

Market Report

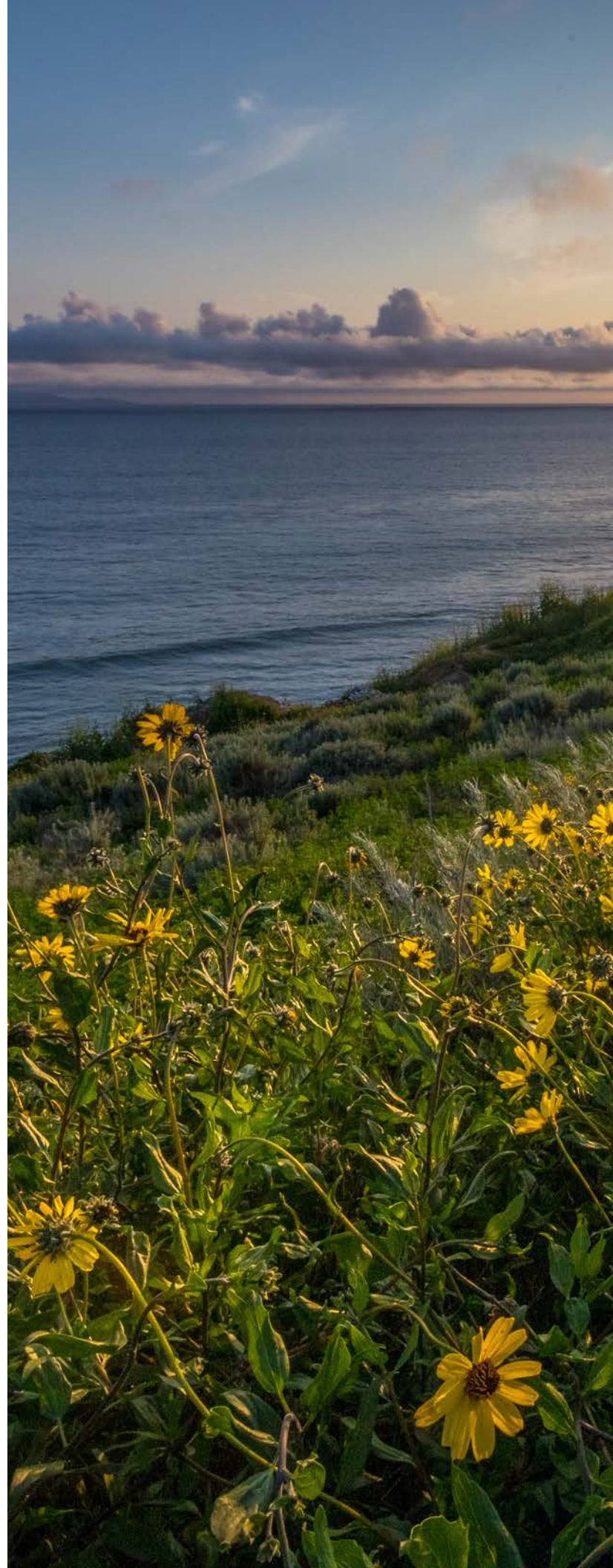
JUNE | 2023 | SOUTH BAY & EXTENDED REGIONS



Sotheby's
INTERNATIONAL REALTY

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PALOS VERDES

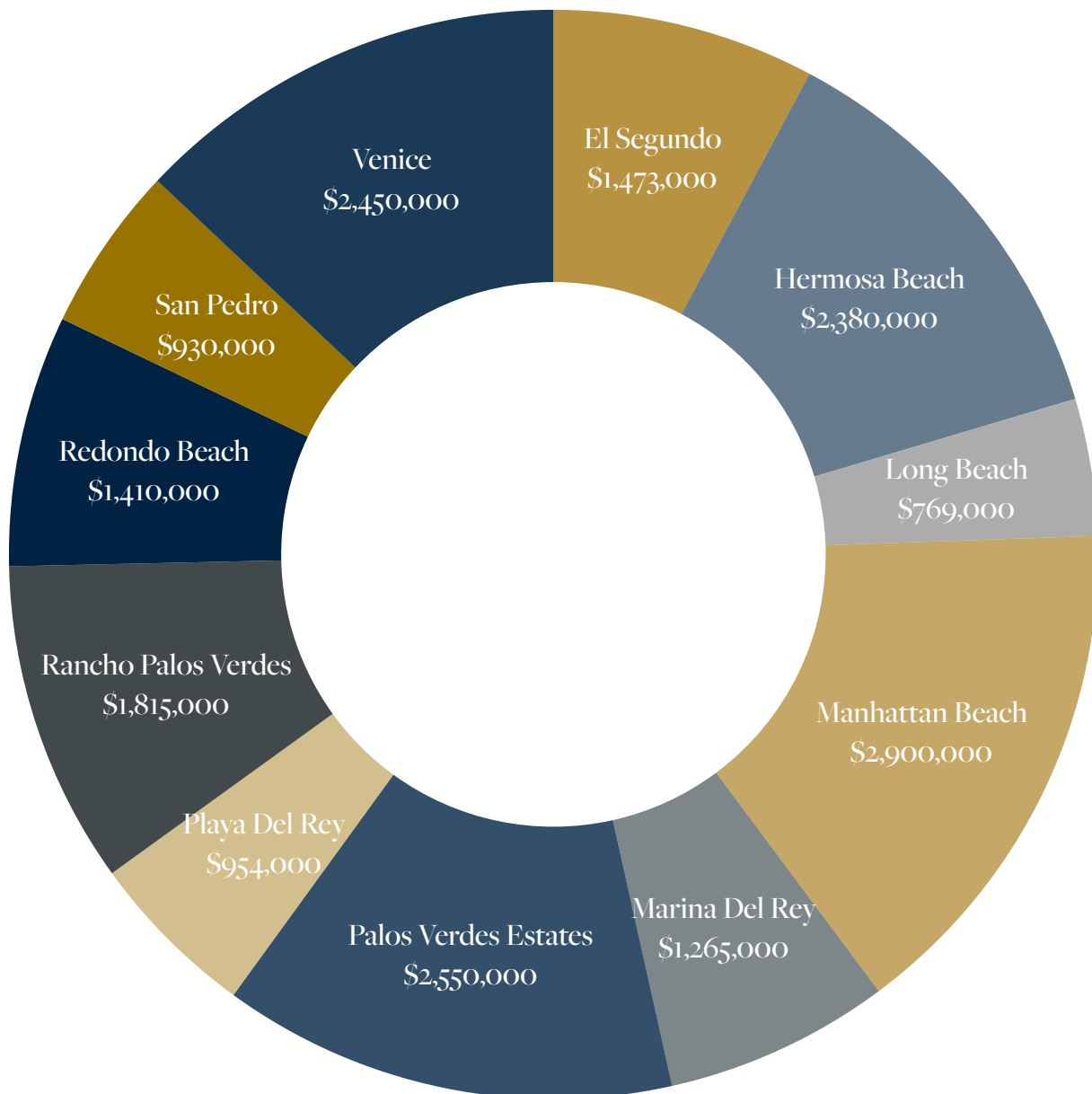


Vista

Sotheby's
INTERNATIONAL REALTY

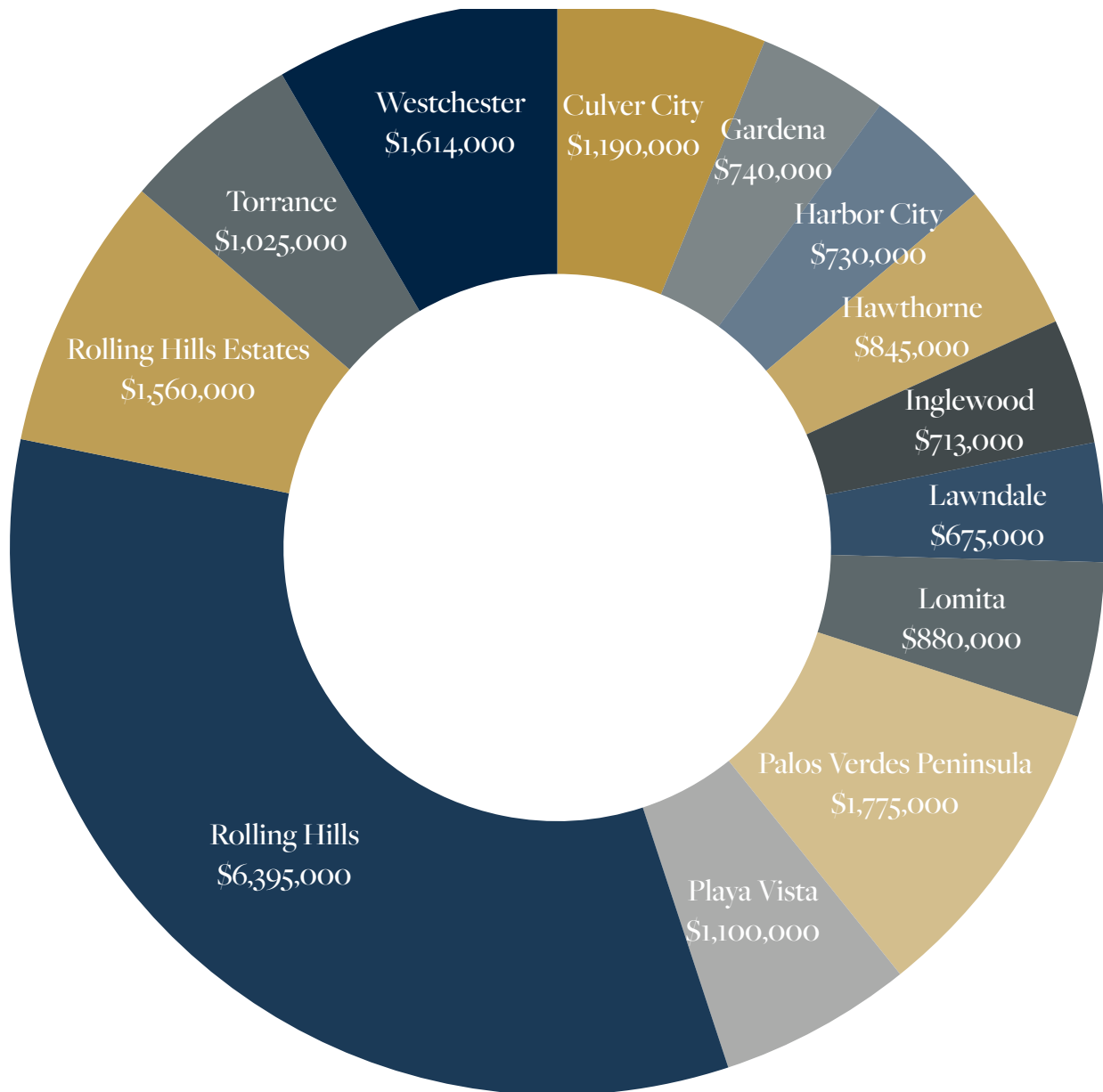
Overview

Coastal Cities

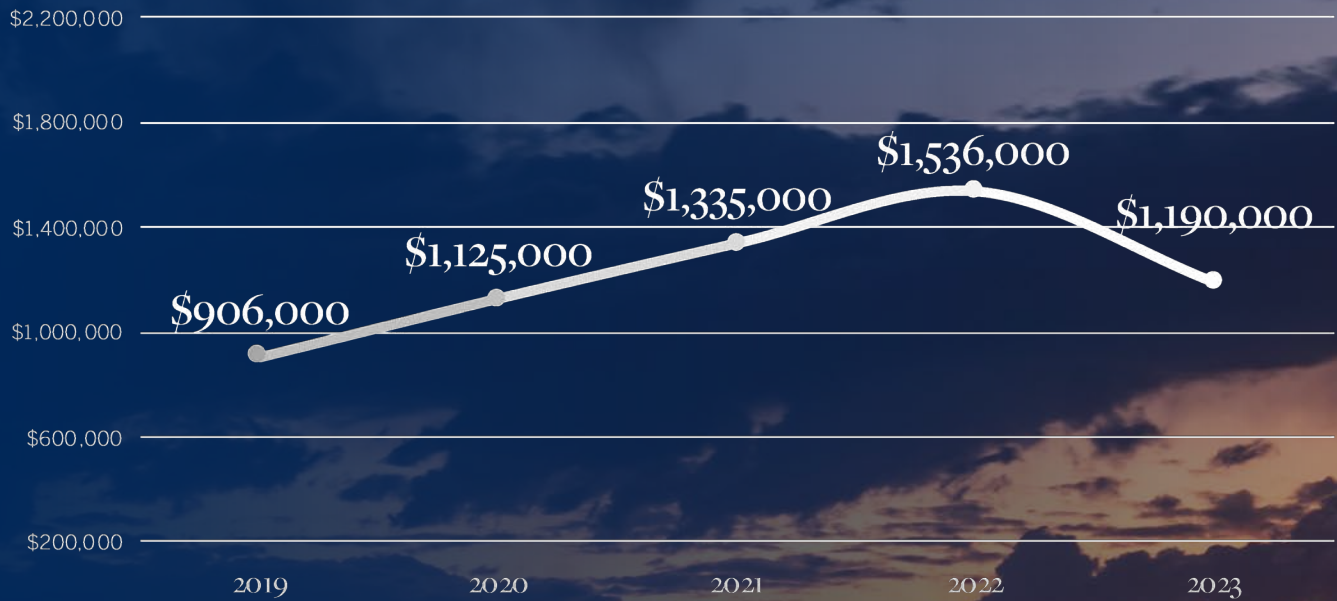


Median Sale Price by Area

Inland Cities



Culver City



Median Sales Over The Last 5 Years

-22.5%



Units
Sold

+2.6%

Average Days
on Market

+0.0%

Average Price
per Sq.Ft.

-6.6%



June

At A Glance

\$1,190,000

Median Sales Price

39

Total Units Sold

21

Average Days on Market

\$924

Average Price per Square Foot

June

At A Glance

\$1,473,000

Median Sales Price

14

Total Units Sold

22

Average Days on Market

\$873

Average Price per Square Foot

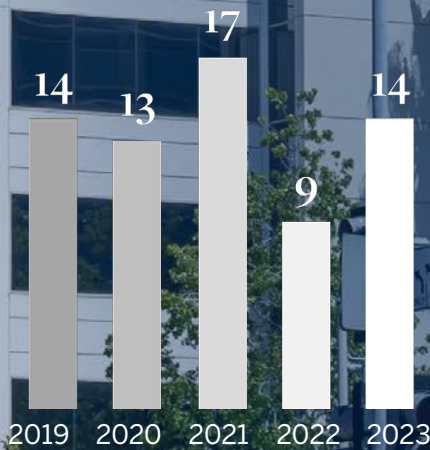


El Segundo



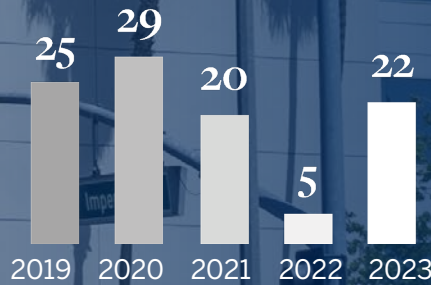
Median Sales Over The Last 5 Years

-22.5%



Units Sold

+55.6%



Average Days on Market

+340.0%



Average Price per Sq.Ft.

-20.9%

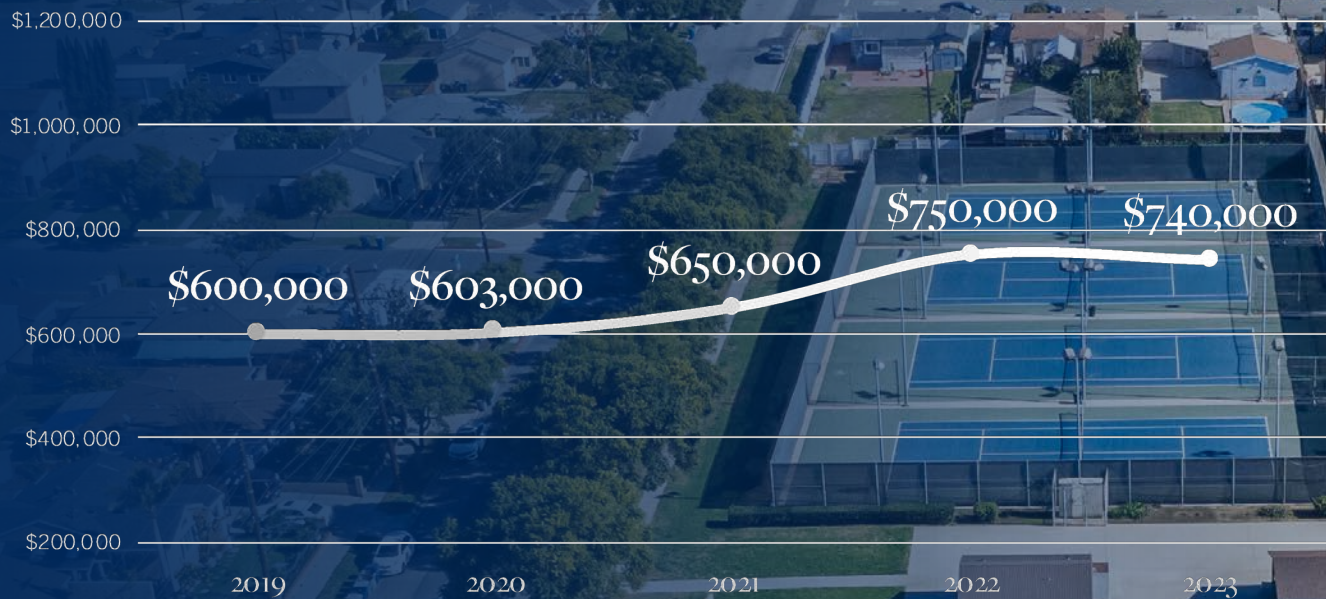
*Percent Difference Compared to the Same Month Last Year



Vista

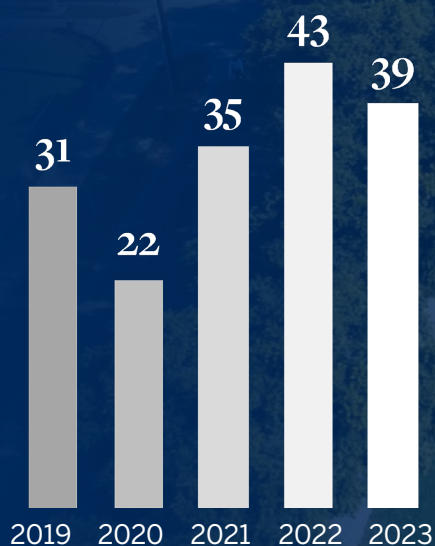
Sotheby's
INTERNATIONAL REALTY

Gardena



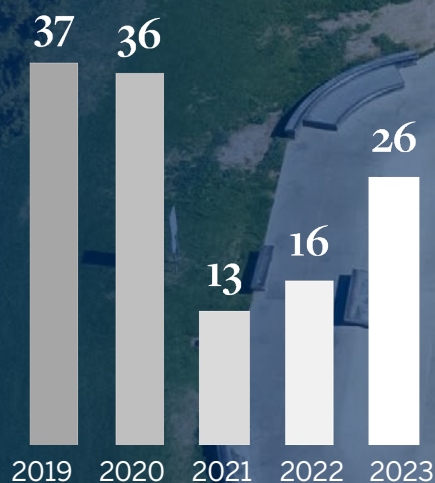
Median Sales Over The Last 5 Years

-1.3%



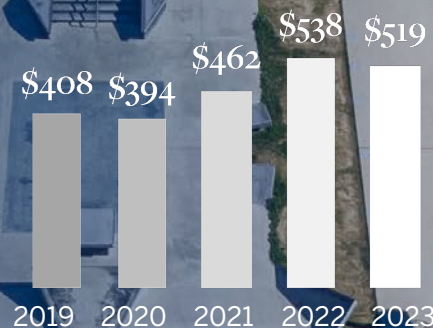
Units Sold

-9.3%



Average Days on Market

+62.5%



Average Price per Sq.Ft.

-3.5%



June

At A Glance

~~\$~~740,000

Median Sales Price

39

Total Units Sold

26

Average Days on Market

~~\$~~519

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

June

At A Glance

\$730,000

Median Sales Price

13

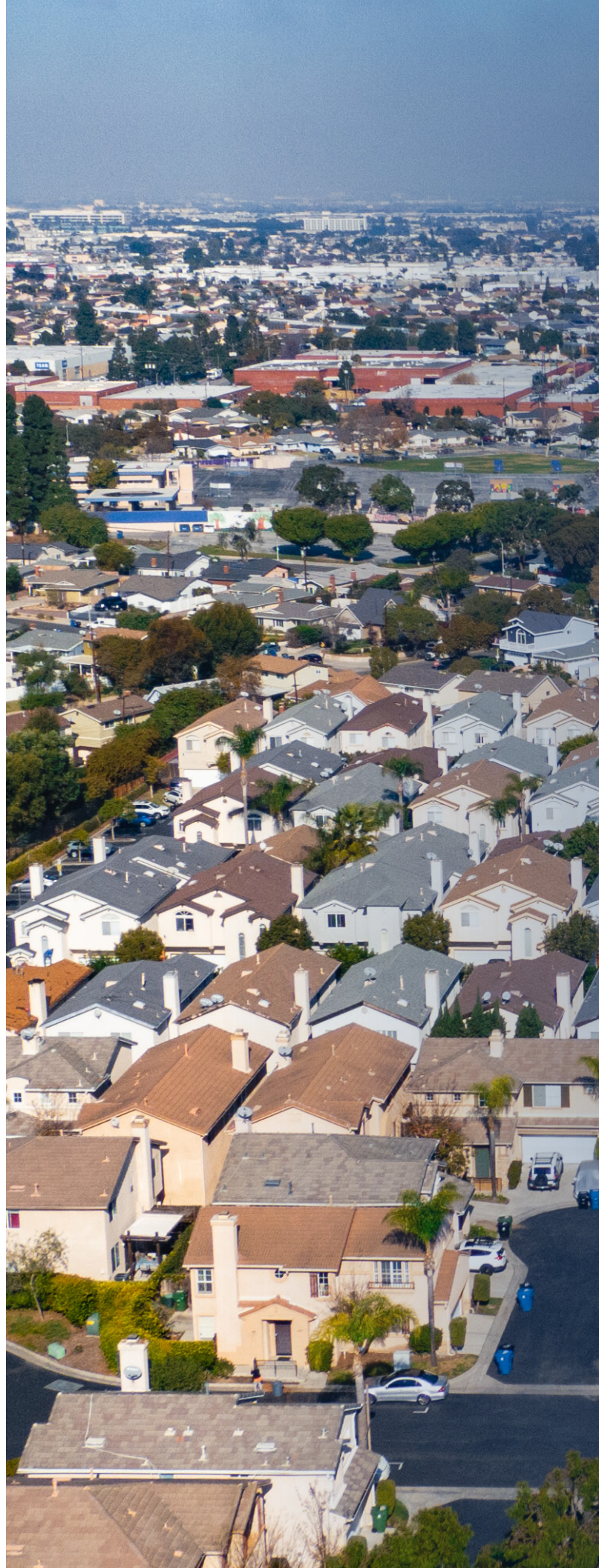
Total Units Sold

19

Average Days on Market

\$521

Average Price per Square Foot

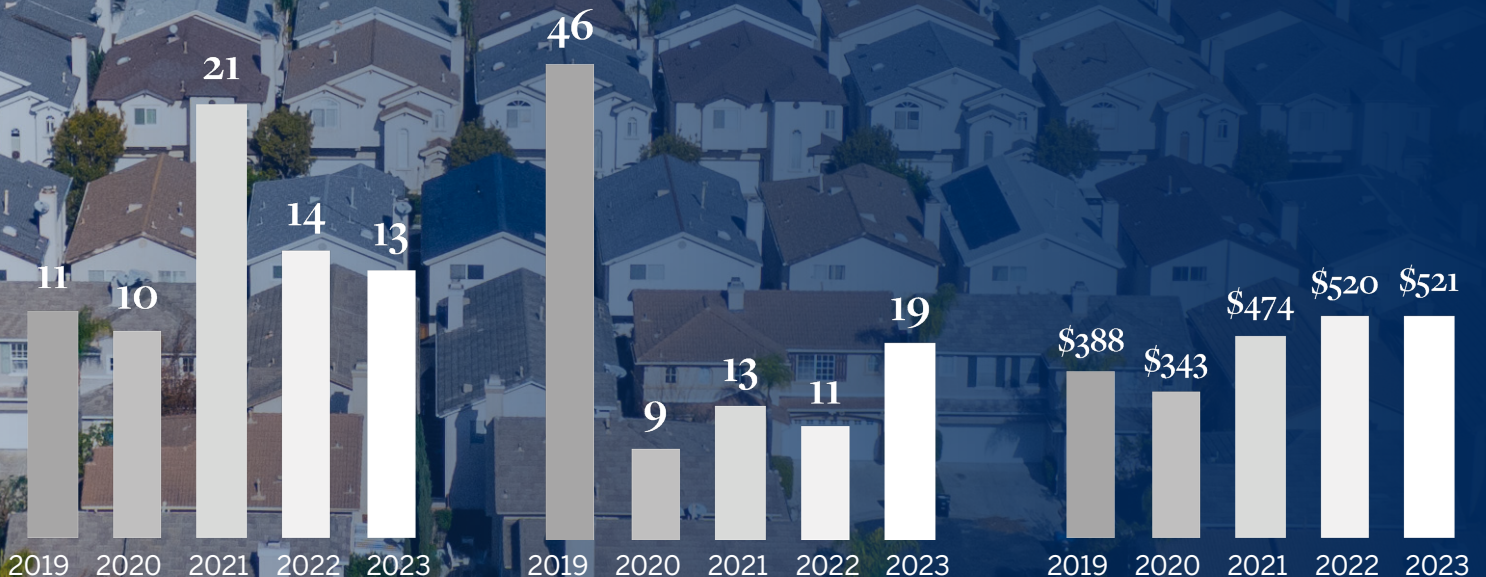


Harbor City



Median Sales Over The Last 5 Years

-12.2%



Units
Sold

-7.1%

Average Days
on Market

+72.7%

Average Price
per Sq.Ft.

+0.2%

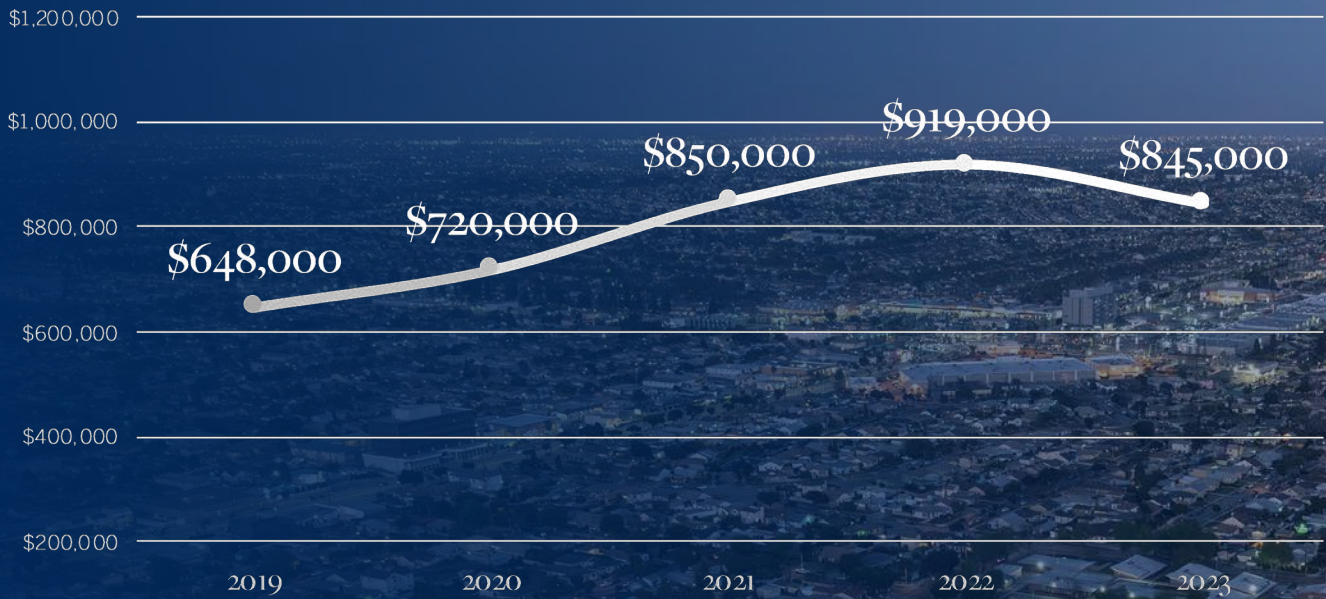
*Percent Difference Compared to the Same Month Last Year



Vista

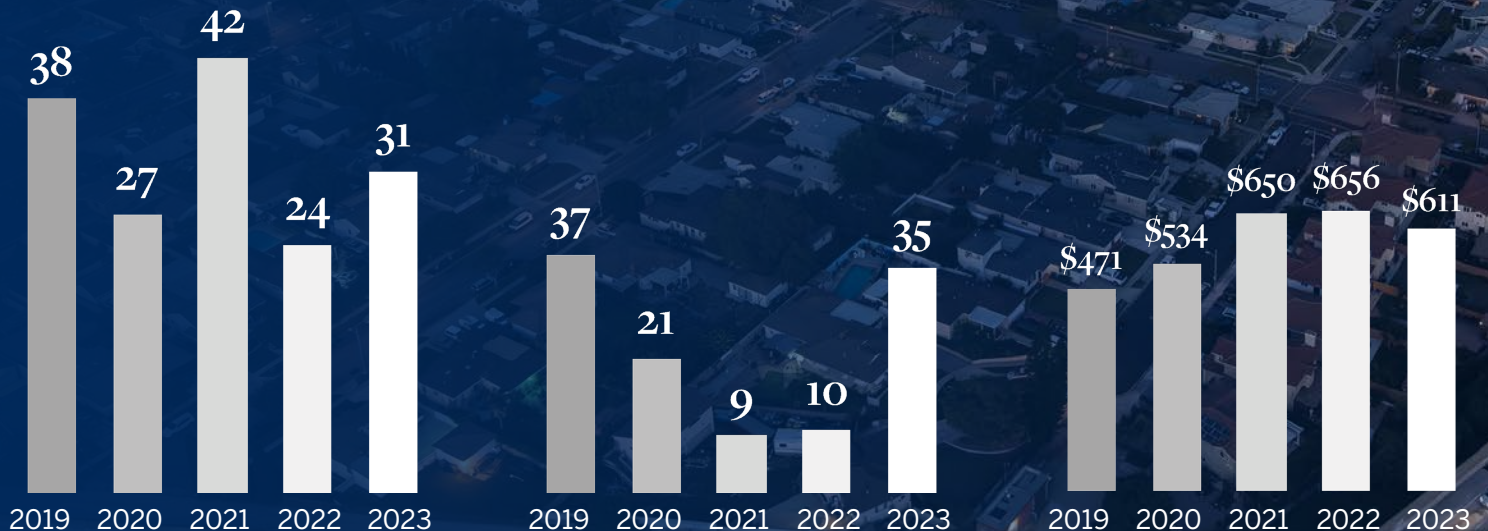
Sotheby's
INTERNATIONAL REALTY

Hawthorne



Median Sales Over The Last 5 Years

-8.1%



Units
Sold

+29.2%

Average Days
on Market

+250.0%

Average Price
per Sq.Ft.

-6.9%



June

At A Glance

\$845,000

Median Sales Price

31

Total Units Sold

35

Average Days on Market

\$611

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

June

At A Glance

\$2,380,000

Median Sales Price

18

Total Units Sold

35

Average Days on Market

\$1,619

Average Price per Square Foot



Hermosa Beach



Median Sales Over The Last 5 Years

+15.1%



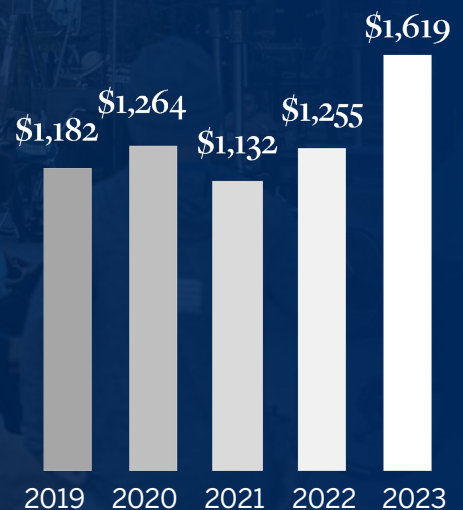
Units Sold

-10.0%



Average Days on Market

+150.0%



Average Price per Sq.Ft.

+29.0%

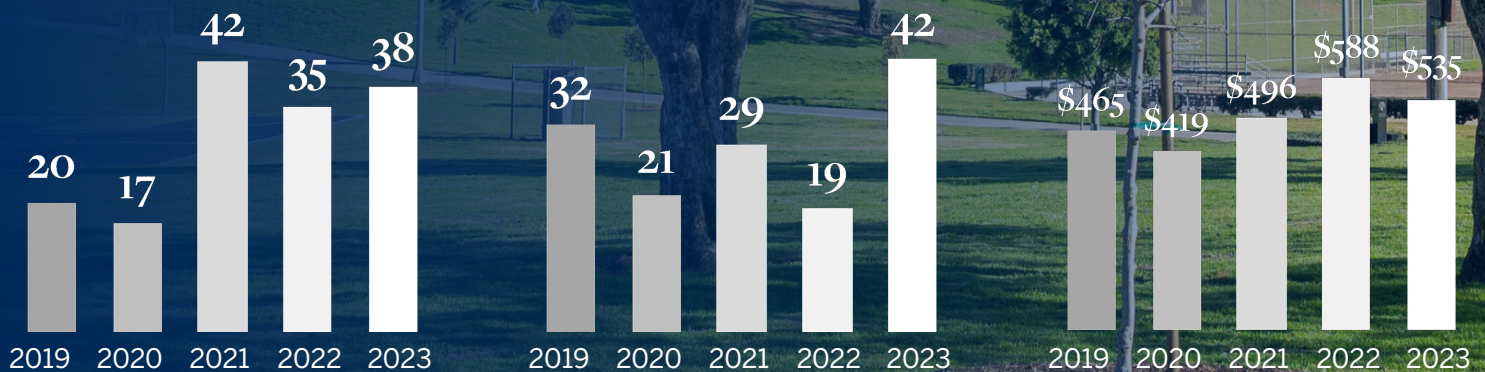
*Percent Difference Compared to the Same Month Last Year

Inglewood



Median Sales Over The Last 5 Years

-3.6%



Units
Sold

+8.6%

Average Days
on Market

+121.1%

Average Price
per Sq.Ft.

-9.0%



June

At A Glance

\$713,000

Median Sales Price

38

Total Units Sold

42

Average Days on Market

\$535

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

June

At A Glance

\$675,000

Median Sales Price

7

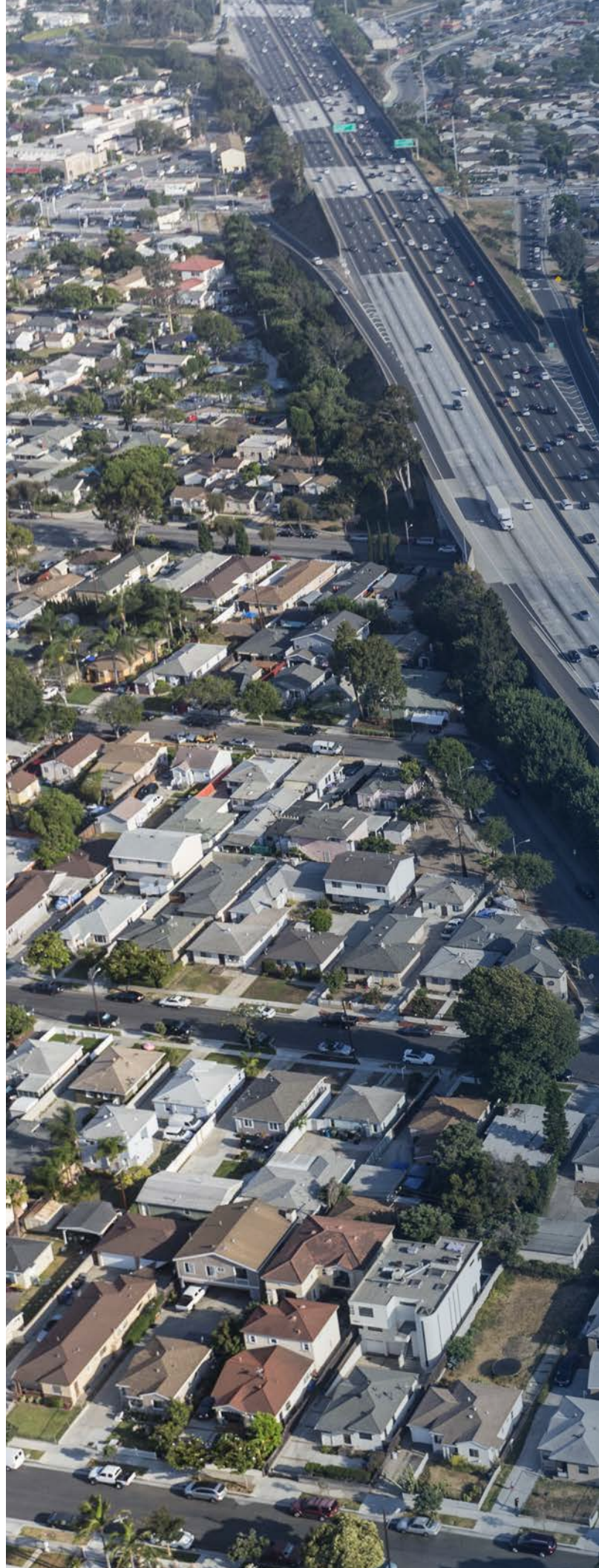
Total Units Sold

23

Average Days on Market

\$581

Average Price per Square Foot

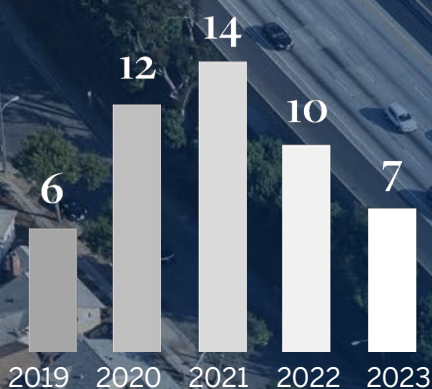


Lawndale



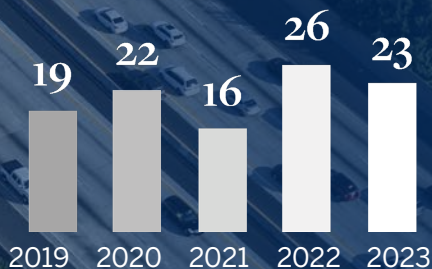
Median Sales Over The Last 5 Years

-7.9%



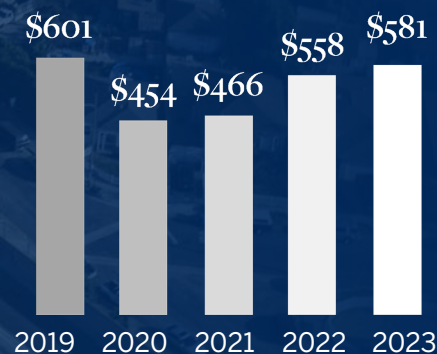
Units Sold

-30.0%



Average Days on Market

-11.5%



Average Price per Sq.Ft.

+4.1%

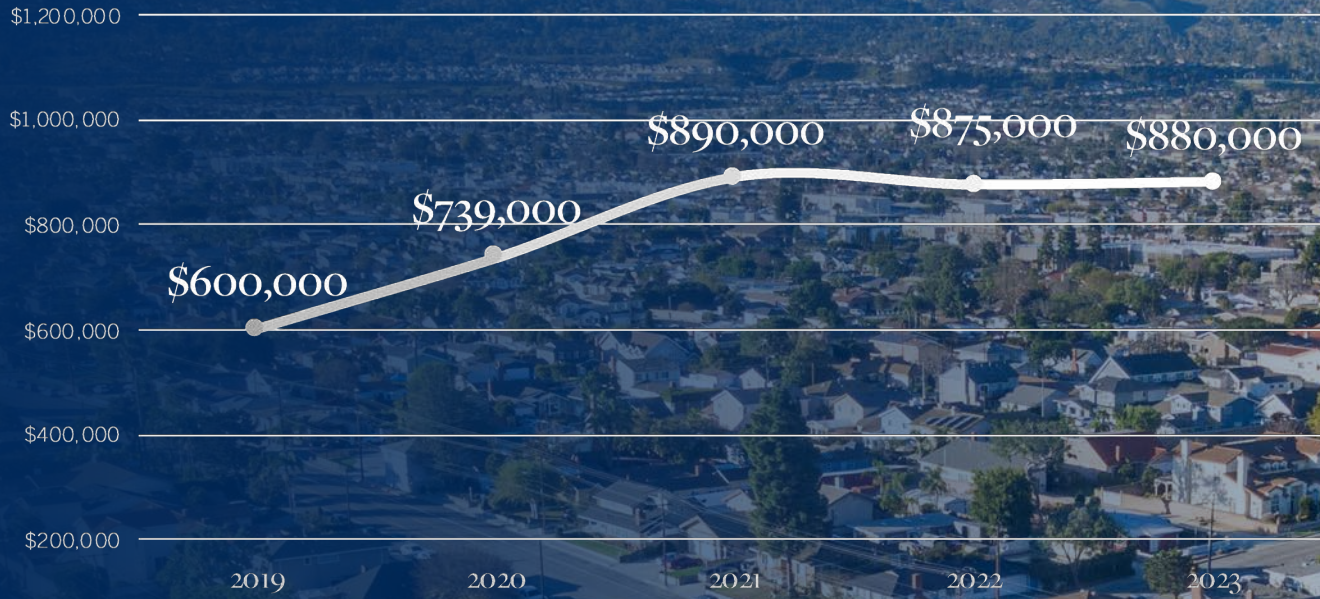
*Percent Difference Compared to the Same Month Last Year



Vista

Sotheby's
INTERNATIONAL REALTY

Lomita



Median Sales Over The Last 5 Years

+0.6%



Units
Sold

+64.3%

Average Days
on Market

+190.0%

Average Price
per Sq.Ft.

+13.6%



June

At A Glance

\$880,000

Median Sales Price

23

Total Units Sold

29

Average Days on Market

\$608

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

June

At A Glance

\$769,000

Median Sales Price

244

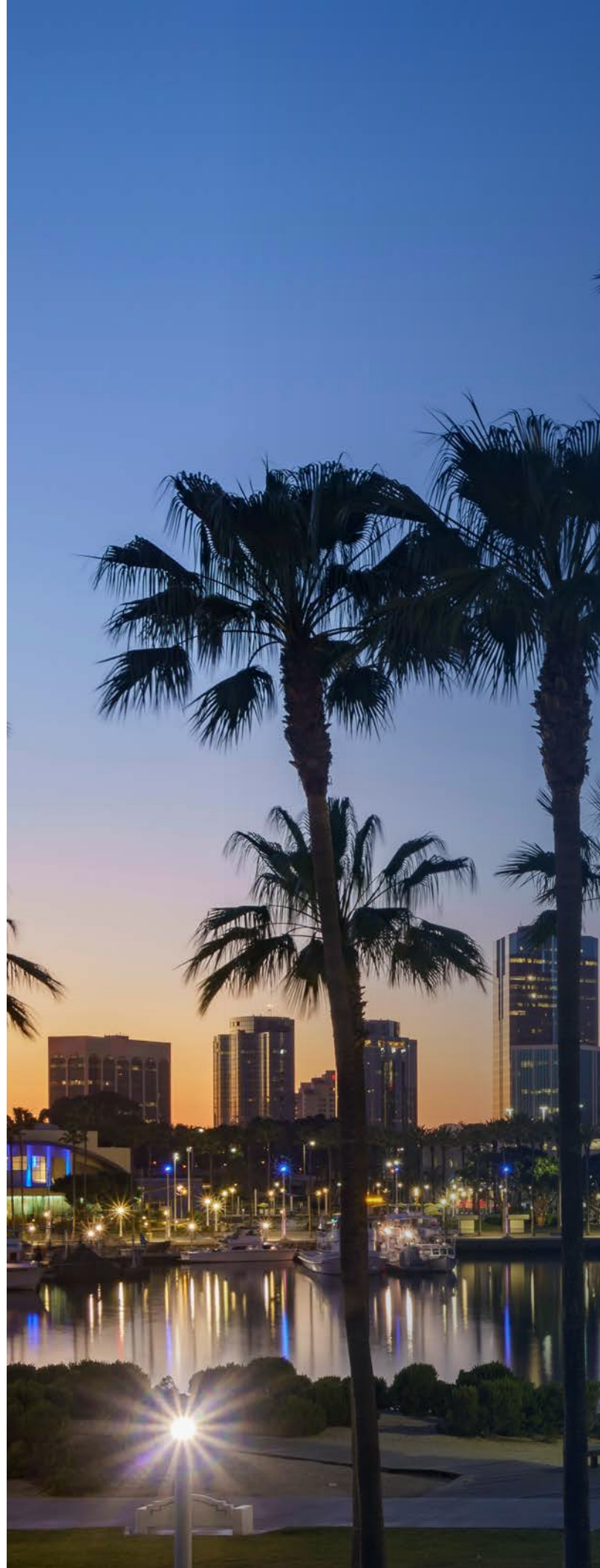
Total Units Sold

25

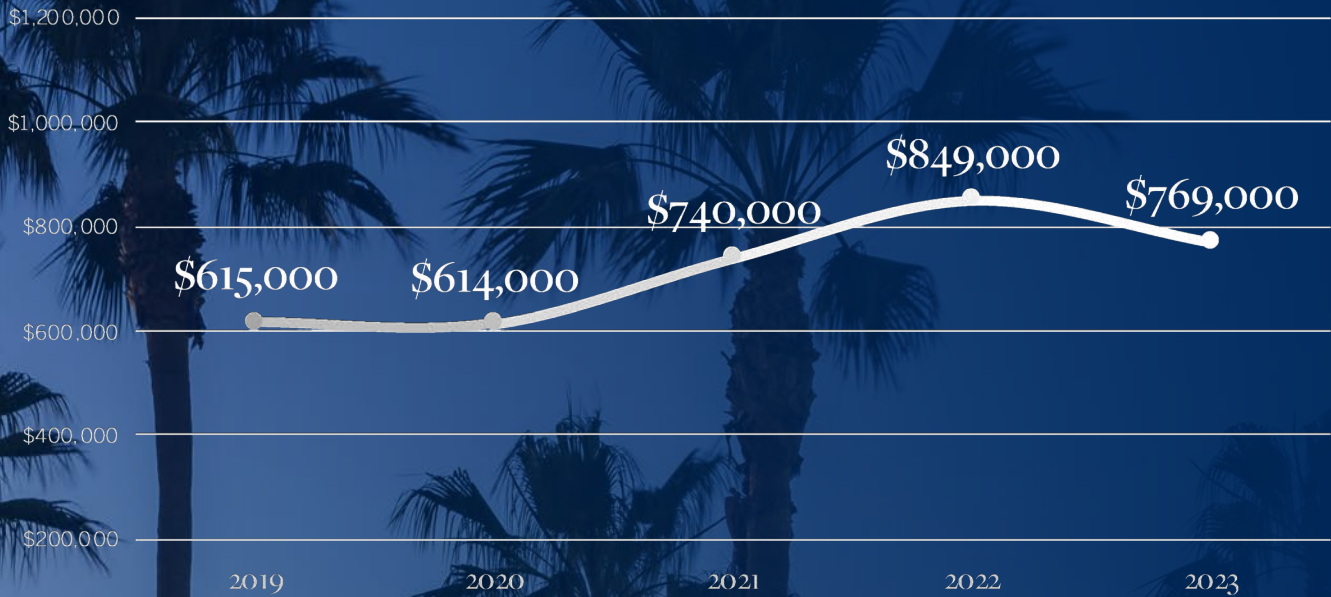
Average Days on Market

\$616

Average Price per Square Foot

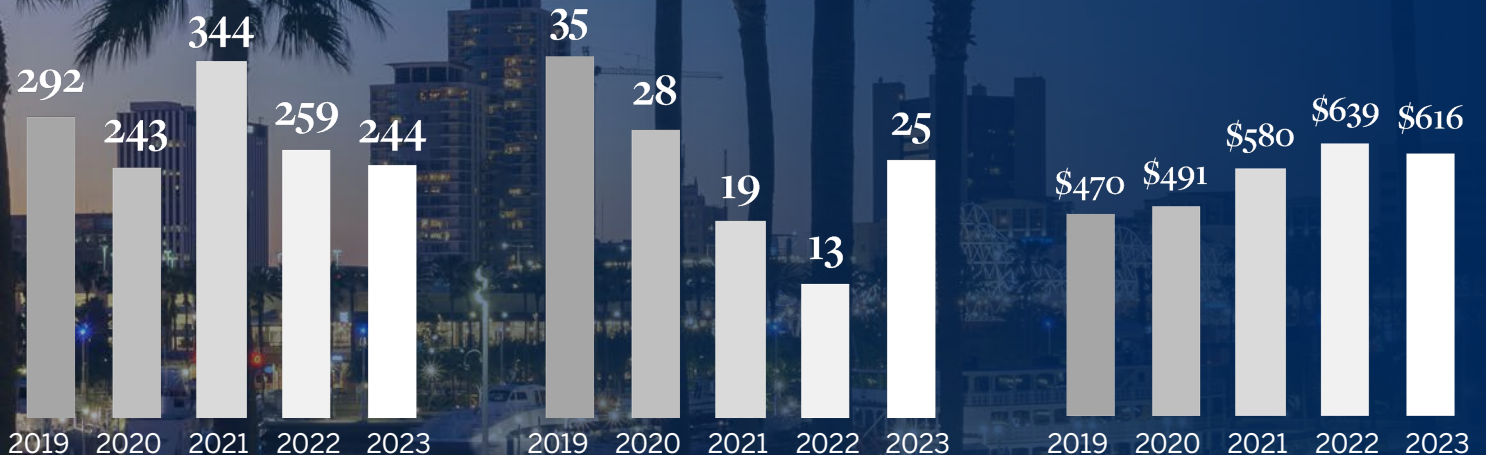


Long Beach



Median Sales Over The Last 5 Years

-9.4%



Units
Sold

-5.8%

Average Days
on Market

+92.3%

Average Price
per Sq.Ft.

-3.6%

*Percent Difference Compared to the Same Month Last Year



Vista

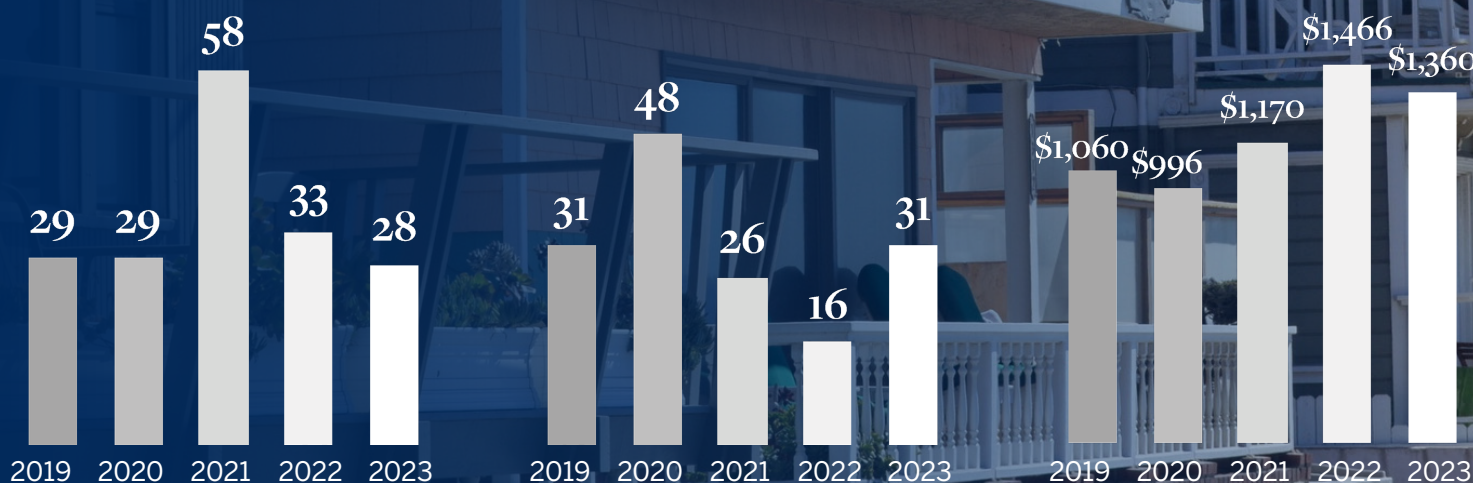
Sotheby's
INTERNATIONAL REALTY

Manhattan Beach



Median Sales Over The Last 5 Years

-20.0%



Units
Sold

-15.2%

Average Days
on Market

+93.8%

Average Price
per Sq.Ft.

-7.2%



June

At A Glance

\$2,900,000

Median Sales Price

28

Total Units Sold

31

Average Days on Market

\$1,360

Average Price per Square Foot

June

At A Glance

\$1,265,000

Median Sales Price

27

Total Units Sold

37

Average Days on Market

\$848

Average Price per Square Foot

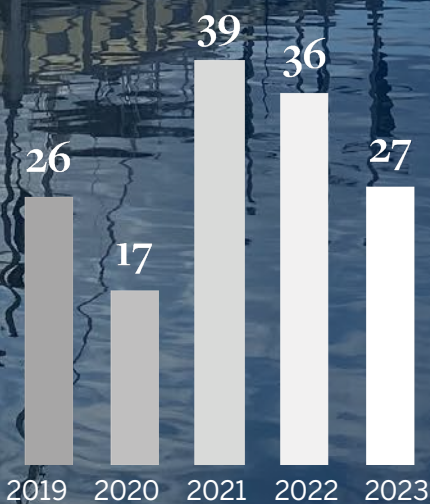


Marina Del Rey



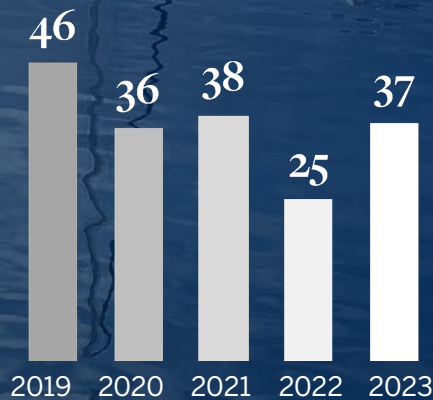
Median Sales Over The Last 5 Years

-8.7%



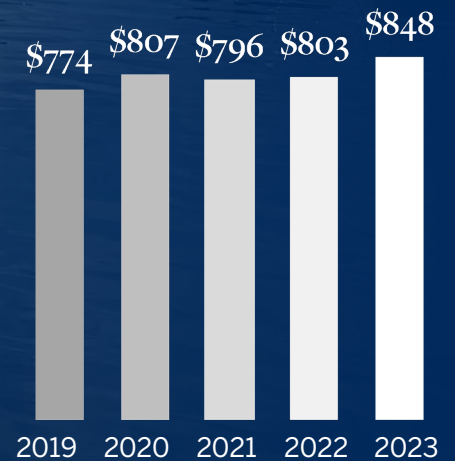
Units Sold

-25.0%



Average Days on Market

+48.0%



Average Price per Sq.Ft.

+5.6%

*Percent Difference Compared to the Same Month Last Year



Vista

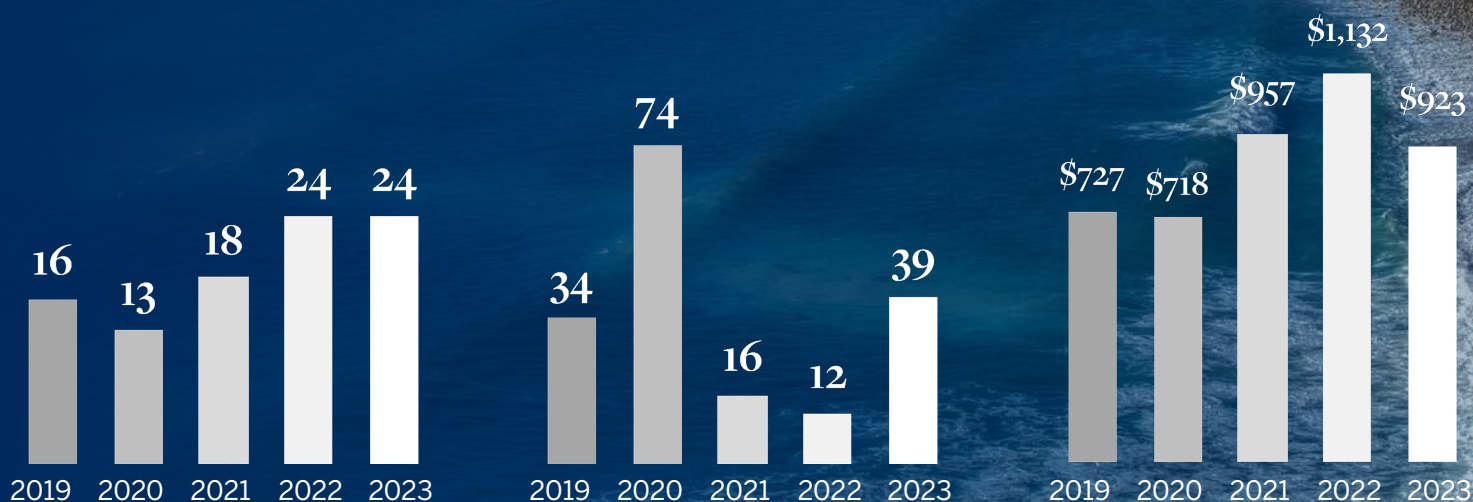
Sotheby's
INTERNATIONAL REALTY

Palos Verdes Estates



Median Sales Over The Last 5 Years

-26.4%



Units
Sold

+0.0%

Average Days
on Market

+225.0%

Average Price
per Sq.Ft.

-18.5%



June

At A Glance

\$2,550,000

Median Sales Price

24

Total Units Sold

39

Average Days on Market

\$923

Average Price per Square Foot

June

At A Glance

\$1,775,000

Median Sales Price

1

Total Units Sold

5

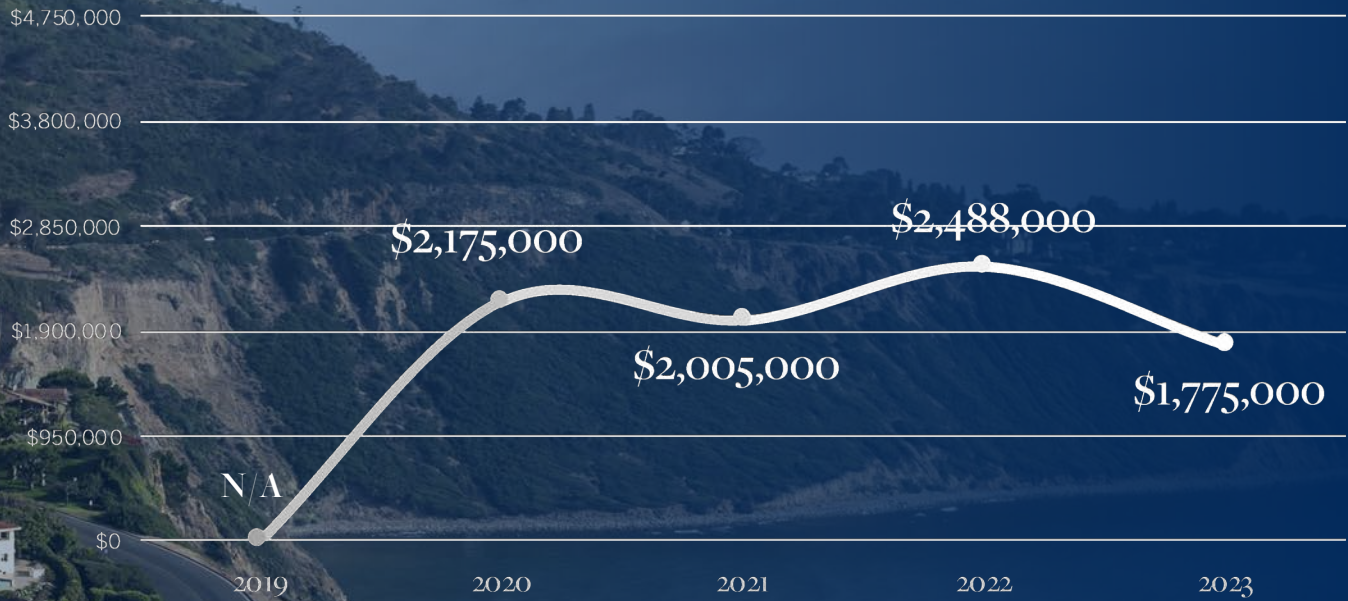
Average Days on Market

\$1,077

Average Price per Square Foot



Palos Verdes Peninsula



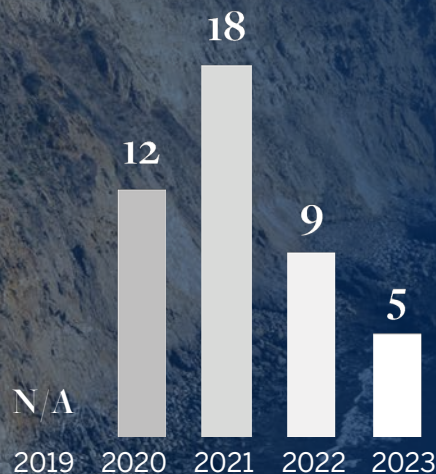
Median Sales Over The Last 5 Years

-28.7%



Units Sold

-50.0%



Average Days on Market

-44.4%



Average Price per Sq.Ft.

+49.2%

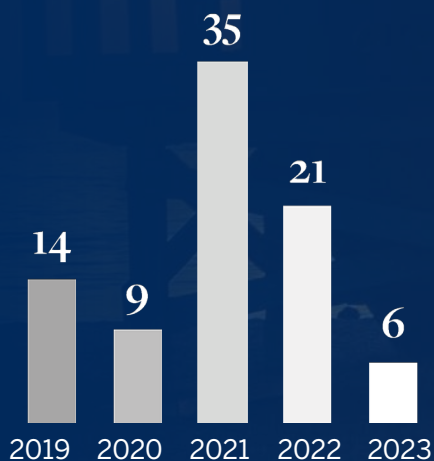
** Percent Difference Compared to the Same Month Last Year

Playa Del Rey



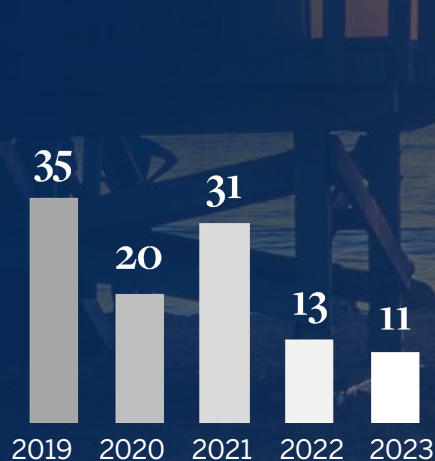
Median Sales Over The Last 5 Years

+23.9%



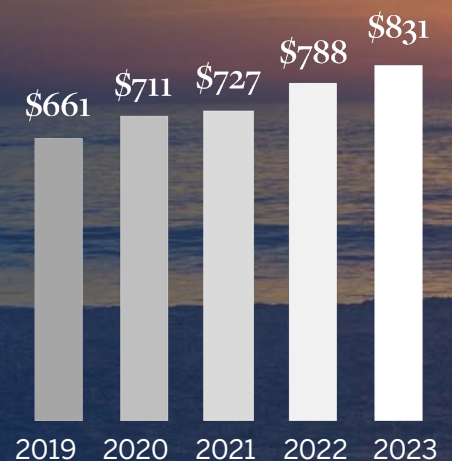
Units Sold

-71.4%



Average Days on Market

-15.4%



Average Price per Sq.Ft.

+5.5%



June

At A Glance

\$954,000

Median Sales Price

6

Total Units Sold

11

Average Days on Market

\$831

Average Price per Square Foot

June

At A Glance

\$1,100,000

Median Sales Price

9

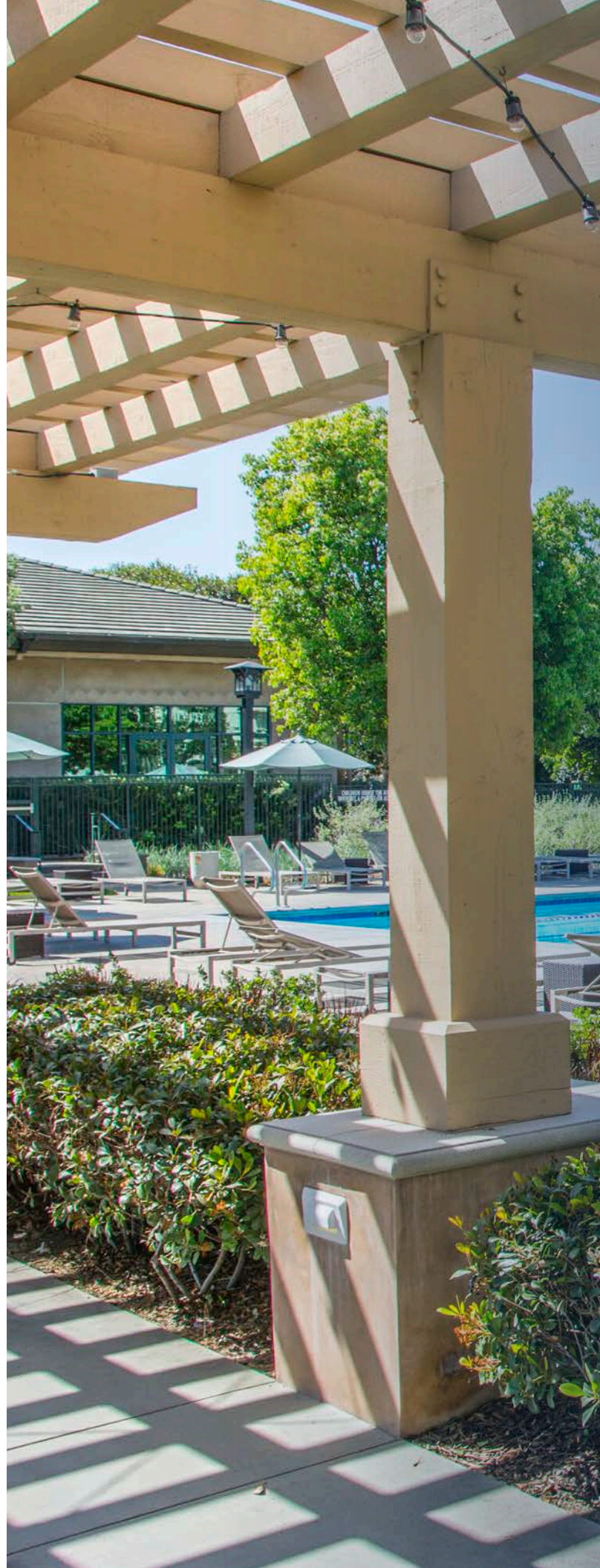
Total Units Sold

24

Average Days on Market

\$814

Average Price per Square Foot



Playa Vista



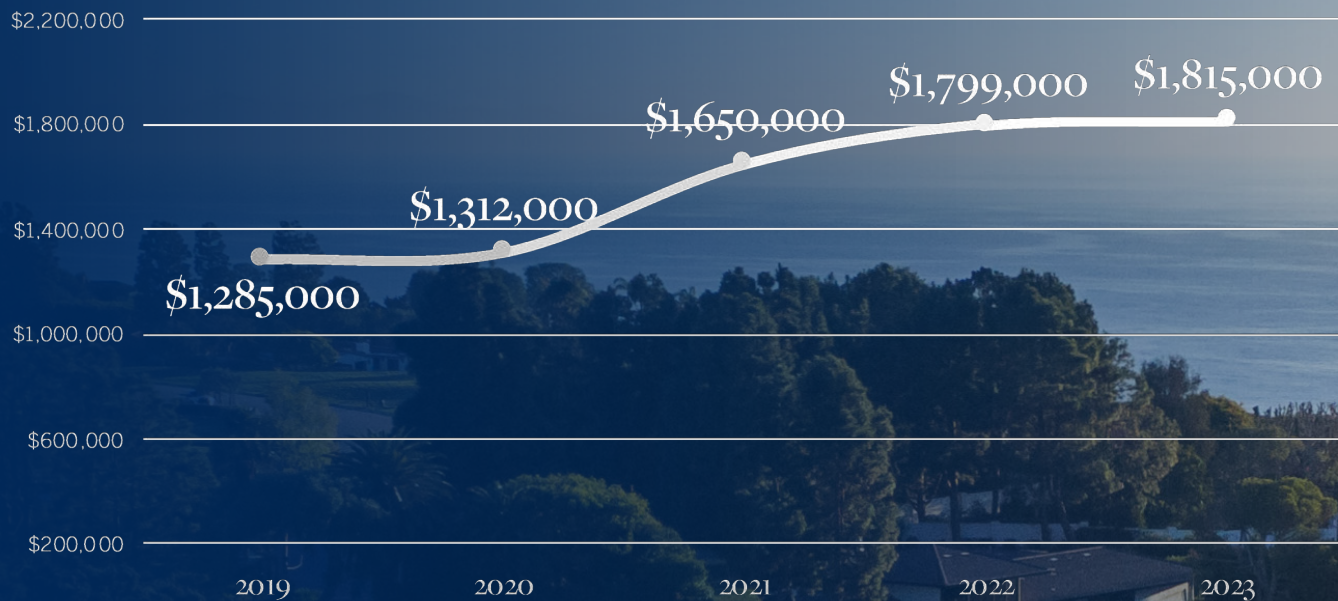
*Percent Difference Compared to the Same Month Last Year



Vista

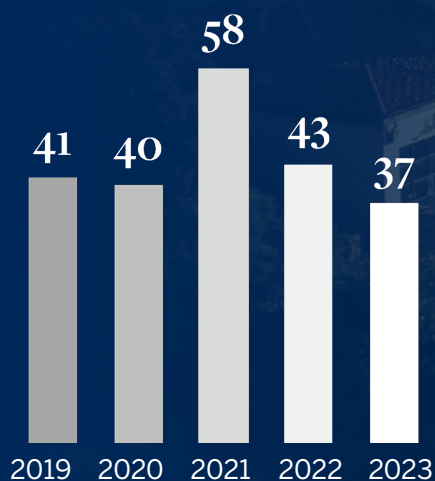
Sotheby's
INTERNATIONAL REALTY

Rancho Palos Verdes



Median Sales Over The Last 5 Years

+0.9%



Units Sold

-14.0%



Average Days on Market

+33.3%



Average Price per Sq.Ft.

-3.5%



June

At A Glance

\$1,815,000

Median Sales Price

37

Total Units Sold

20

Average Days on Market

\$846

Average Price per Square Foot

June

At A Glance

\$1,410,000

Median Sales Price

53

Total Units Sold

20

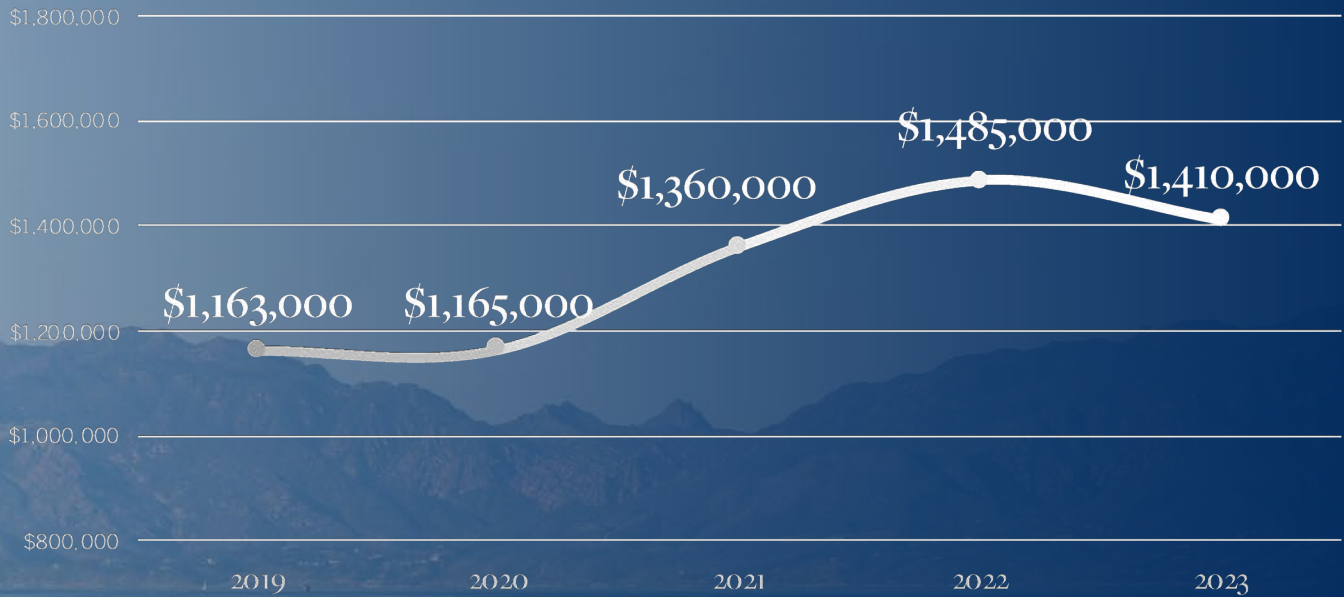
Average Days on Market

\$929

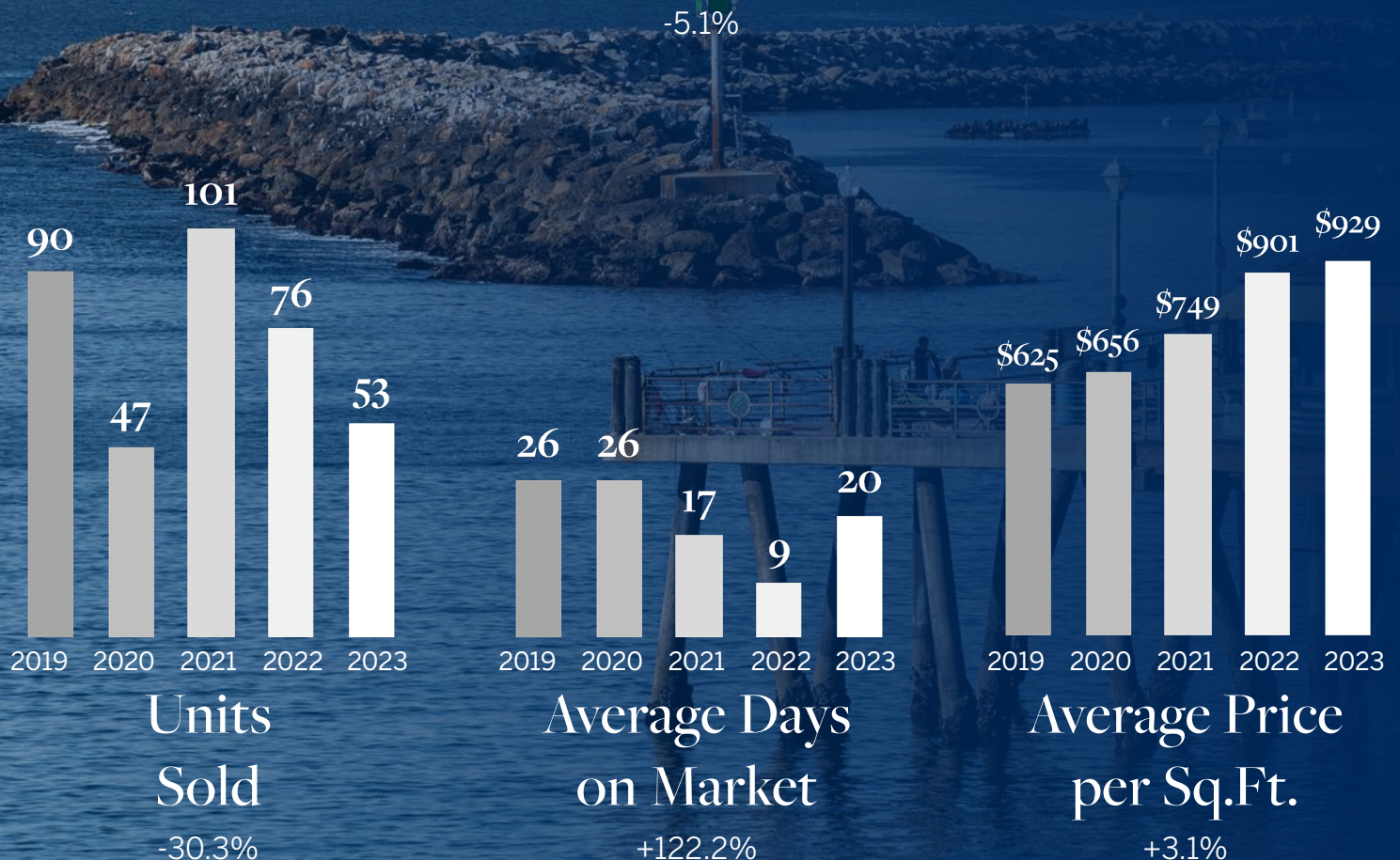
Average Price per Square Foot



Redondo Beach

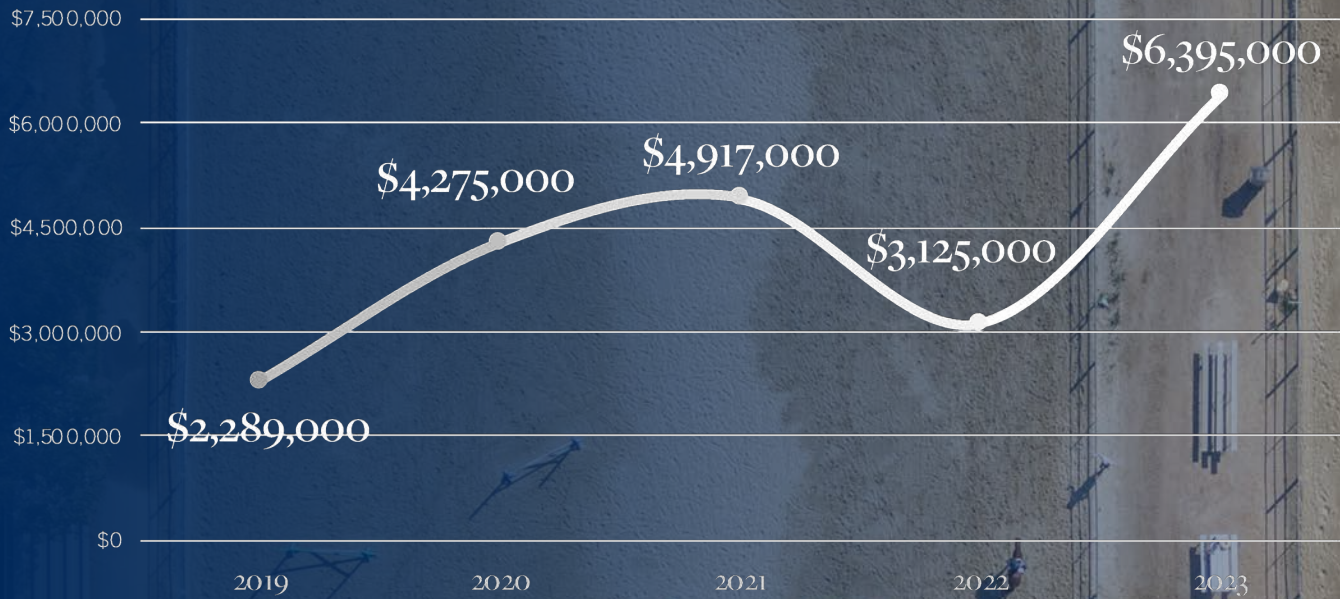


Median Sales Over The Last 5 Years



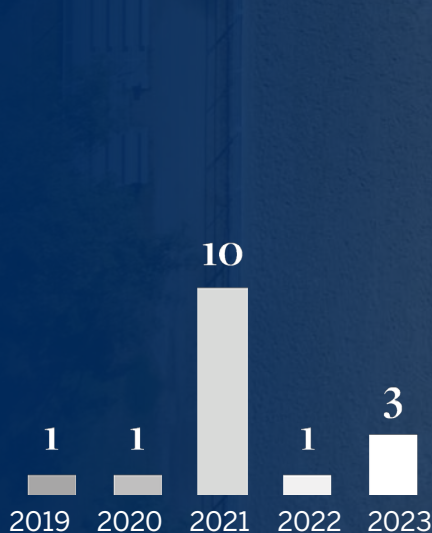
*Percent Difference Compared to the Same Month Last Year

Rolling Hills



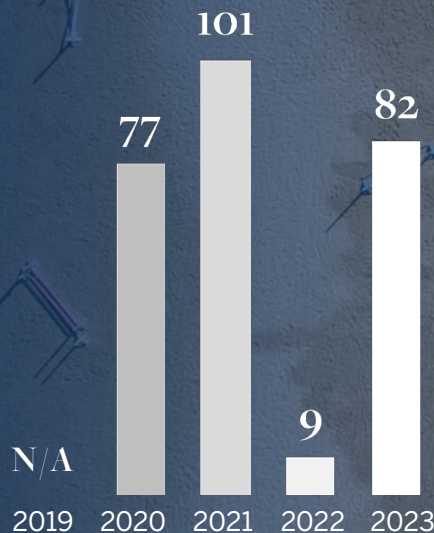
Median Sales Over The Last 5 Years

+104.6%



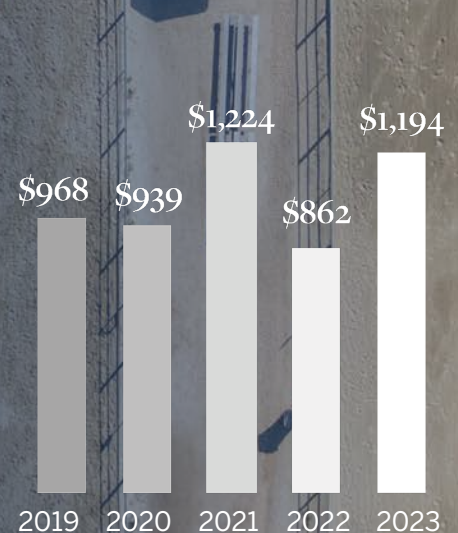
Units Sold

+200.0%



Average Days on Market

+811.1%



Average Price per Sq.Ft.

+38.5%



June

At A Glance

~~\$~~6,395,000

Median Sales Price

3

Total Units Sold

82

Average Days on Market

~~\$~~1,194

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

June

At A Glance

\$1,560,000

Median Sales Price

12

Total Units Sold

31

Average Days on Market

\$867

Average Price per Square Foot



Rolling Hills Estates



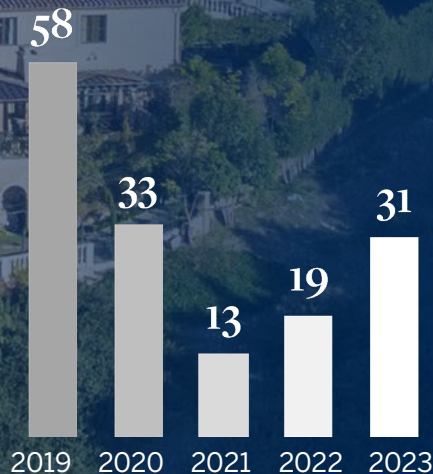
Median Sales Over The Last 5 Years

-41.5%



Units Sold

+20.0%



Average Days on Market

+63.2%



Average Price per Sq.Ft.

+0.5%

*Percent Difference Compared to the Same Month Last Year



Vista

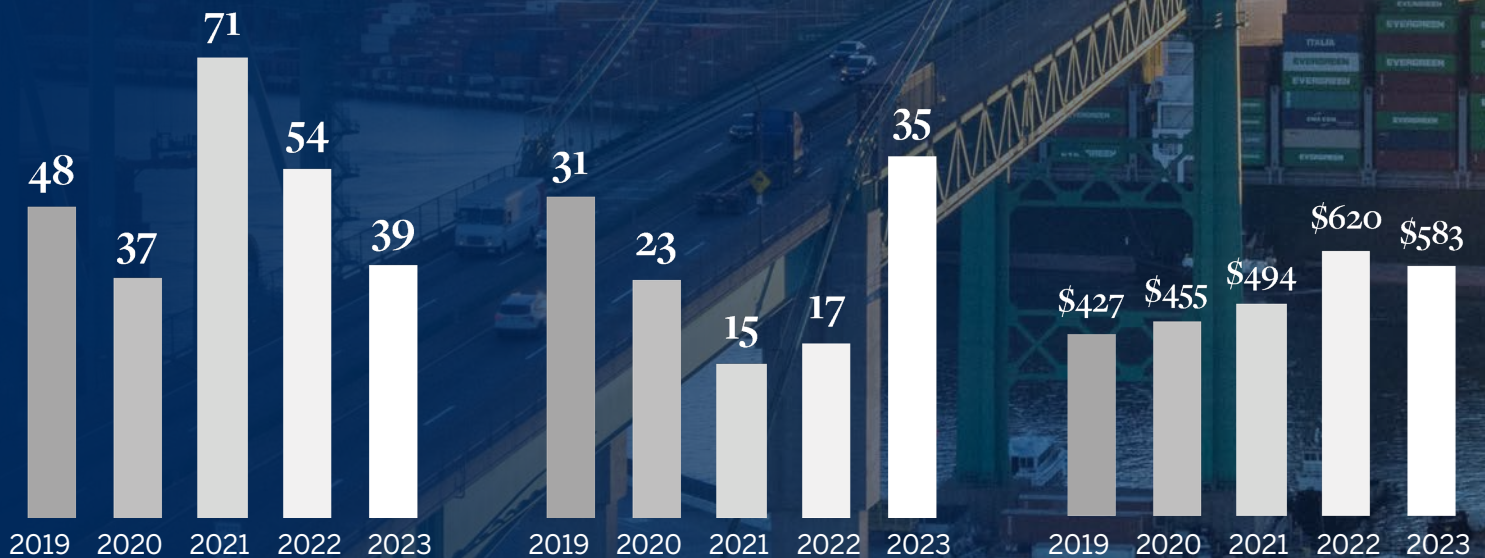
Sotheby's
INTERNATIONAL REALTY

San Pedro



Median Sales Over The Last 5 Years

+2.5%



Units
Sold

-27.8%

Average Days
on Market

+105.9%

Average Price
per Sq.Ft.

-6.0%



June

At A Glance

~~\$~~930,000

Median Sales Price

39

Total Units Sold

35

Average Days on Market

~~\$~~583

Average Price per Square Foot

June

At A Glance

\$1,025,000

Median Sales Price

89

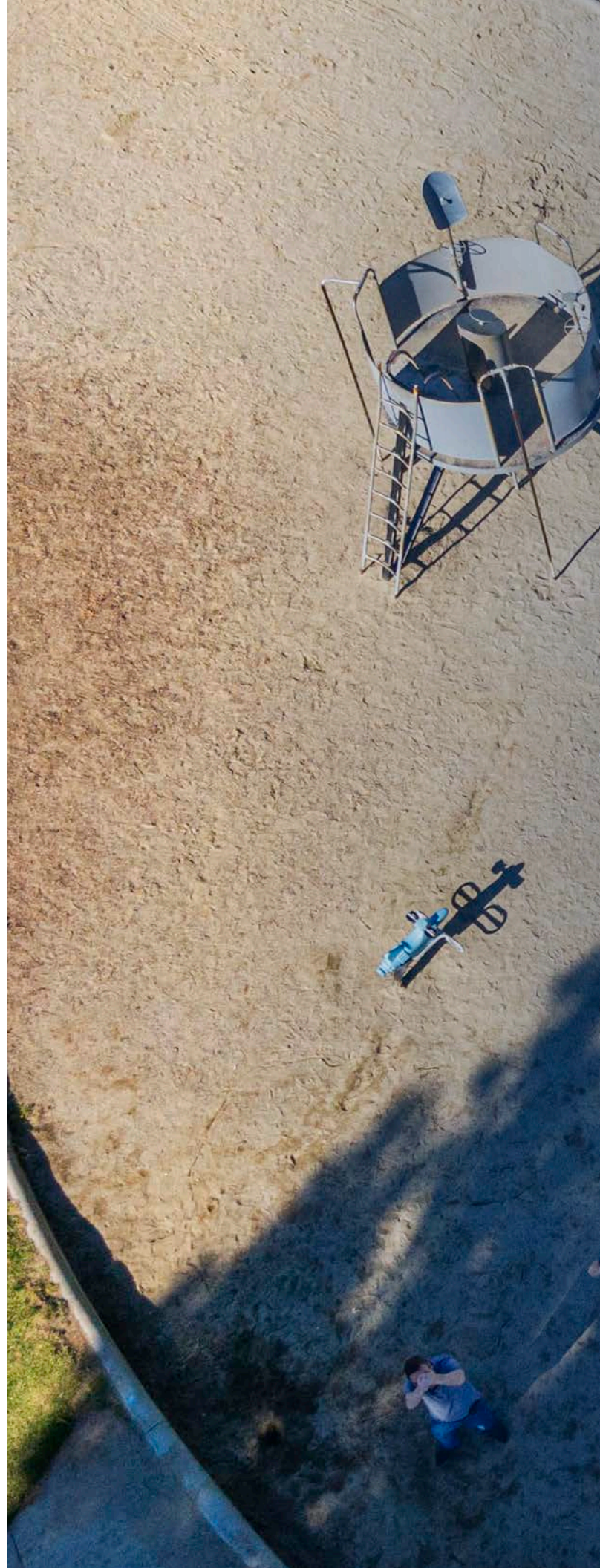
Total Units Sold

19

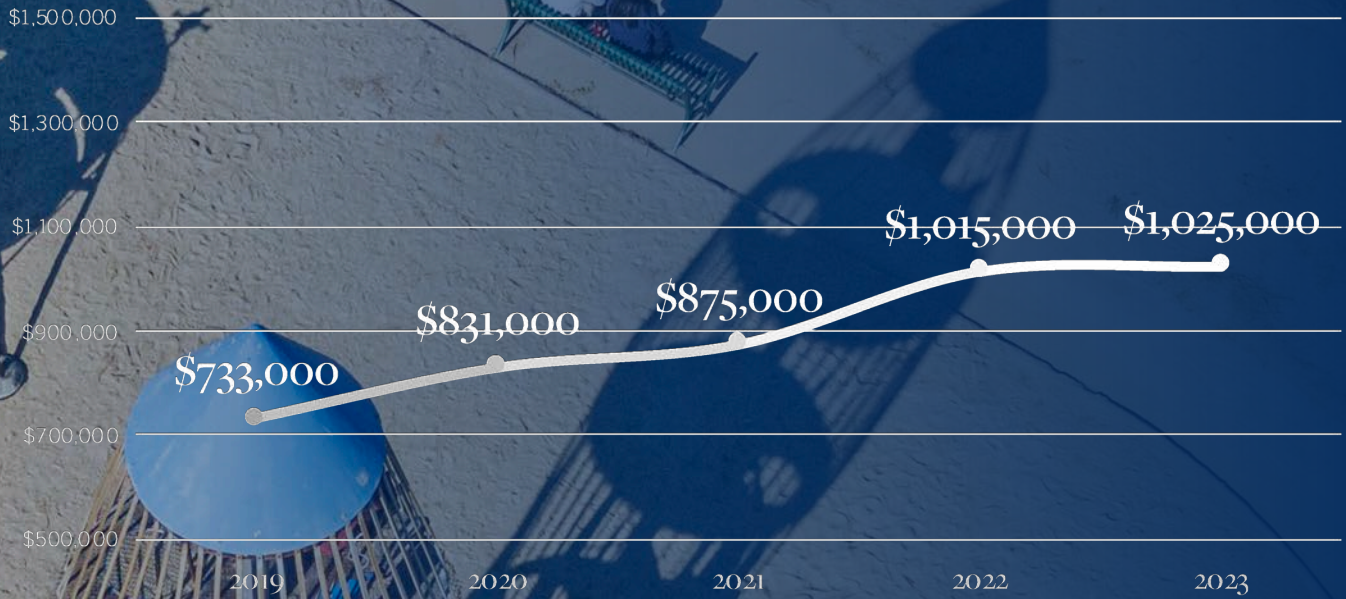
Average Days on Market

\$650

Average Price per Square Foot

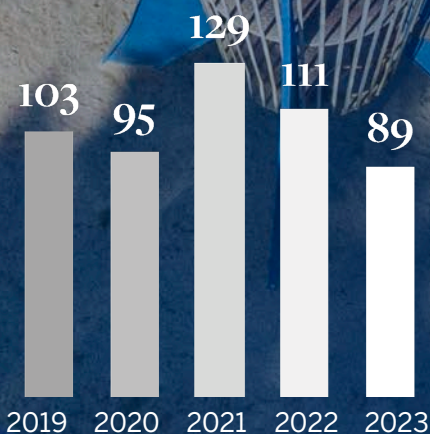


Torrance



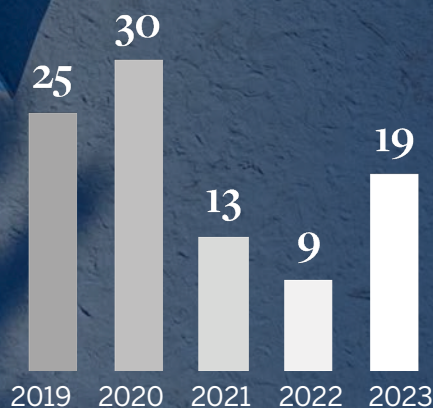
Median Sales Over The Last 5 Years

+1.0%



Units Sold

-19.8%



Average Days on Market

+111.1%



Average Price per Sq.Ft.

-8.5%

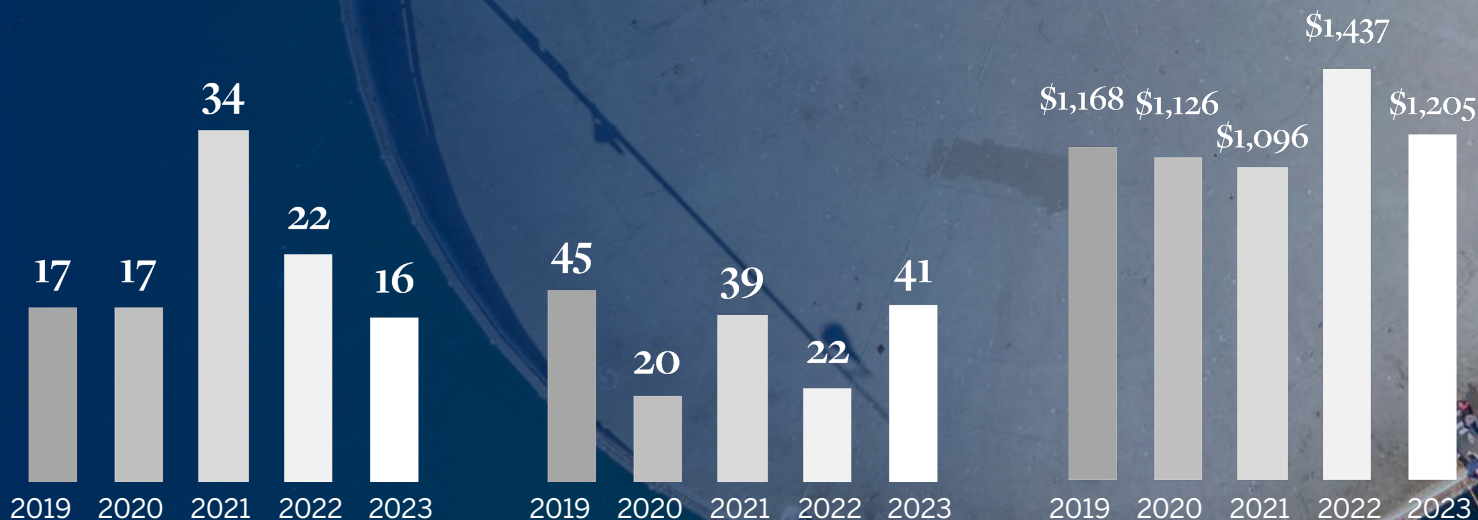
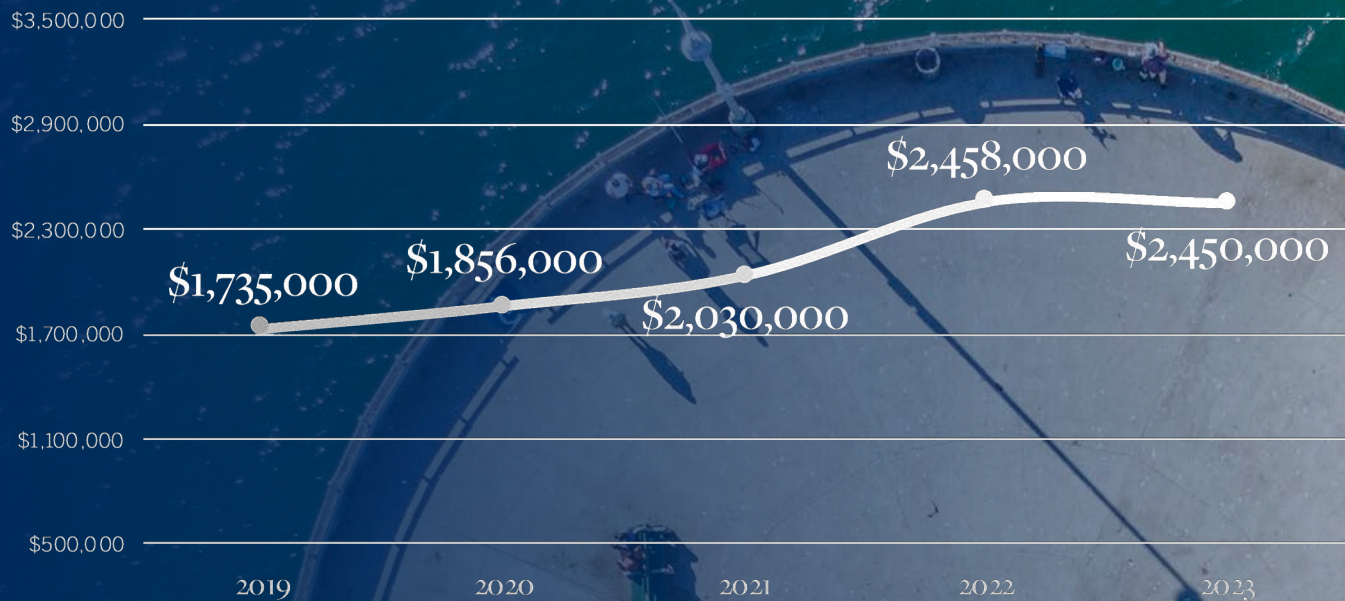
*Percent Difference Compared to the Same Month Last Year



Vista

Sotheby's
INTERNATIONAL REALTY

Venice



Units
Sold

-27.3%

Average Days
on Market

+86.4%

Average Price
per Sq.Ft.

-16.1%



June

At A Glance

~~\$~~2,450,000

Median Sales Price

16

Total Units Sold

41

Average Days on Market

~~\$~~1,205

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

June

At A Glance

\$1,614,000

Median Sales Price

24

Total Units Sold

16

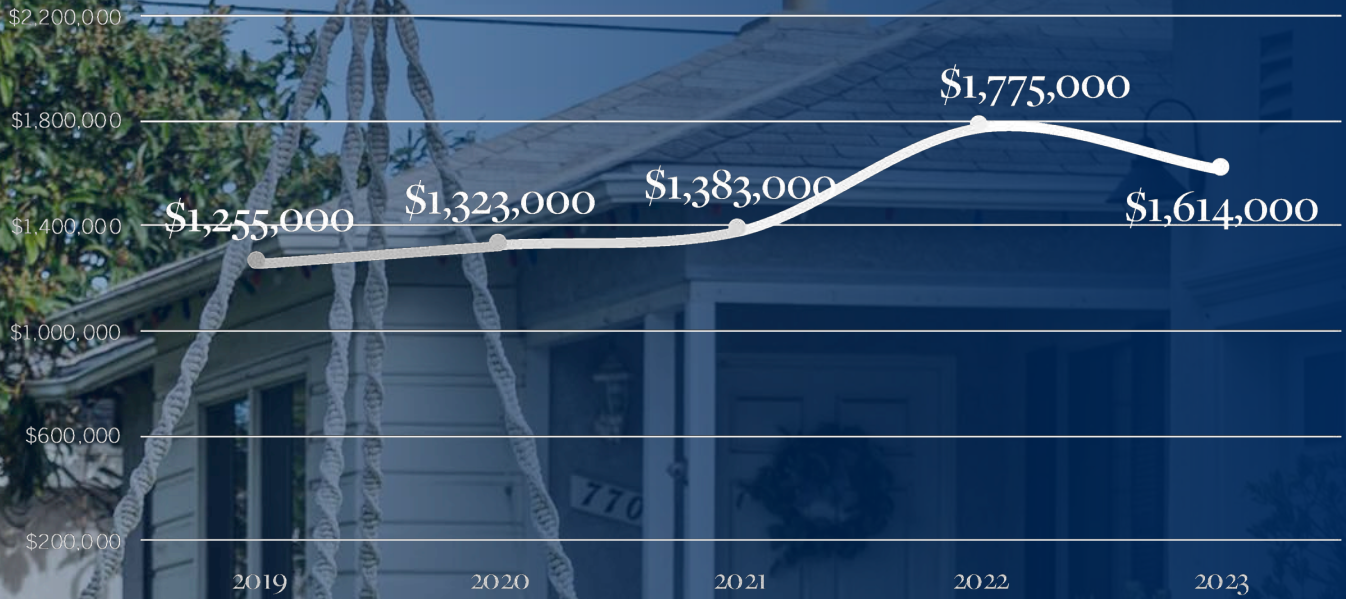
Average Days on Market

\$907

Average Price per Square Foot

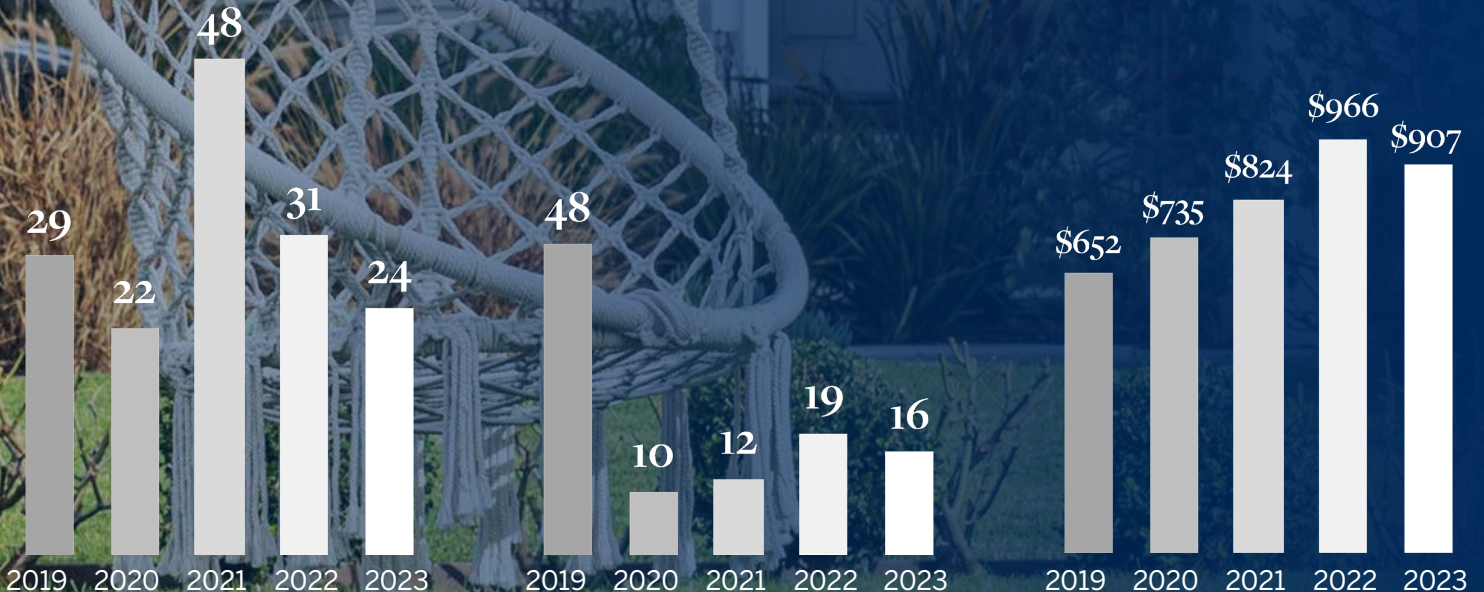


Westchester



Median Sales Over The Last 5 Years

-9.1%



Units
Sold

-22.6%

Average Days
on Market

-15.8%

Average Price
per Sq.Ft.

-6.1%

*Percent Difference Compared to the Same Month Last Year

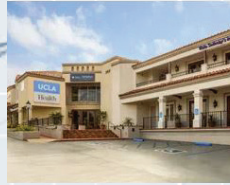


Vista

Sotheby's
INTERNATIONAL REALTY



**1144 HIGHLAND AVE,
MANHATTAN BEACH**



**2501 SEPULVEDA, 2ND FLOOR
MANHATTAN BEACH**



**200 PIER AVE,
HERMOSA BEACH**

**16 MALAGA COVE PLAZA,
PALOS VERDES ESTATES**



Vista Offices



D FL,
CH

ARMENA



**916 MANHATTAN AVE,
MANHATTAN BEACH**



**1801 S CATALINA AVE,
REDONDO BEACH**

CARSON

HARBOR CITY

**35 PENINSULA CENTER,
ROLLING HILLS ESTATES**



SAN PEDRO

LONG BEACH



**5536 E. 2ND ST,
LONG BEACH**



Vista

Sotheby's
INTERNATIONAL REALTY

8

OFFICES:

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