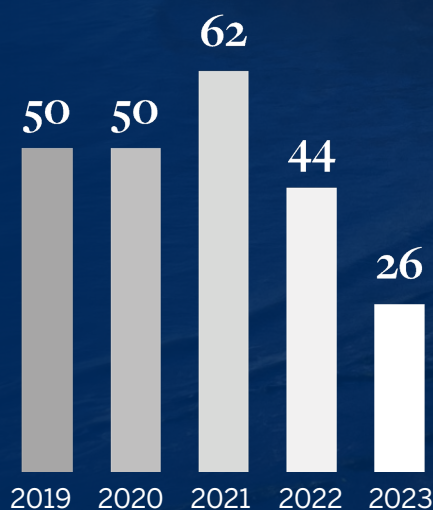
*Percent Difference Compared to the Same Month Last Year

Rancho Palos Verdes



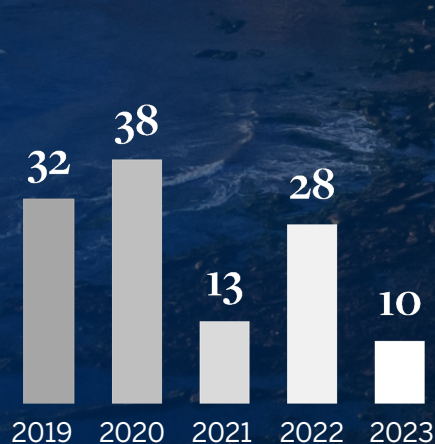
Median Sales Over The Last 5 Years

-20.0%



Units Sold

-40.9%



Average Days on Market

-64.3%



Average Price per Sq.Ft.

+3.4%



August

At A Glance

\$1,423,000

Median Sales Price

26

Total Units Sold

10

Average Days on Market

\$797

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$1,365,000

Median Sales Price

63

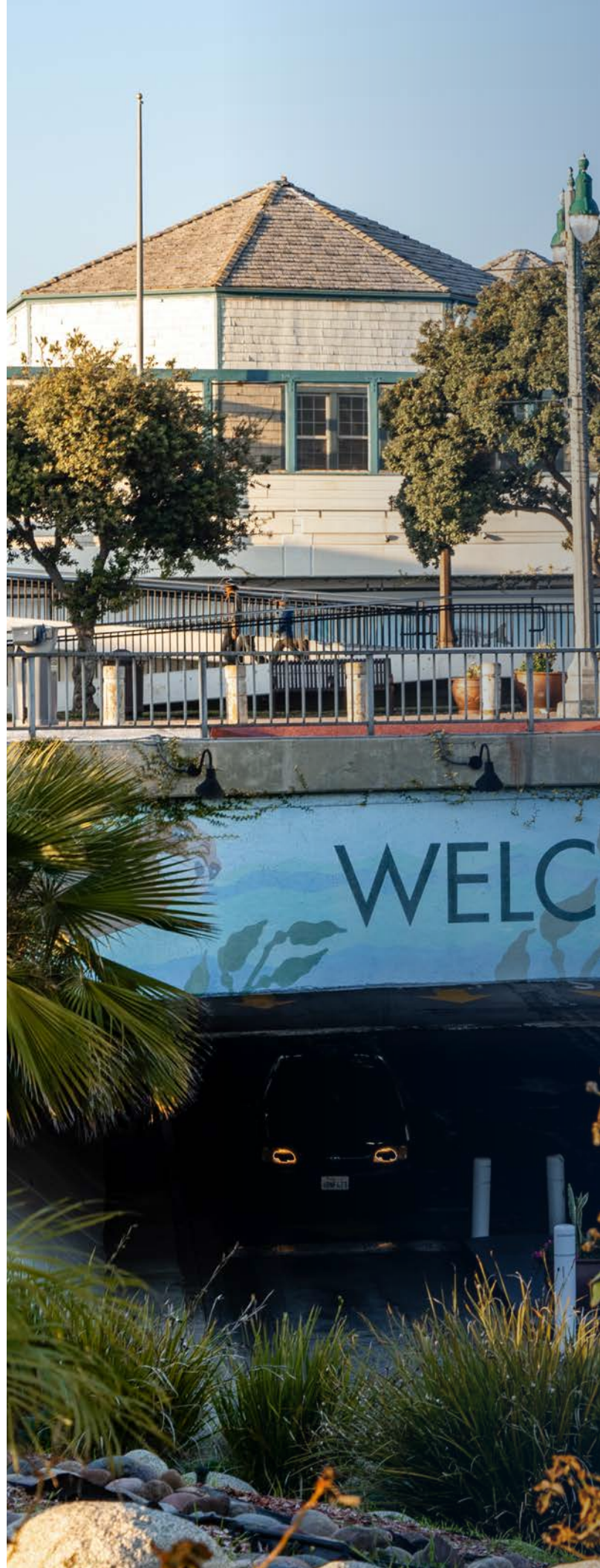
Total Units Sold

22

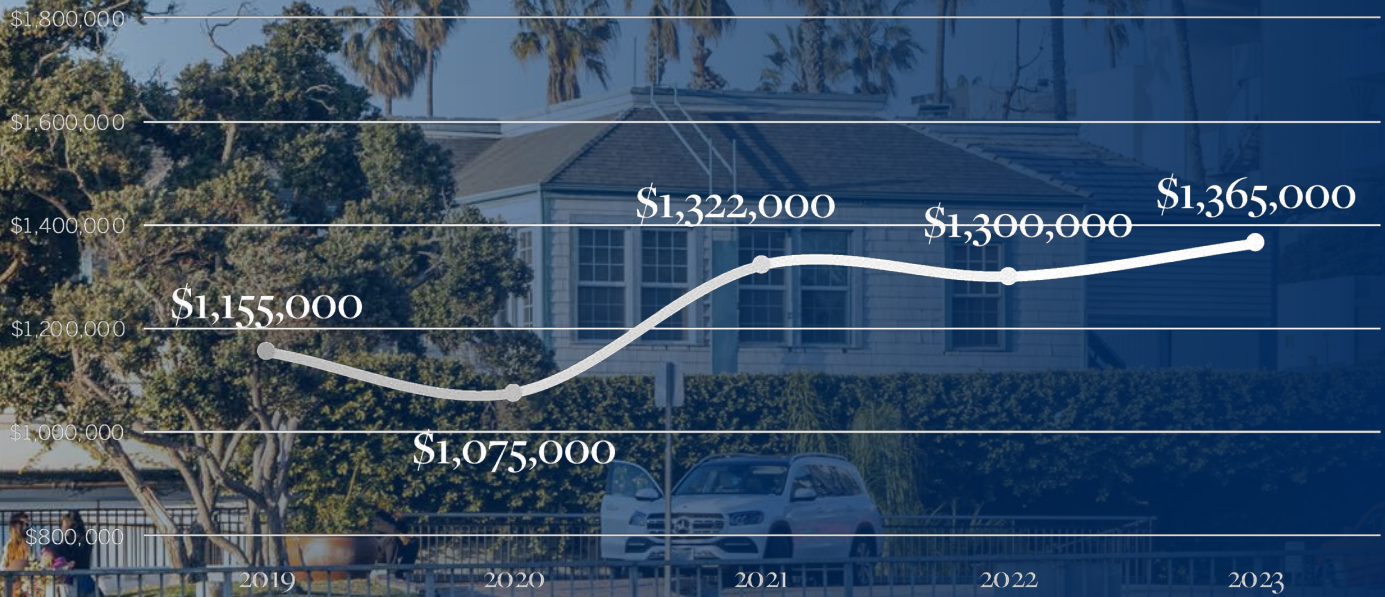
Average Days on Market

\$906

Average Price per Square Foot



Redondo Beach



Median Sales Over The Last 5 Years

+5.0%



Units
Sold

+18.9%

Average Days
on Market

+0.0%

Average Price
per Sq.Ft.

+11.6%

*Percent Difference Compared to the Same Month Last Year



Vista

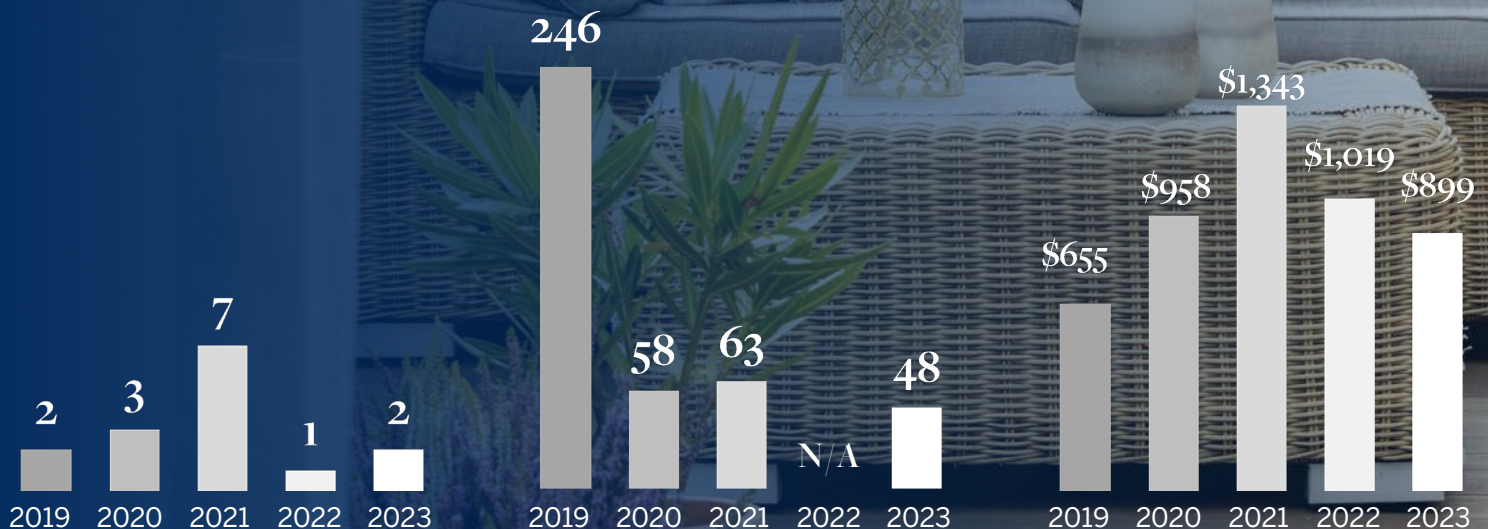
Sotheby's
INTERNATIONAL REALTY

Rolling Hills



Median Sales Over The Last 5 Years

-4.7%



Units
Sold

+100.0%

Average Days
on Market

N/A

Average Price
per Sq.Ft.

-11.8%



August

At A Glance

\$3,240,000

Median Sales Price

2

Total Units Sold

48

Average Days on Market

\$899

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$1,388,000

Median Sales Price

7

Total Units Sold

60

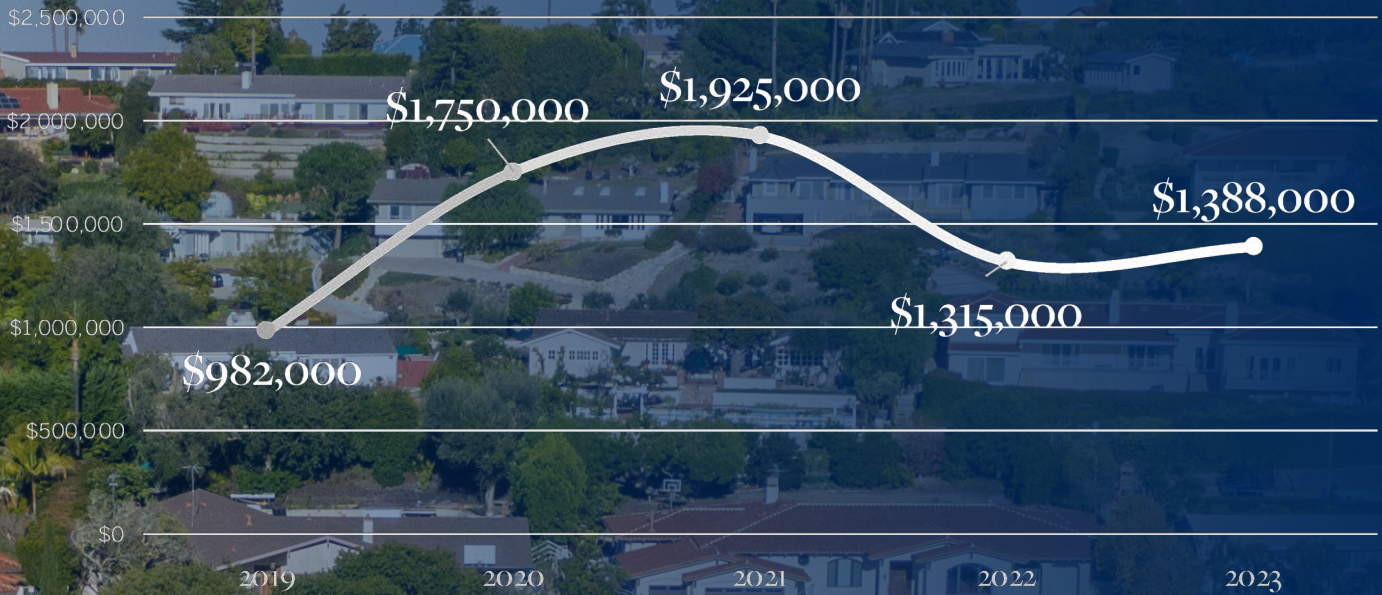
Average Days on Market

\$778

Average Price per Square Foot

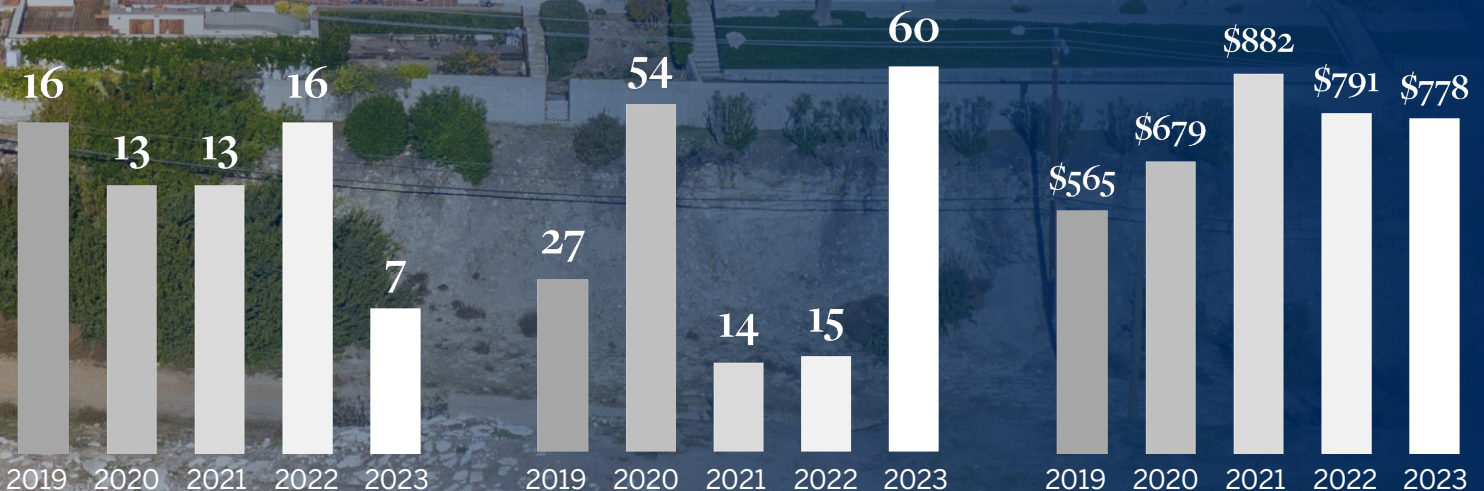


Rolling Hills Estates



Median Sales Over The Last 5 Years

+5.6%



Units
Sold

-56.3%

Average Days
on Market

+300.0%

Average Price
per Sq.Ft.

-1.6%

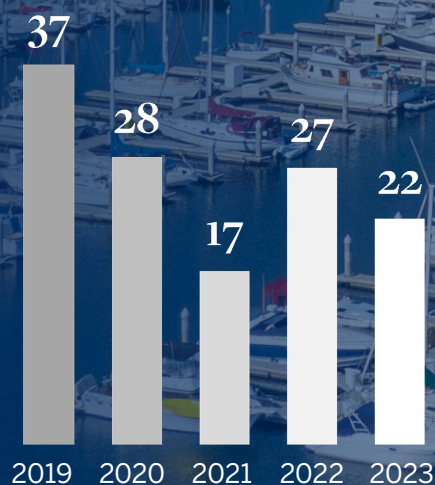
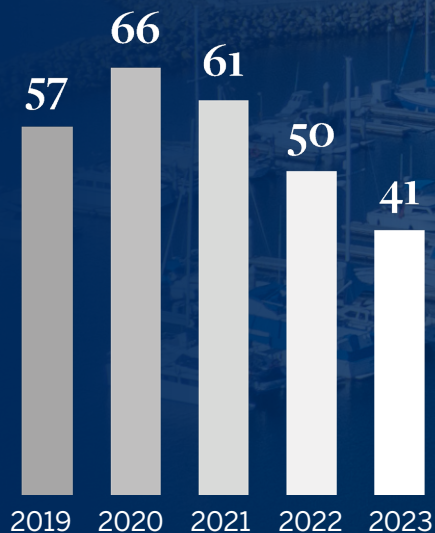
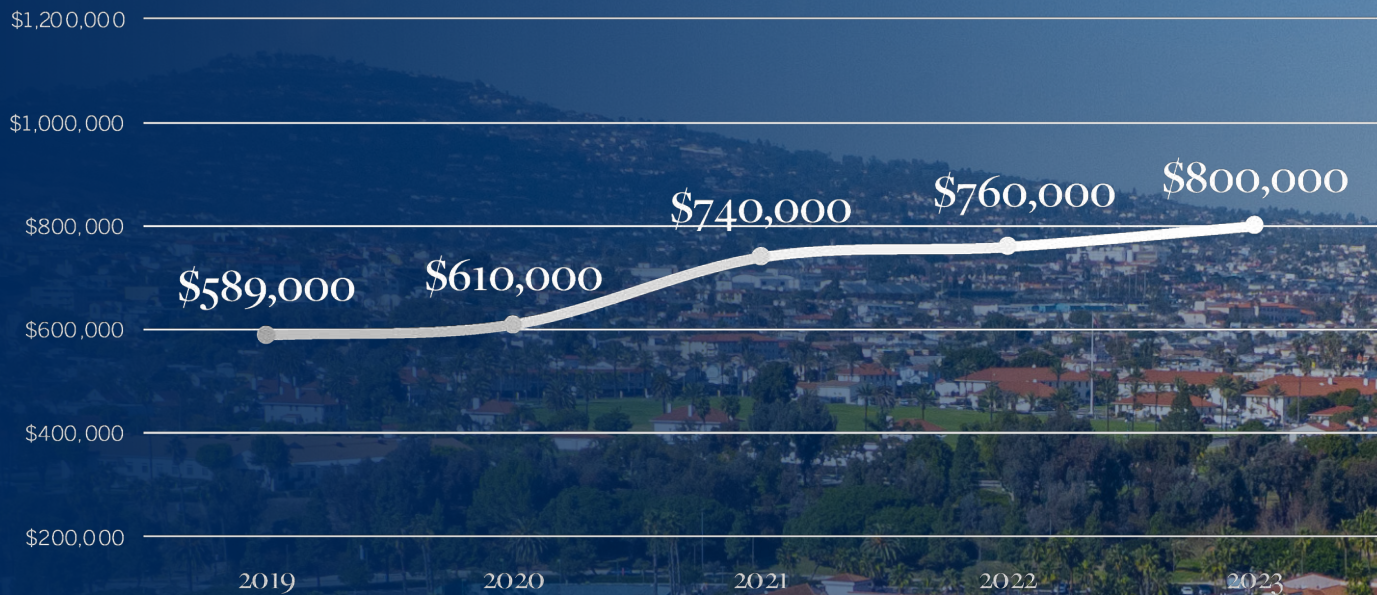
*Percent Difference Compared to the Same Month Last Year



Vista

Sotheby's
INTERNATIONAL REALTY

San Pedro





August

At A Glance

\$800,000

Median Sales Price

41

Total Units Sold

22

Average Days on Market

\$578

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$953,000

Median Sales Price

102

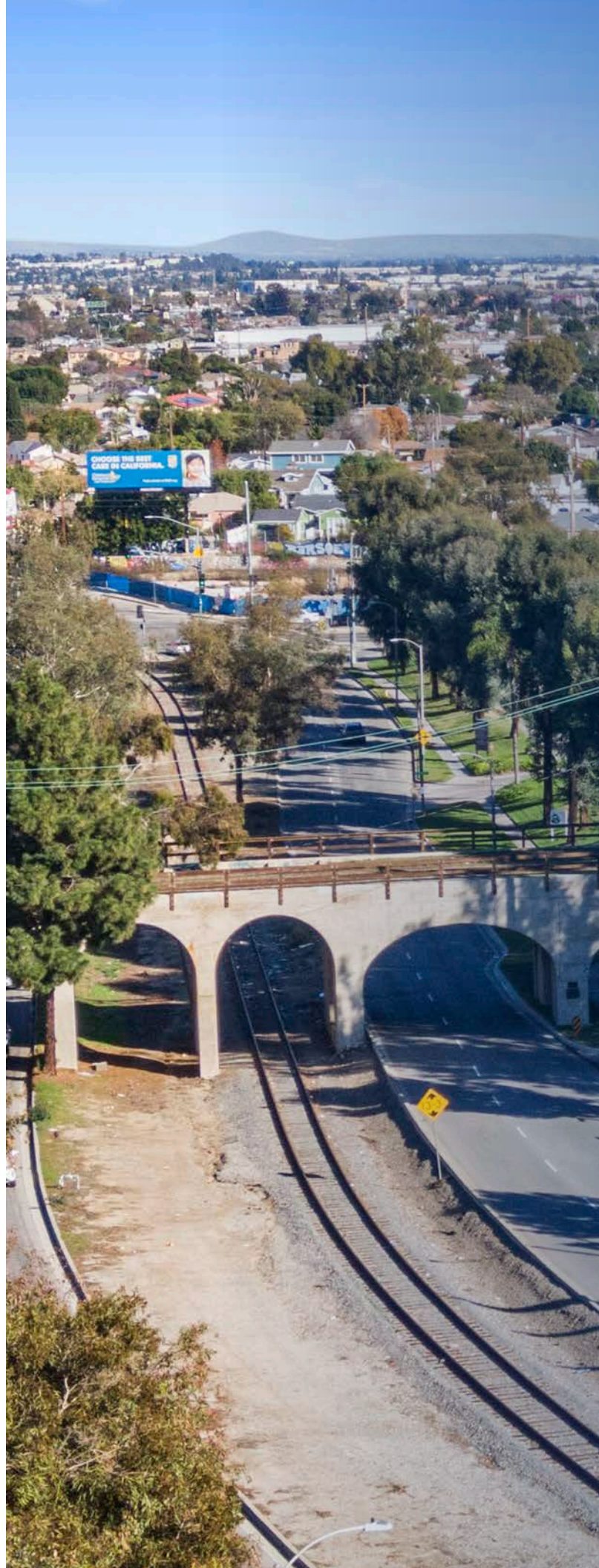
Total Units Sold

21

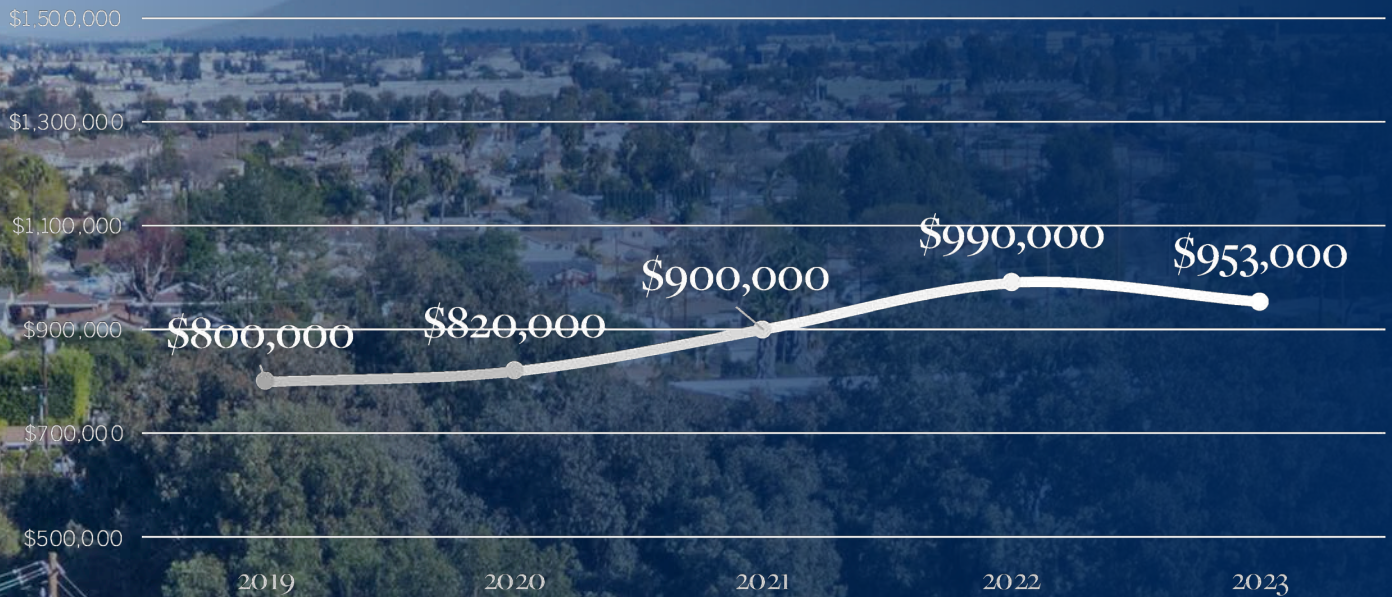
Average Days on Market

\$678

Average Price per Square Foot

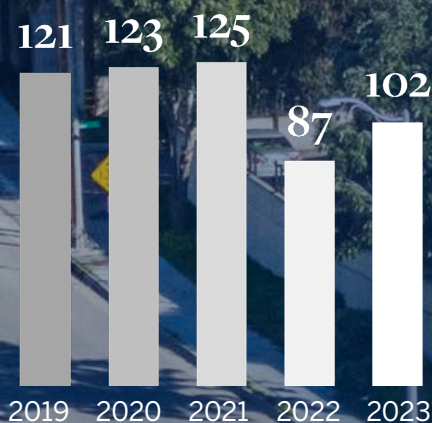


Torrance



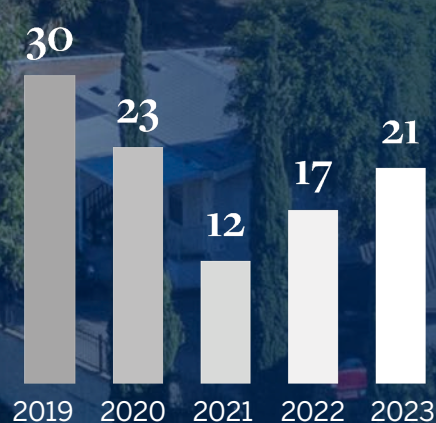
Median Sales Over The Last 5 Years

-3.7%



Units Sold

+17.2%



Average Days on Market

+23.5%



Average Price per Sq.Ft.

+1.5%

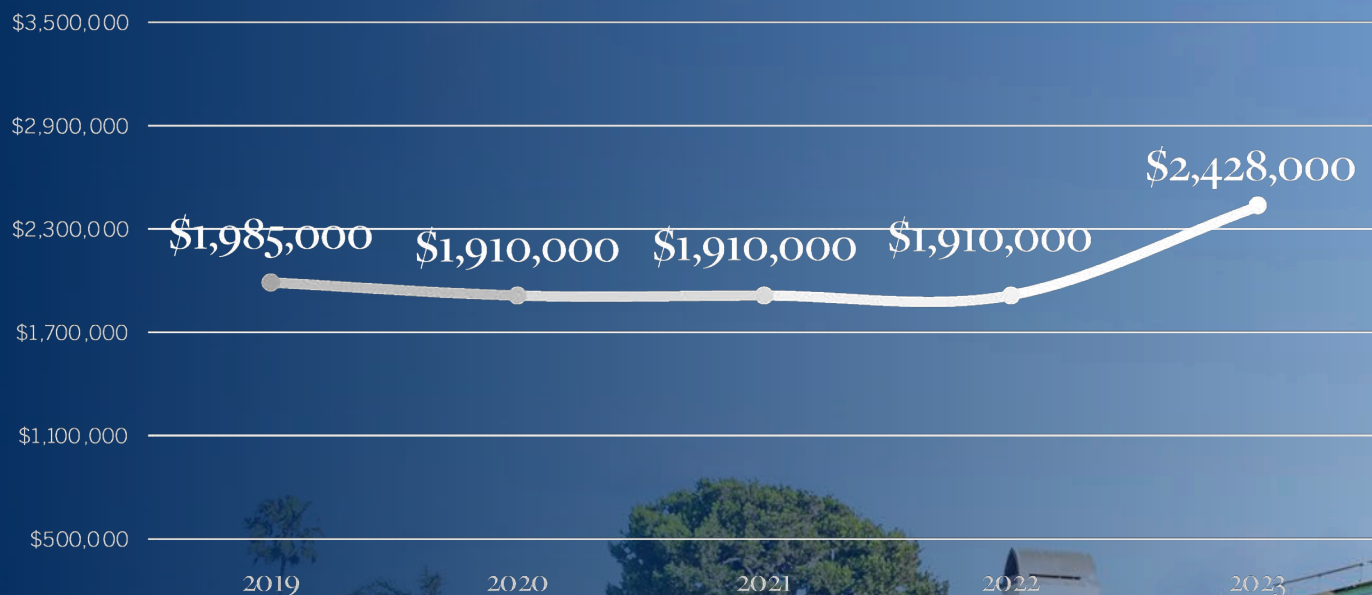
*Percent Difference Compared to the Same Month Last Year



Vista

Sotheby's
INTERNATIONAL REALTY

Venice



Units
Sold

-41.7%

Average Days
on Market

-18.2%

Average Price
per Sq.Ft.

+2.7%



August

At A Glance

\$2,428,000

Median Sales Price

14

Total Units Sold

27

Average Days on Market

\$1,138

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

August

At A Glance

\$1,713,000

Median Sales Price

30

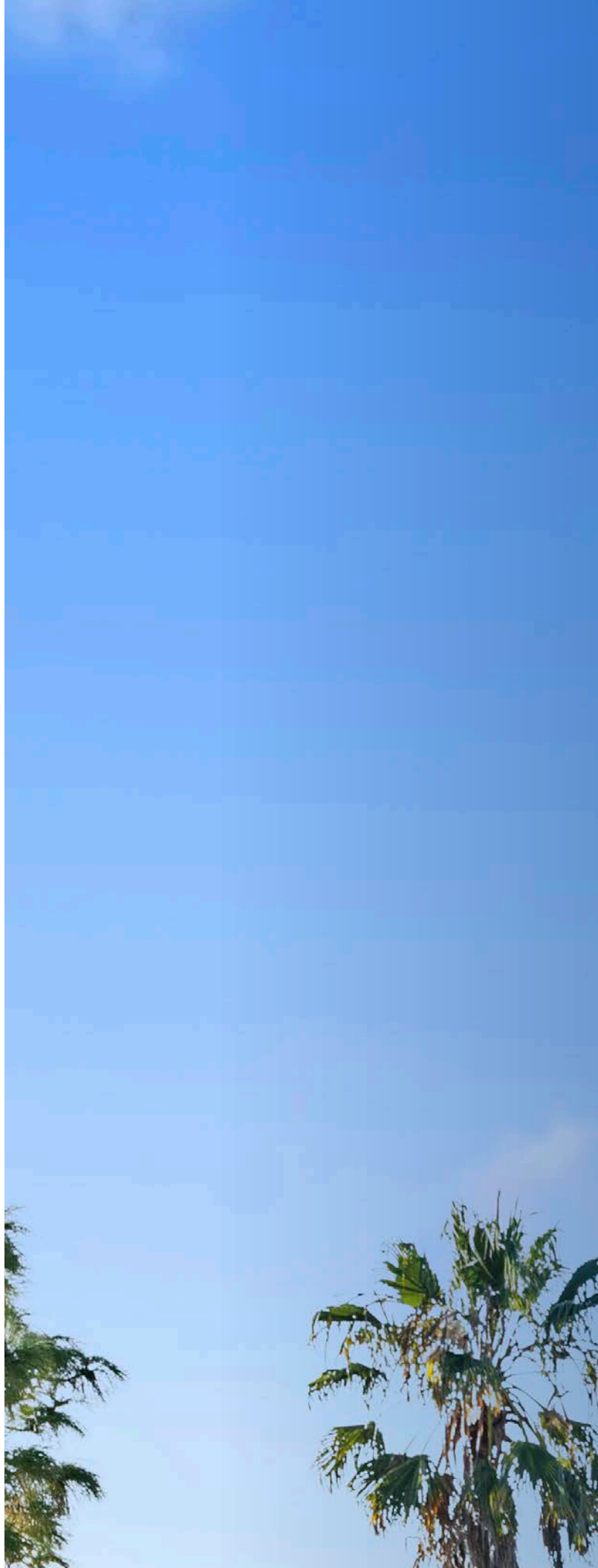
Total Units Sold

19

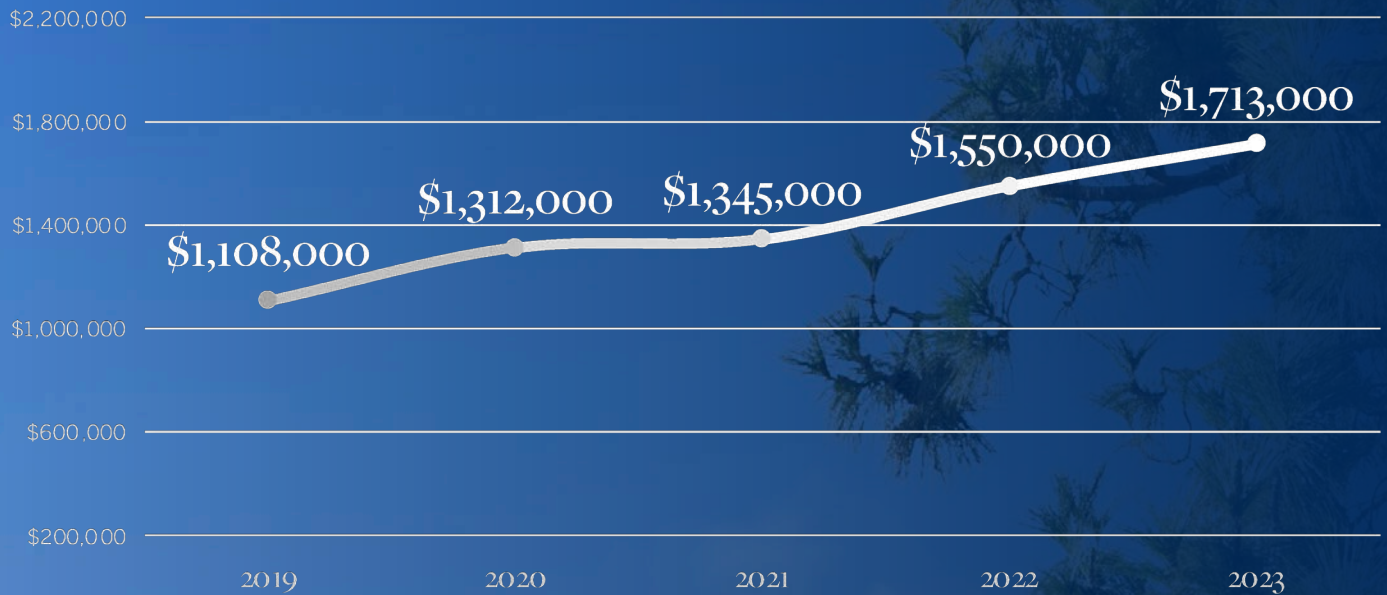
Average Days on Market

\$922

Average Price per Square Foot

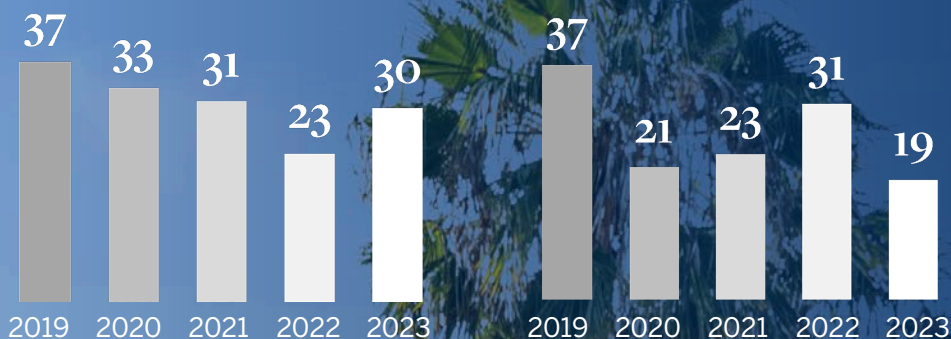


Westchester



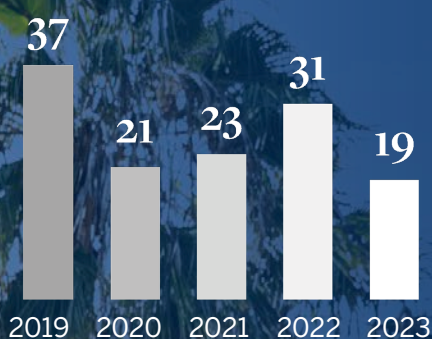
Median Sales Over The Last 5 Years

+10.5%



Units Sold

+30.4%



Average Days on Market

-38.7%



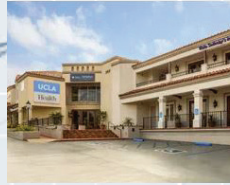
Average Price per Sq.Ft.

-0.8%

*Percent Difference Compared to the Same Month Last Year



**1144 HIGHLAND AVE,
MANHATTAN BEACH**



**2501 SEPULVEDA, 2ND FLOOR
MANHATTAN BEACH**

**200 PIER AVE,
HERMOSA BEACH**



**16 MALAGA COVE PLAZA,
PALOS VERDES ESTATES**



Vista Offices



D FL,
CH

ARMENA



**916 MANHATTAN AVE,
MANHATTAN BEACH**



**1801 S CATALINA AVE,
REDONDO BEACH**

CARSON

HARBOR CITY

**35 PENINSULA CENTER,
ROLLING HILLS ESTATES**



SAN PEDRO

LONG BEACH



**5536 E. 2ND ST,
LONG BEACH**



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OFFICES:

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