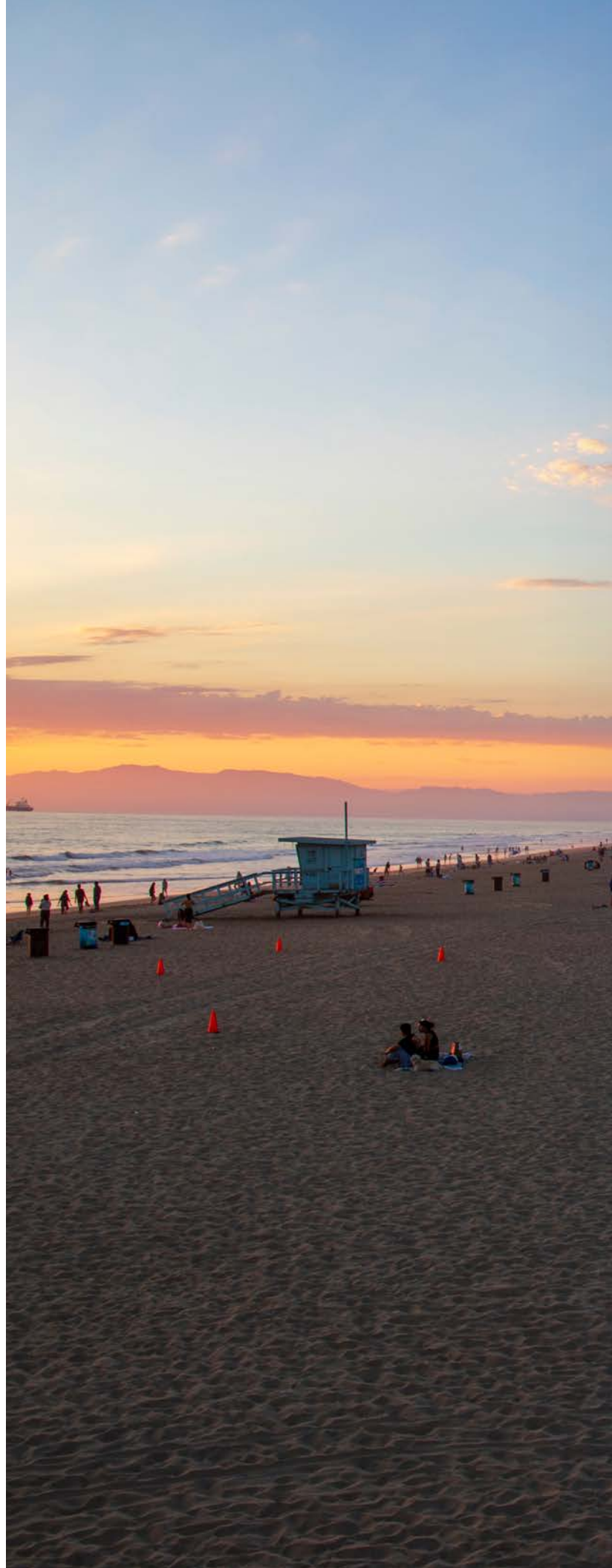


Market Report

ANNUAL | 2023 | SOUTH BAY & EXTENDED REGIONS

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52	Westchester
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{{First Name}}
{{Last Name}}

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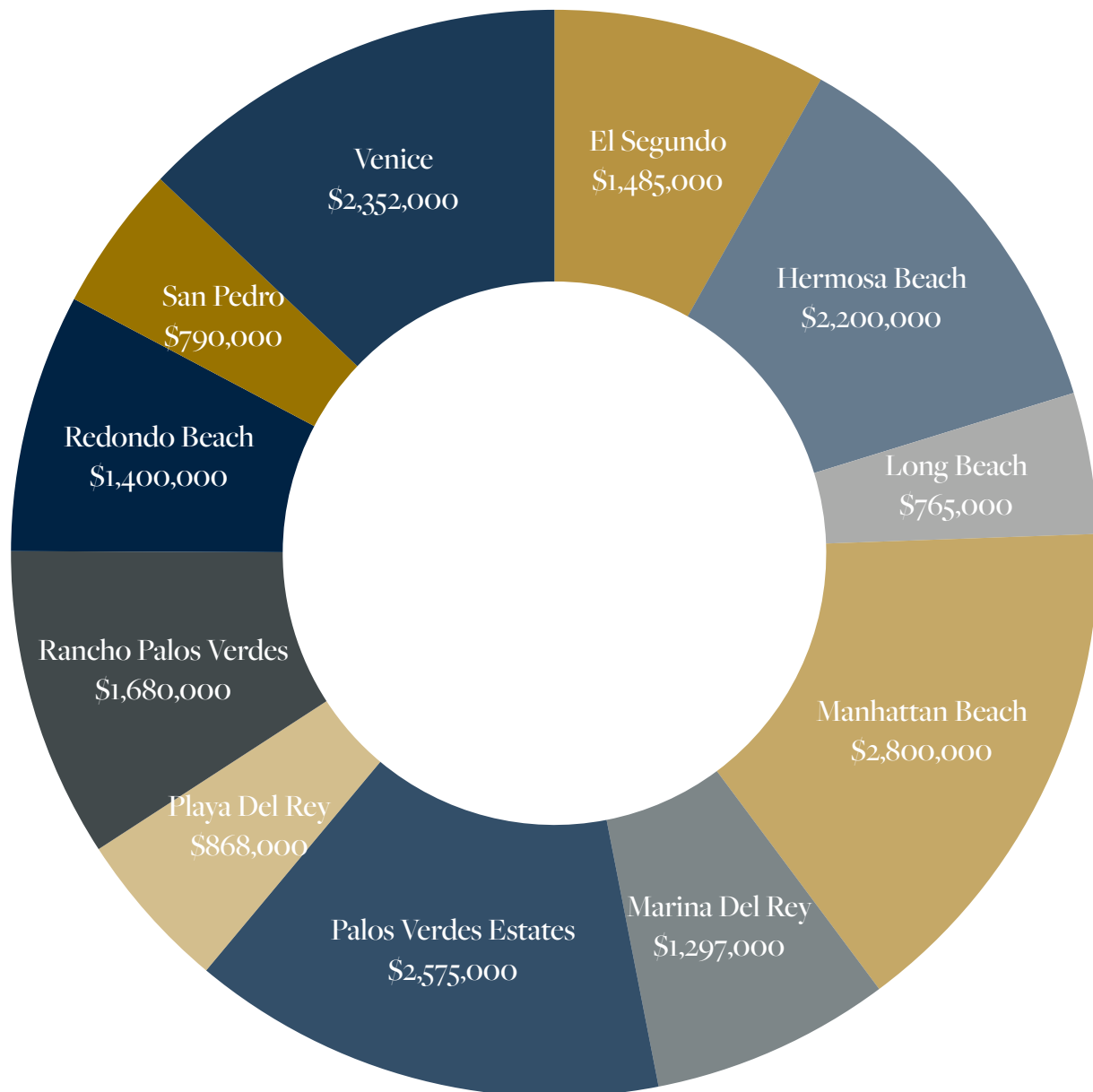
Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, Lorem ipsum dolor sit amet. consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Porro inumqui del es ducant officid moditibus aut pro iunt.

As nectem. Et labor incho ent facculpa sit dolorion pellutem volores ducit estius. Essum suntess equiandae venda sed molor adis eribus sitae latet errovit atiaectur accupta tiandusdam excererum harum volupta tempedi gnisinv elique la nosa doloribus evenimu sciunt doloreri tem fugia cus et venis et quodit aut alic totame consequi beatur? Quia nistesto te et dit ligenda nus quo tenis untem aut porum ressequo ipsusan debite quia dolorerio eaqui blaccul licitia Lestecta tiorem. Ut volorem exeatet ero tescienimo ipisser sperum quidest invenes esecto dolupie ntestrum sita sant imagnis dolum et rerferupta velestrunt aut facerrumquid qui bearum ut estiis sum cuptatem niminci ipsapitas ad

Global Real Estate Advisor | Realtor® DRE# XXXXXXXX
Agent.name@vistasir.com
XXX.XXX.XXXX
agentname.vistasir.com
{{Office City}}, {{Office State}} {{Office Postal Code}}

Overview

Coastal Cities



Median Sale Price by Area

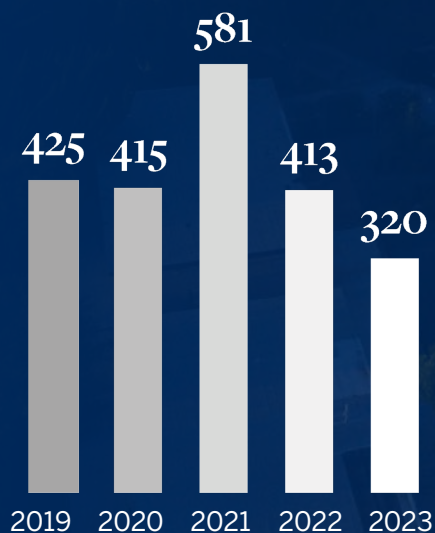
Inland Cities



Culver City

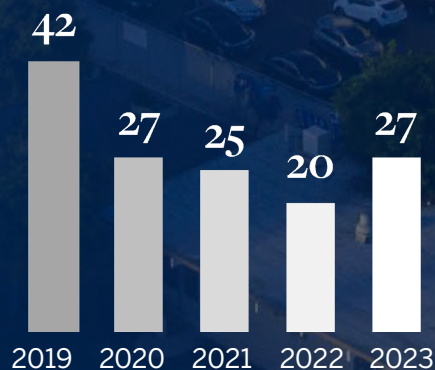


4.30%



Units
Sold

-22.50%



Average Days
on Market

35.00%



Average Price
per Sq.Ft.

-0.10%



2023

At A Glance

\$1,200,000

Median Sales Price

320

Total Units Sold

27

Average Days on Market

\$877

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,485,000

Median Sales Price

89

Total Units Sold

33

Average Days on Market

\$821

Average Price per Square Foot

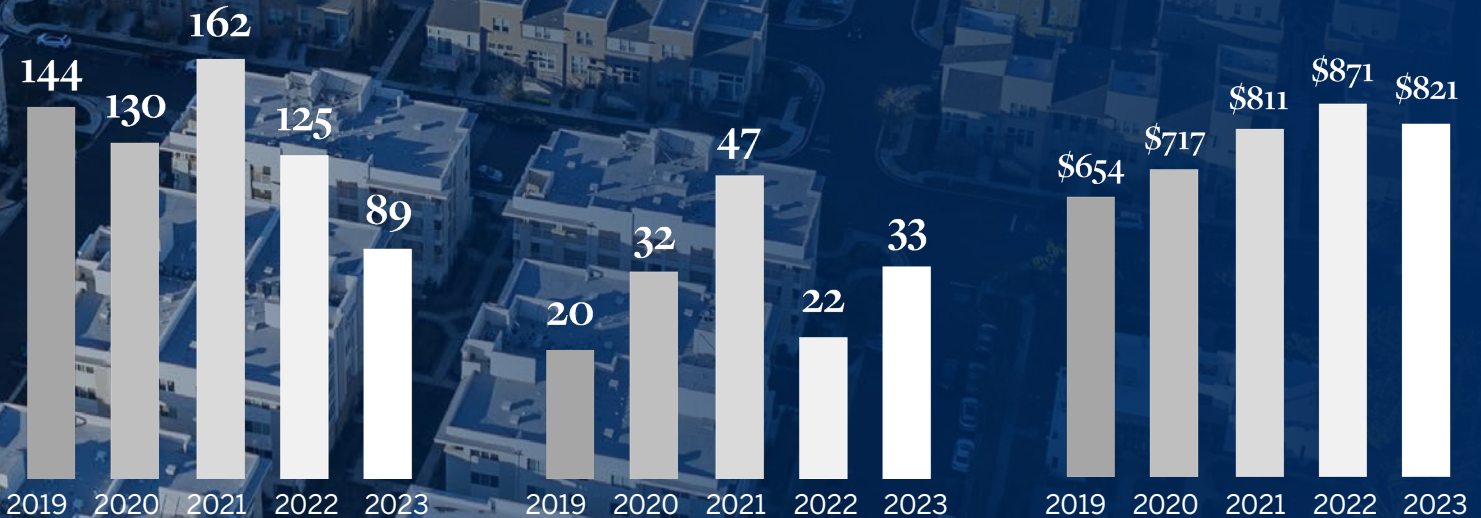


El Segundo



Median Sales Over The Last 5 Years

0.70%



Units
Sold

-28.80%

Average Days
on Market

50.00%

Average Price
per Sq.Ft.

-5.70%

Percent Difference Compared to the Same Month Last Year



Vista

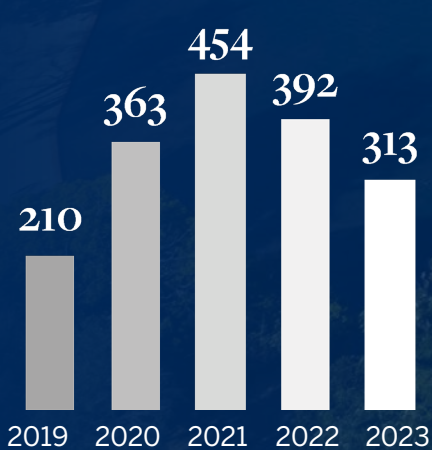
Sotheby's
INTERNATIONAL REALTY

Gardena



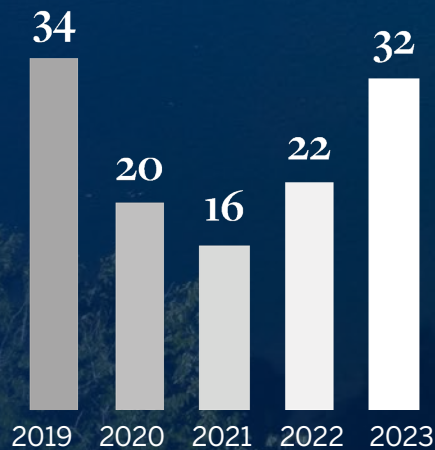
Median Sales Over The Last 5 Years

-1.90%



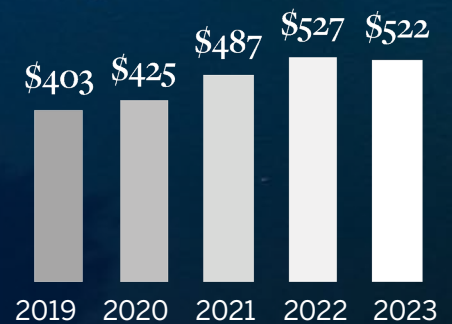
Units Sold

-20.20%



Average Days on Market

45.50%



Average Price per Sq.Ft.

-0.90%



2023

At A Glance

\$740,000

Median Sales Price

313

Total Units Sold

32

Average Days on Market

\$522

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$730,000

Median Sales Price

125

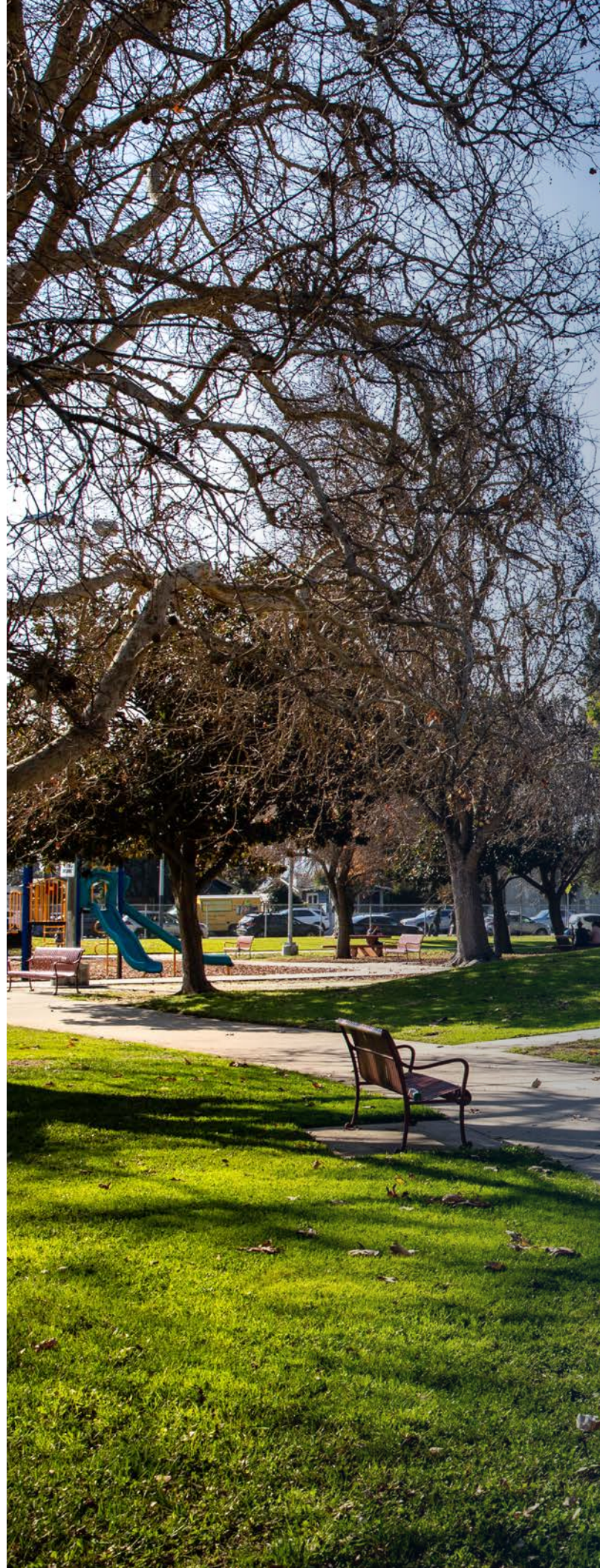
Total Units Sold

27

Average Days on Market

\$505

Average Price per Square Foot

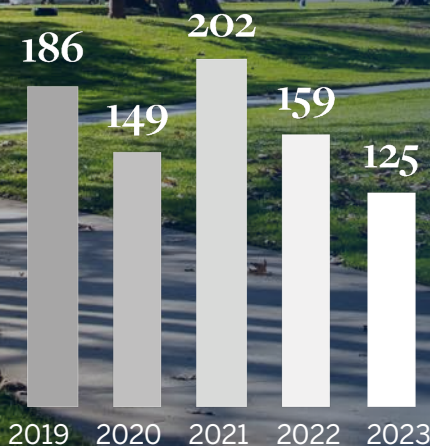


Harbor City



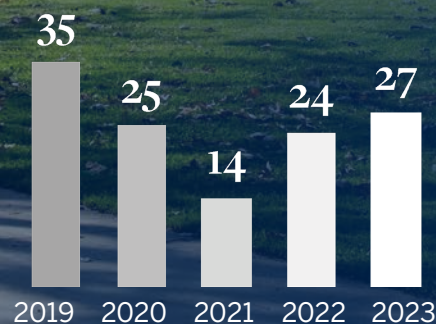
Median Sales Over The Last 5 Years

-3.90%



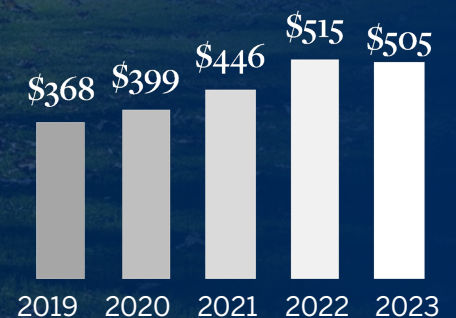
Units Sold

-21.40%



Average Days on Market

12.50%



Average Price per Sq.Ft.

-1.90%

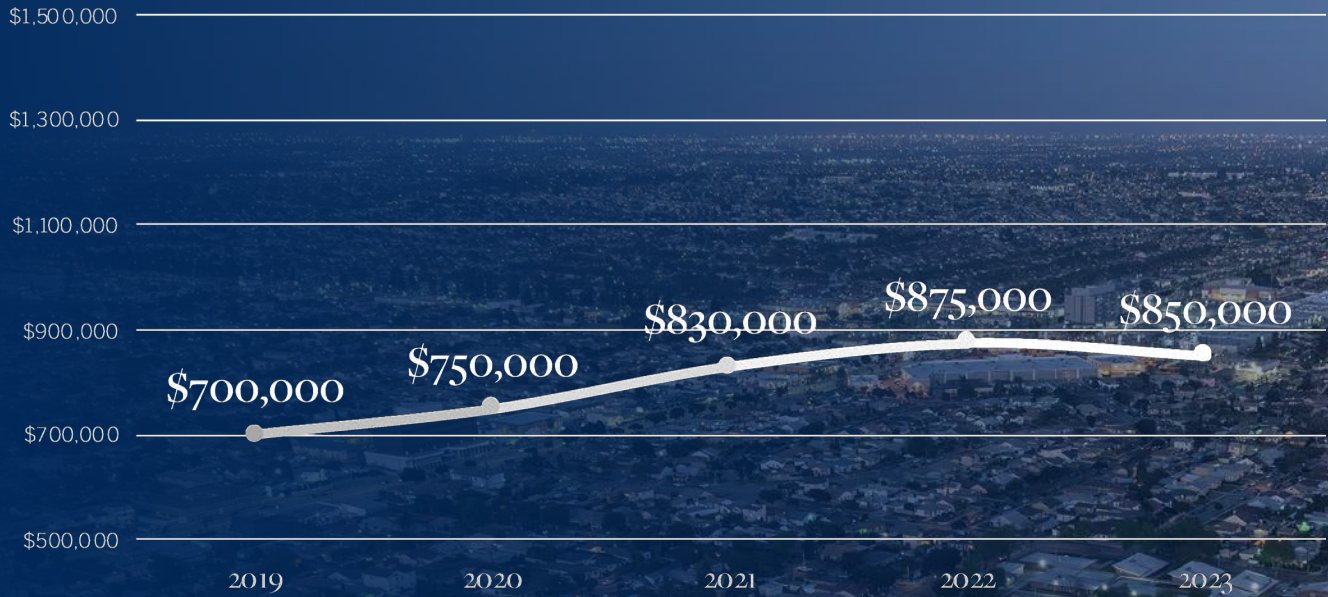
*Percent Difference Compared to the Same Month Last Year



Vista

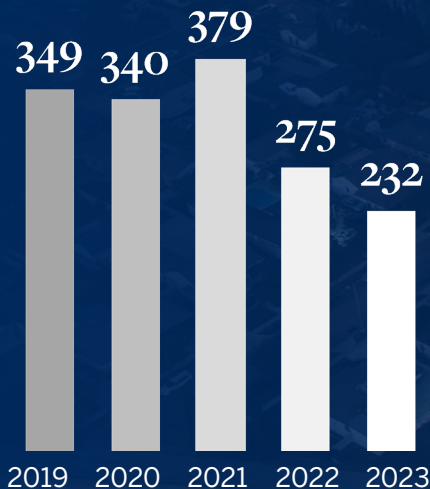
Sotheby's
INTERNATIONAL REALTY

Hawthorne



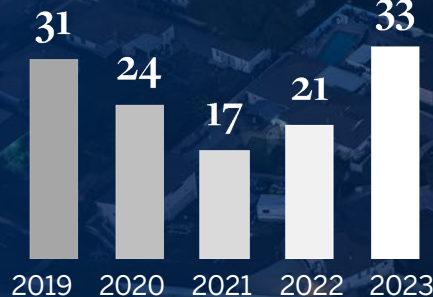
Median Sales Over The Last 5 Years

-2.90%



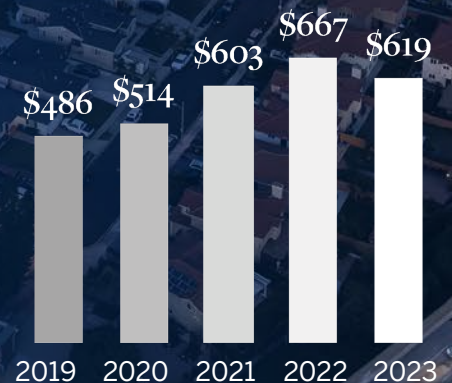
Units Sold

-15.60%



Average Days on Market

57.10%



Average Price per Sq.Ft.

-7.20%



2023

At A Glance

\$850,000

Median Sales Price

232

Total Units Sold

33

Average Days on Market

\$619

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$2,200,000

Median Sales Price

136

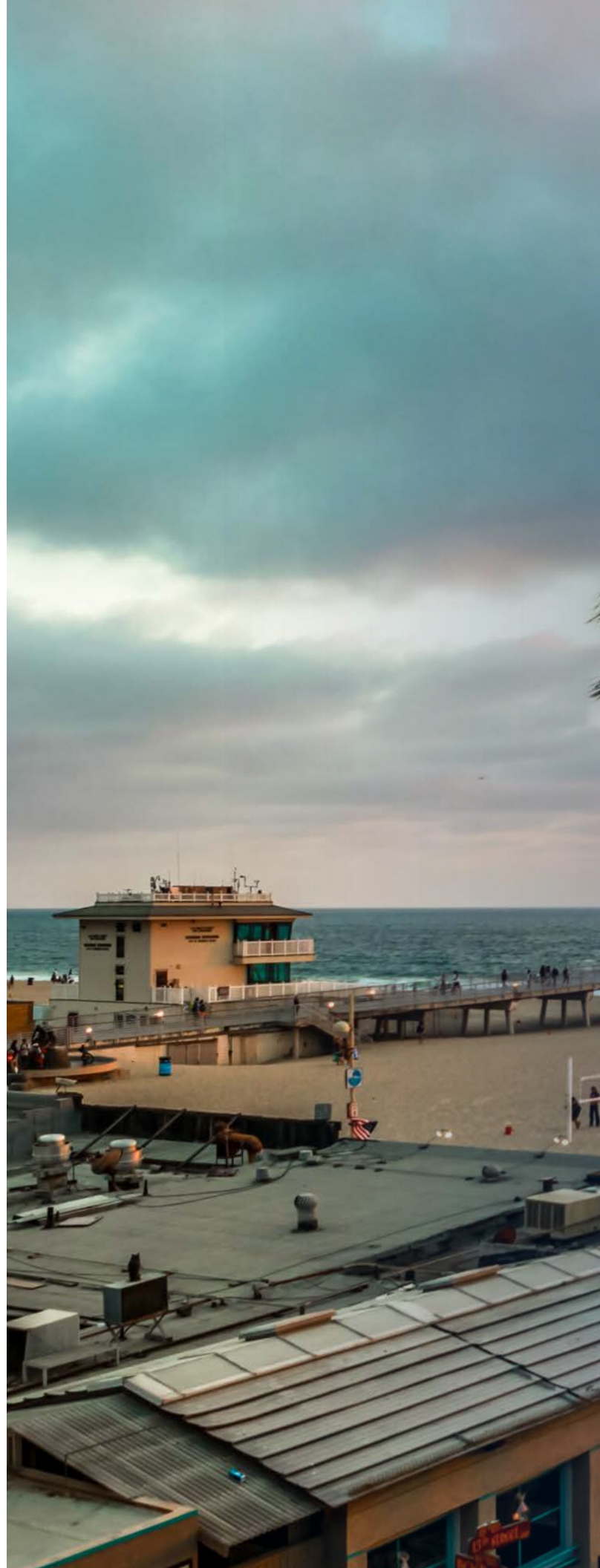
Total Units Sold

47

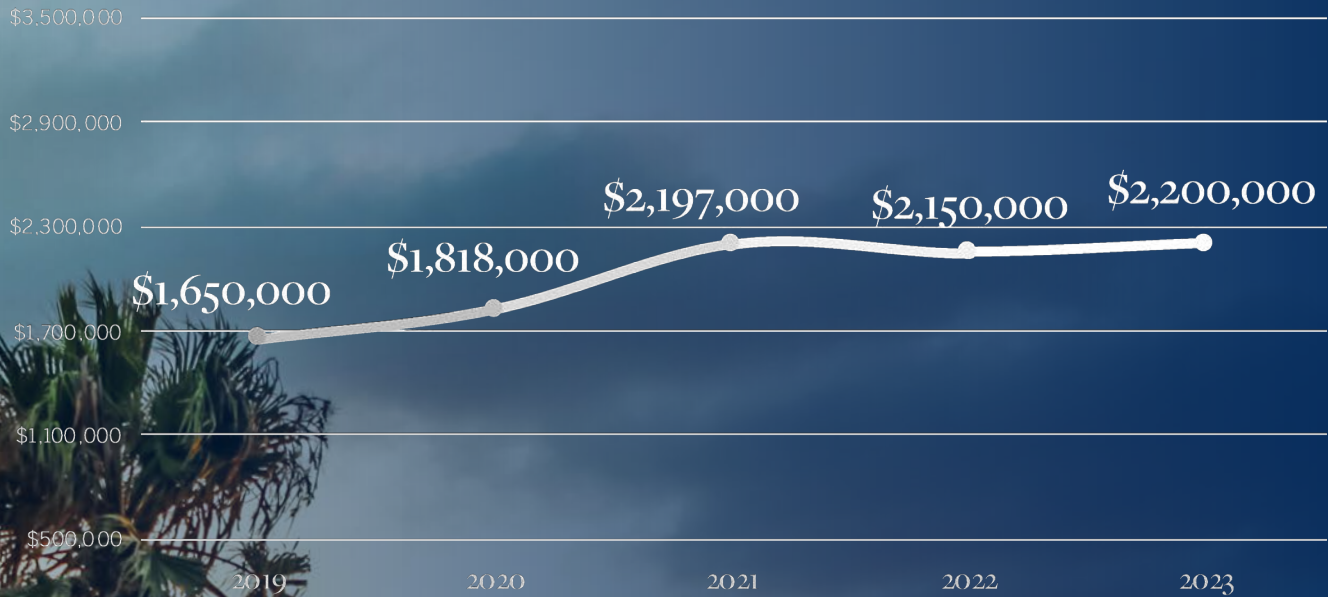
Average Days on Market

\$1,355

Average Price per Square Foot

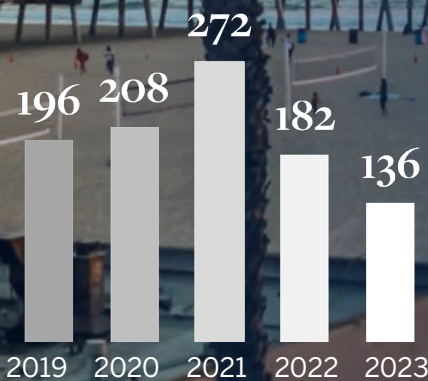


Hermosa Beach



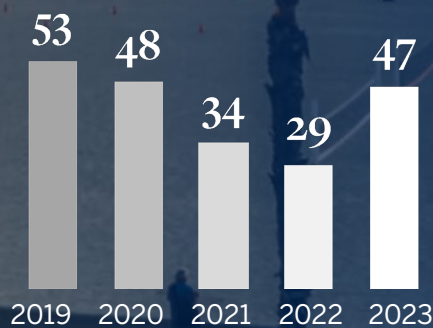
Median Sales Over The Last 5 Years

2.30%



Units Sold

-25.30%



Average Days on Market

62.10%



Average Price per Sq.Ft.

8.40%

*Percent Difference Compared to the Same Month Last Year



Vista

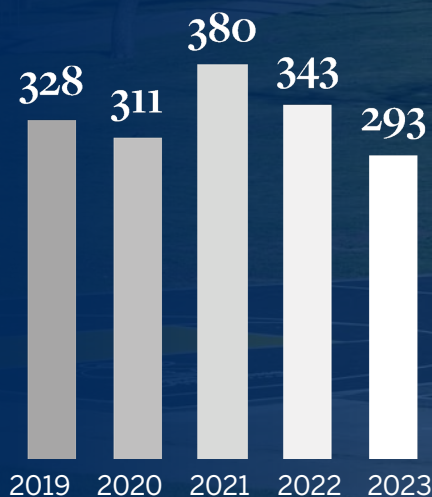
Sotheby's
INTERNATIONAL REALTY

Inglewood



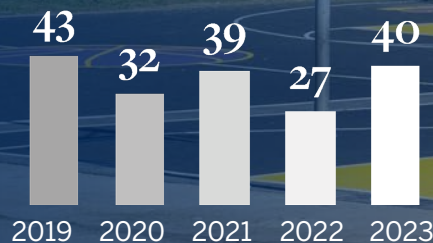
Median Sales Over The Last 5 Years

-3.50%



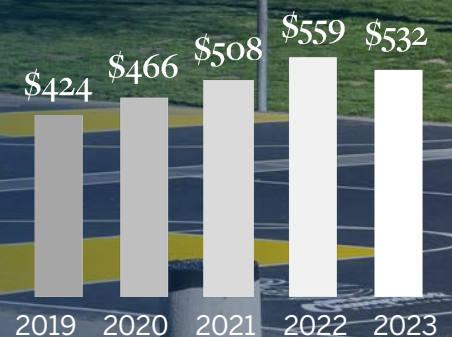
Units Sold

-14.60%



Average Days on Market

48.10%



Average Price per Sq.Ft.

-4.80%



2023

At A Glance

\$680,000

Median Sales Price

293

Total Units Sold

40

Average Days on Market

\$532

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$777,000

Median Sales Price

86

Total Units Sold

30

Average Days on Market

\$545

Average Price per Square Foot

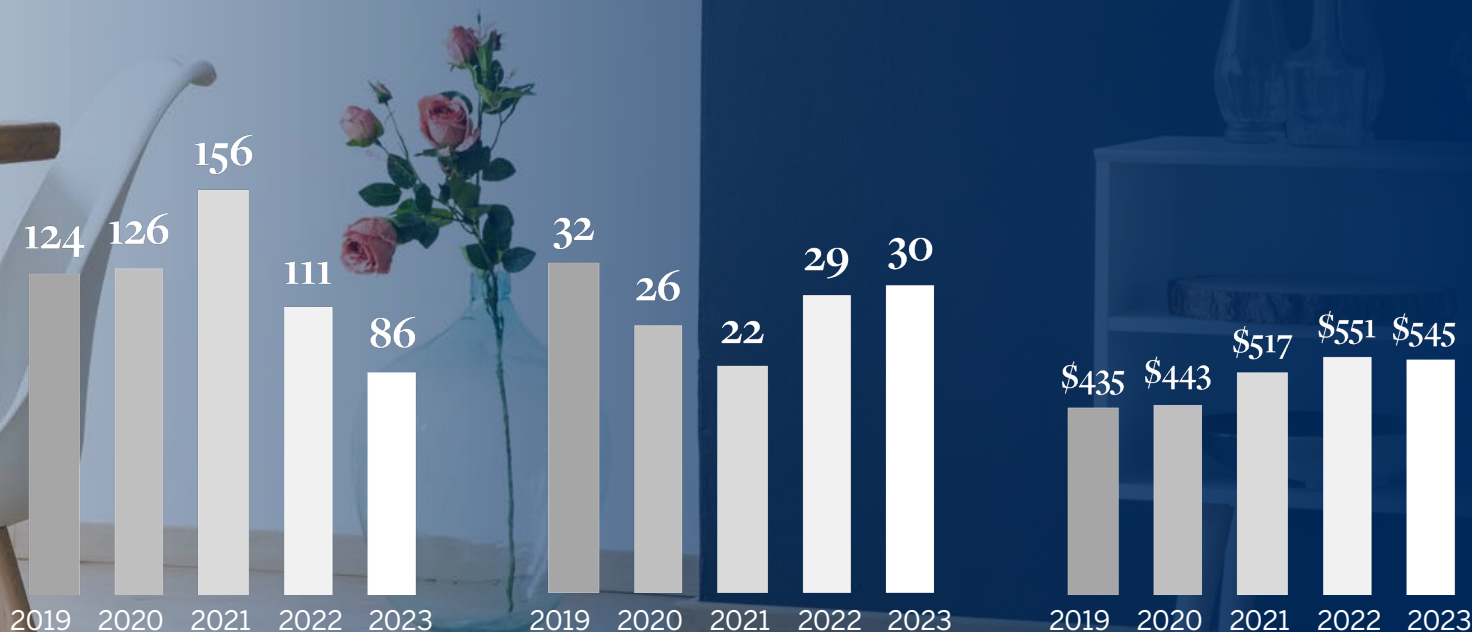


Lawndale



Median Sales Over The Last 5 Years

No Change



Units
Sold

-22.50%

Average Days
on Market

3.40%

Average Price
per Sq.Ft.

-1.10%

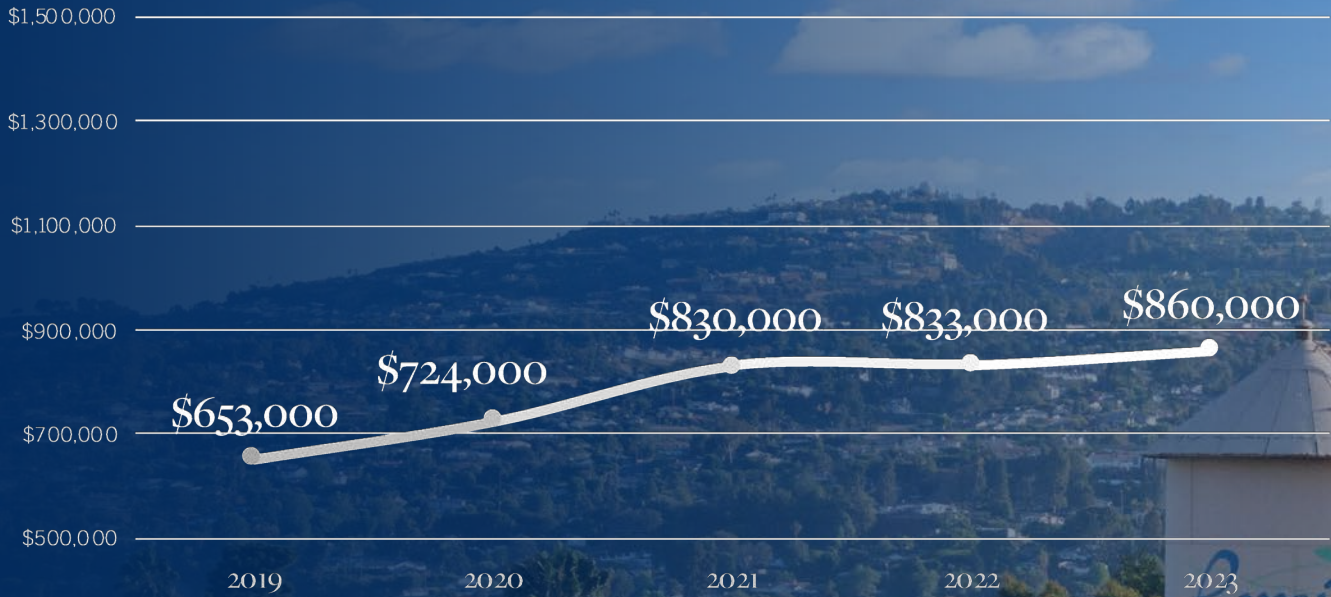
*Percent Difference Compared to the Same Month Last Year



Vista

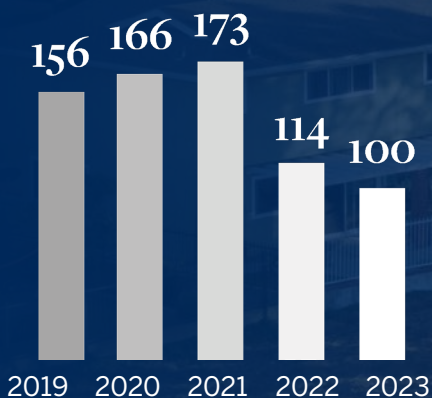
Sotheby's
INTERNATIONAL REALTY

Lomita



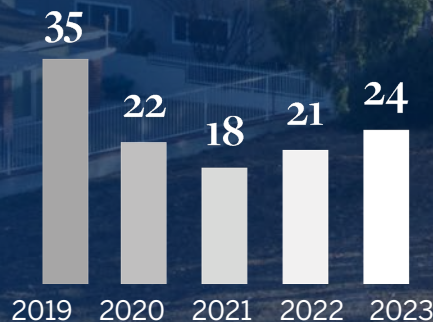
Median Sales Over The Last 5 Years

3.20%



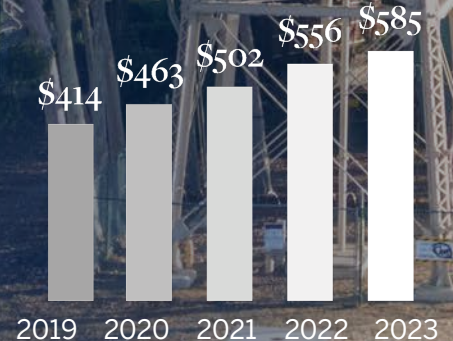
Units Sold

-12.30%



Average Days on Market

14.30%



Average Price per Sq.Ft.

5.20%



2023

At A Glance

\$860,000

Median Sales Price

100

Total Units Sold

24

Average Days on Market

\$585

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$765,000

Median Sales Price

2123

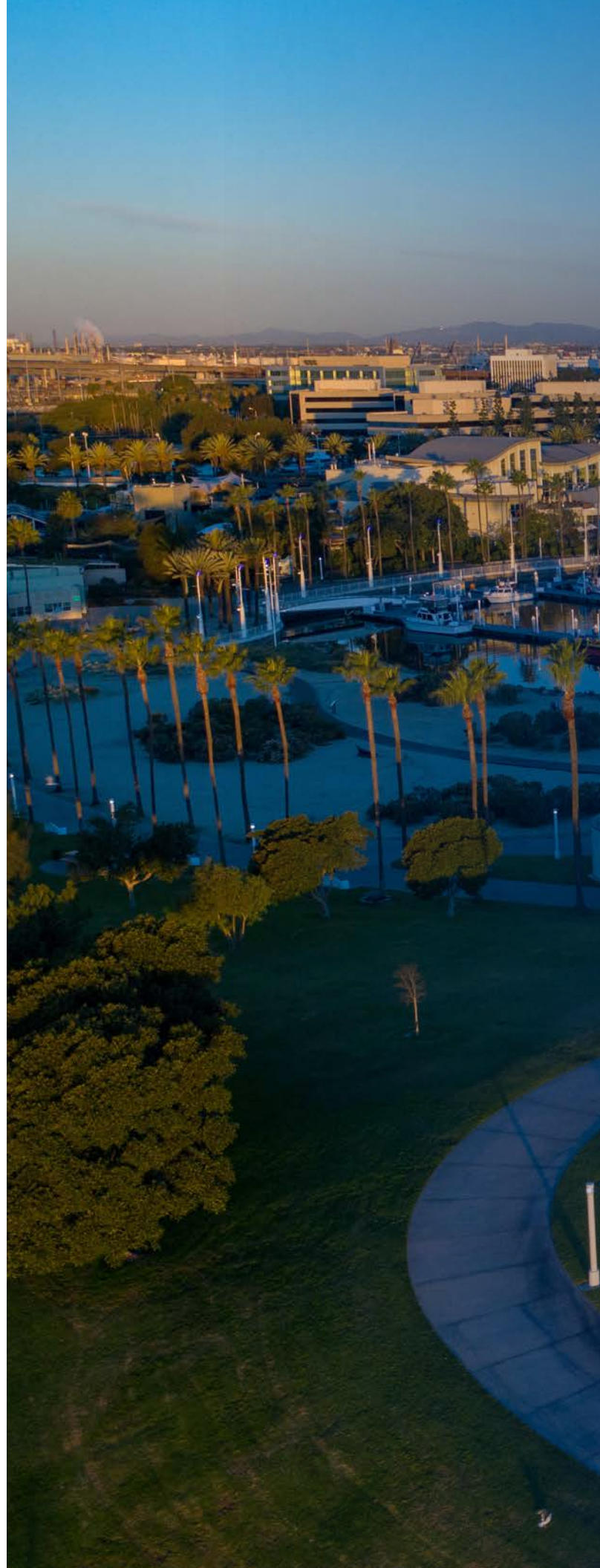
Total Units Sold

28

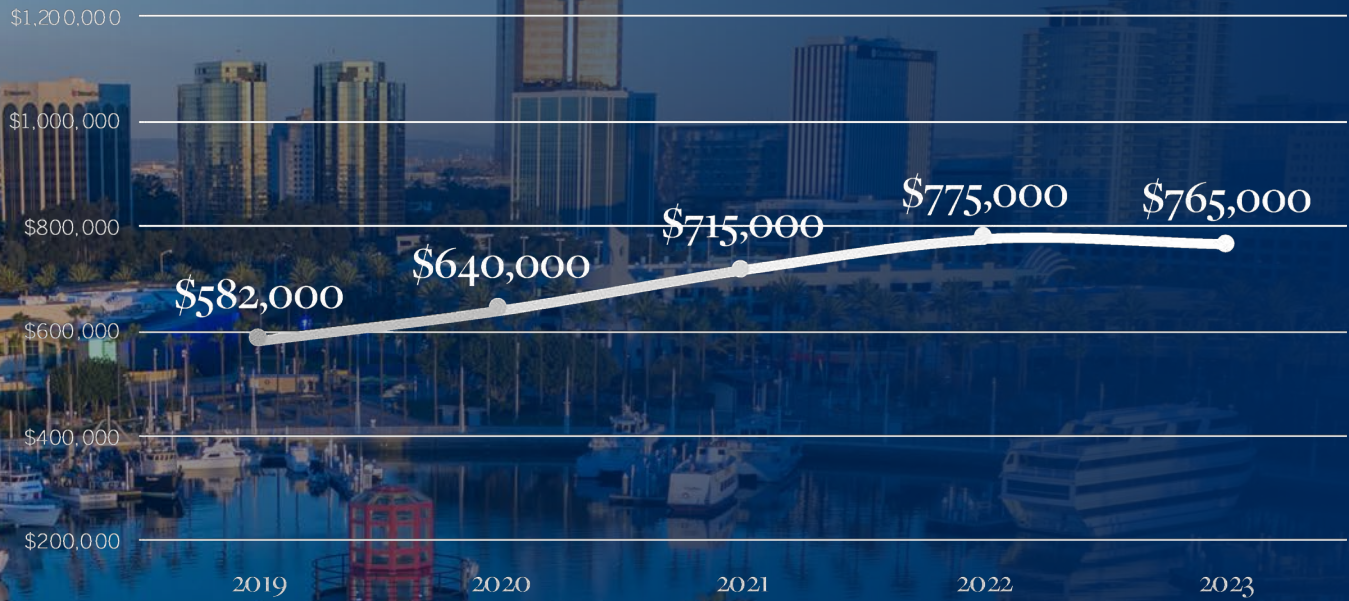
Average Days on Market

\$634

Average Price per Square Foot

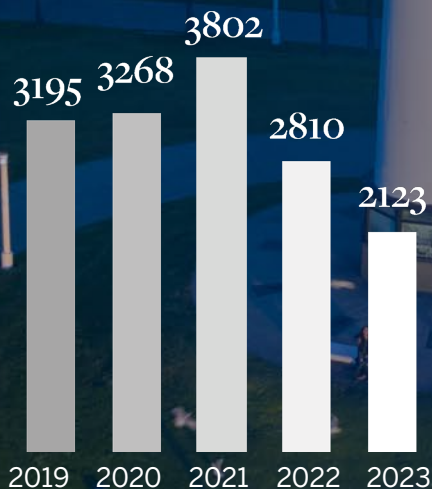


Long Beach



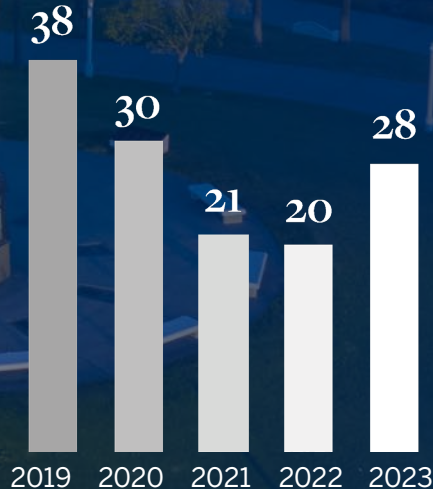
Median Sales Over The Last 5 Years

-1.30%



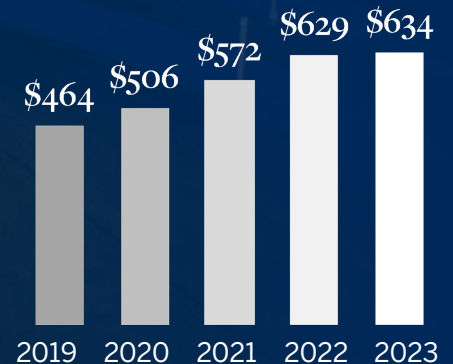
Units
Sold

-24.40%



Average Days
on Market

40.00%



Average Price
per Sq.Ft.

0.80%

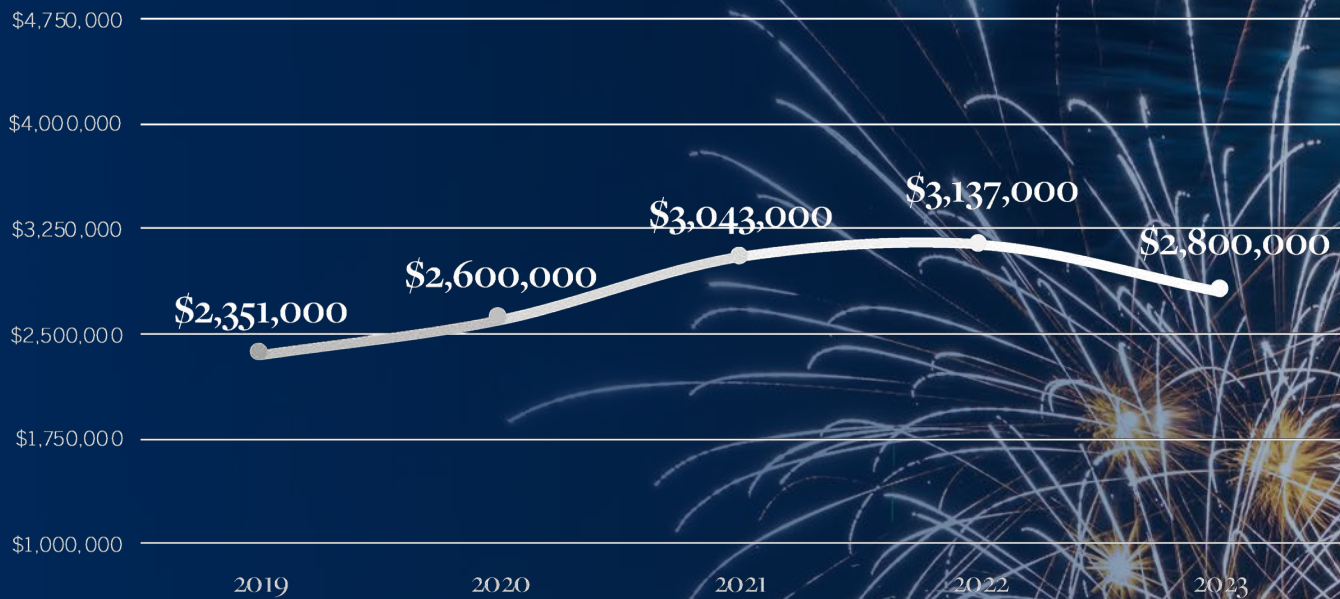
*Percent Difference Compared to the Same Month Last Year



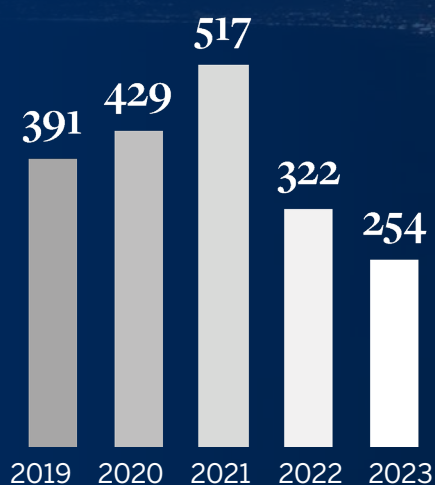
Vista

Sotheby's
INTERNATIONAL REALTY

Manhattan Beach

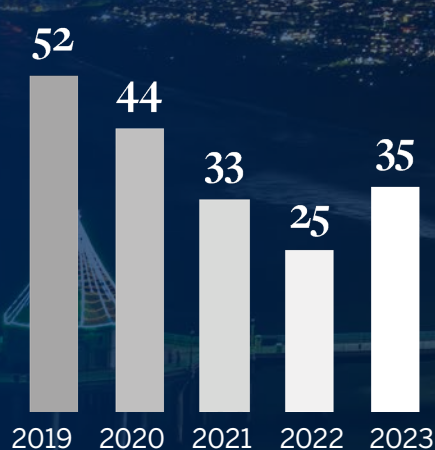


-10.70%



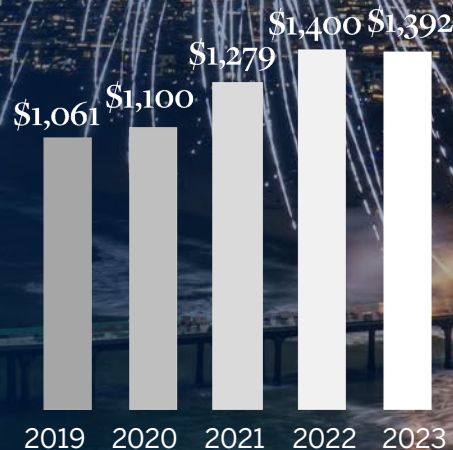
Units
Sold

-21.10%



Average Days
on Market

40.00%



Average Price
per Sq.Ft.

-0.60%



2023

At A Glance

\$2,800,000

Median Sales Price

254

Total Units Sold

35

Average Days on Market

\$1,392

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,297,000

Median Sales Price

222

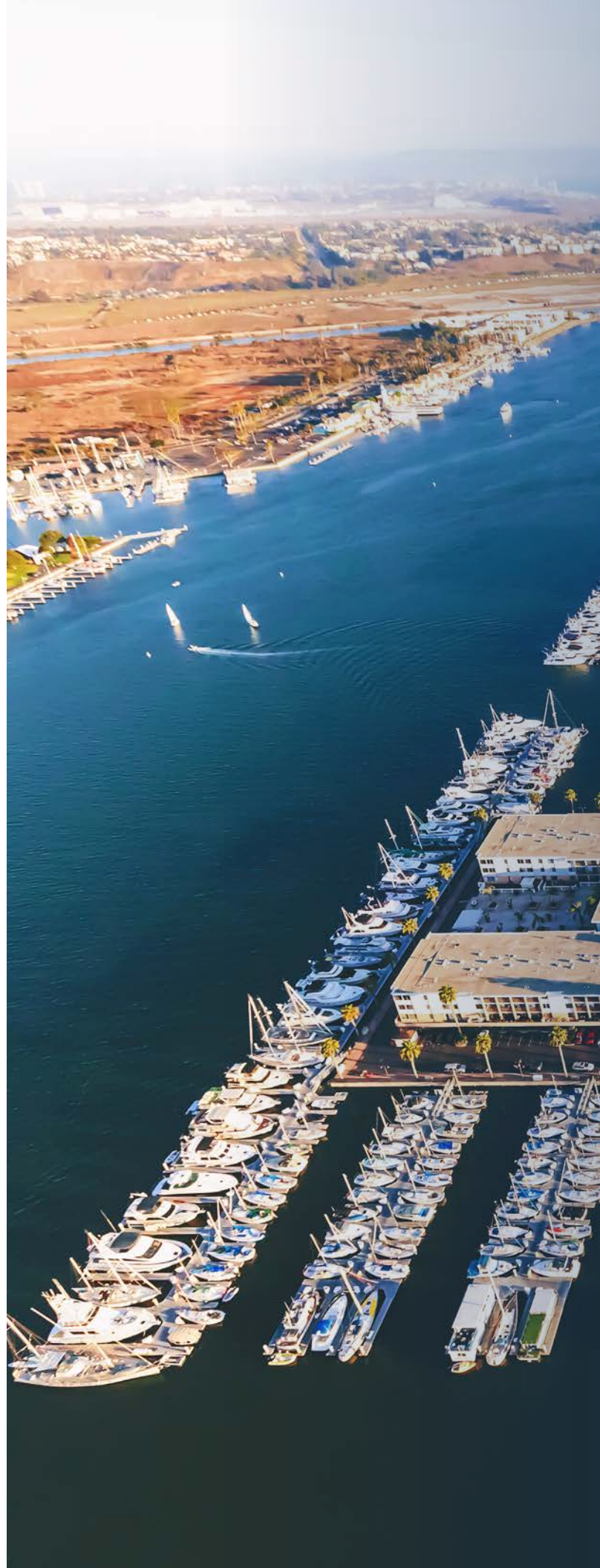
Total Units Sold

38

Average Days on Market

\$878

Average Price per Square Foot



Marina Del Rey



Median Sales Over The Last 5 Years

0.50%

Units Sold

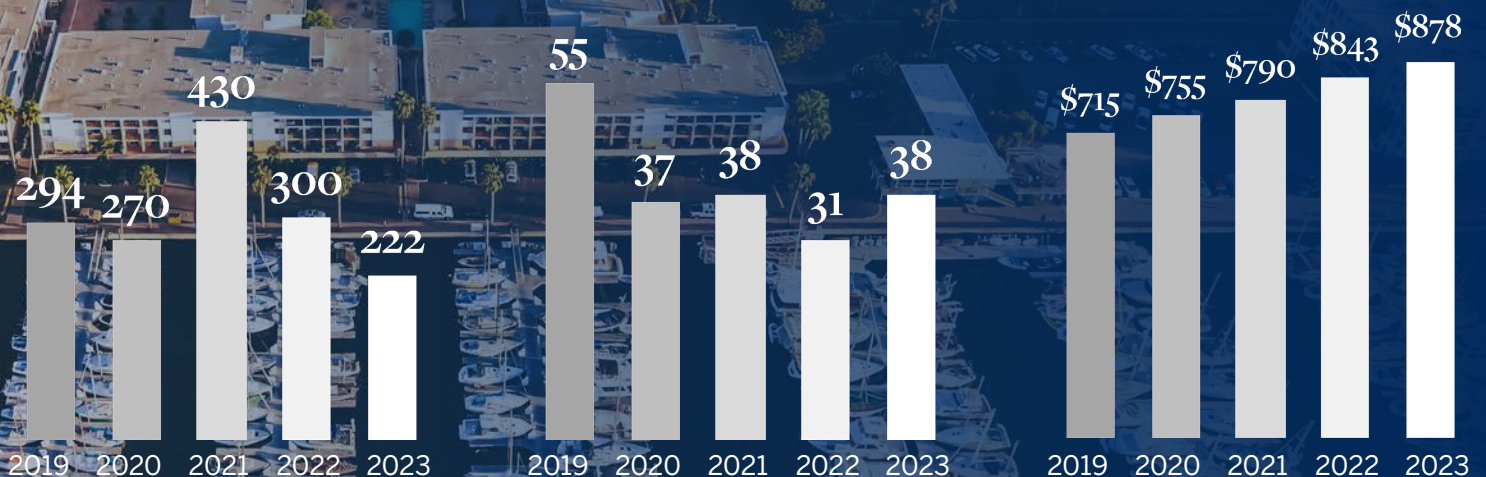
-26.00%

Average Days on Market

22.60%

Average Price per Sq.Ft.

4.20%



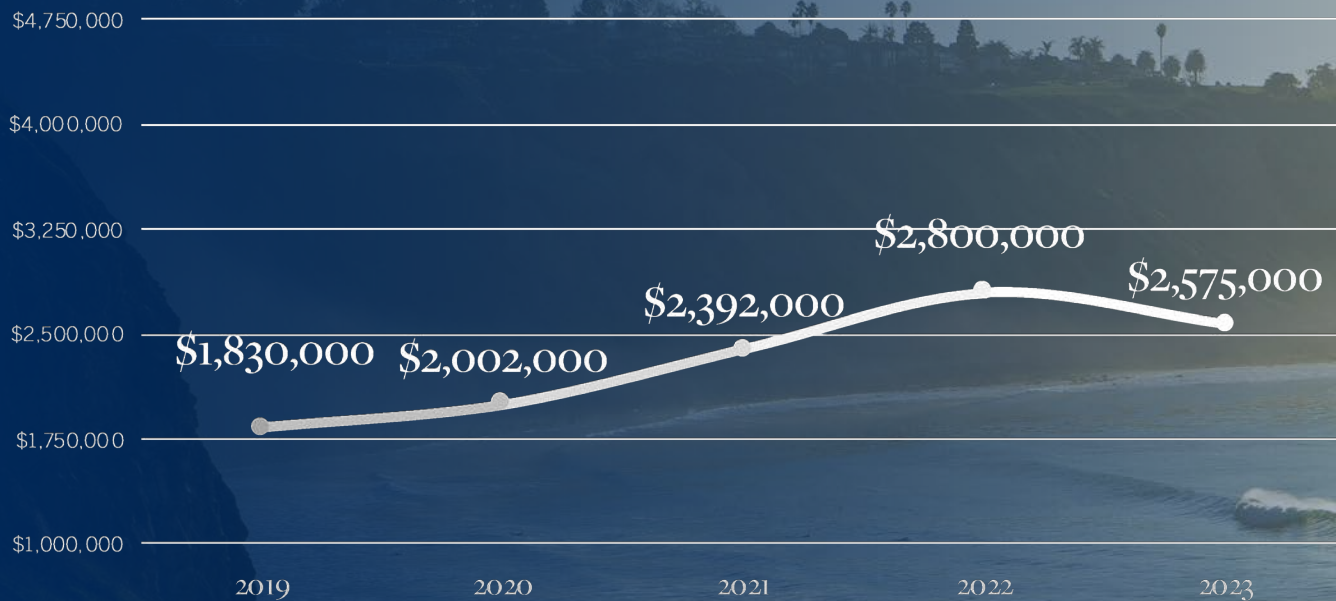
*Percent Difference Compared to the Same Month Last Year



Vista

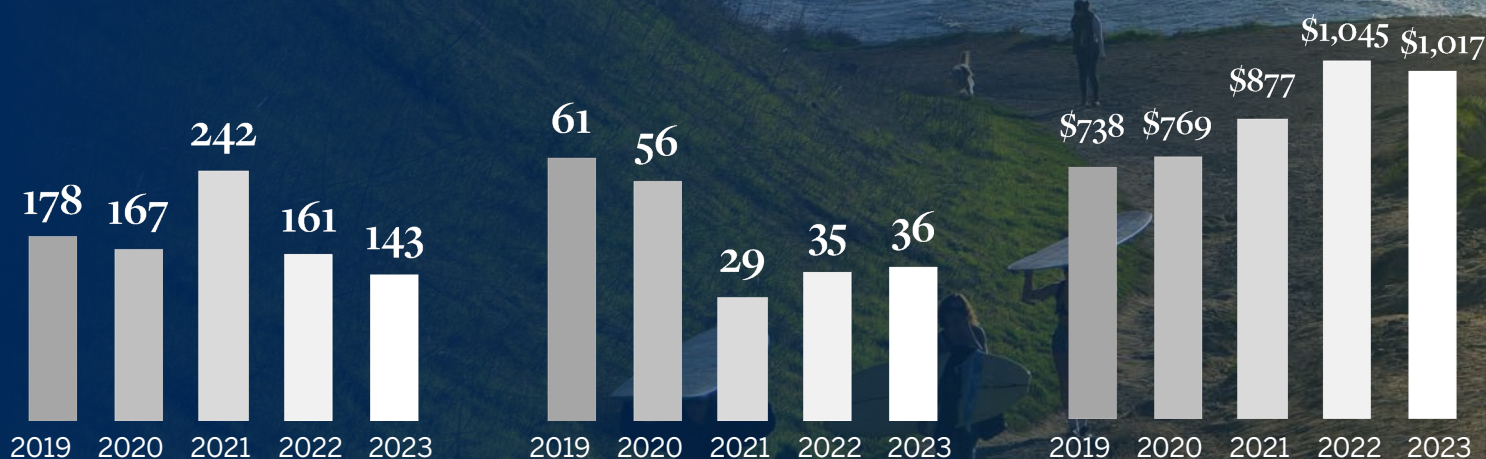
Sotheby's
INTERNATIONAL REALTY

Palos Verdes Estates



Median Sales Over The Last 5 Years

-8.00%



Units
Sold

-11.20%

Average Days
on Market

2.90%

Average Price
per Sq.Ft.

-2.70%



2023

At A Glance

\$2,575,000

Median Sales Price

143

Total Units Sold

36

Average Days on Market

\$1,017

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,870,000

Median Sales Price

9

Total Units Sold

66

Average Days on Market

\$729

Average Price per Square Foot

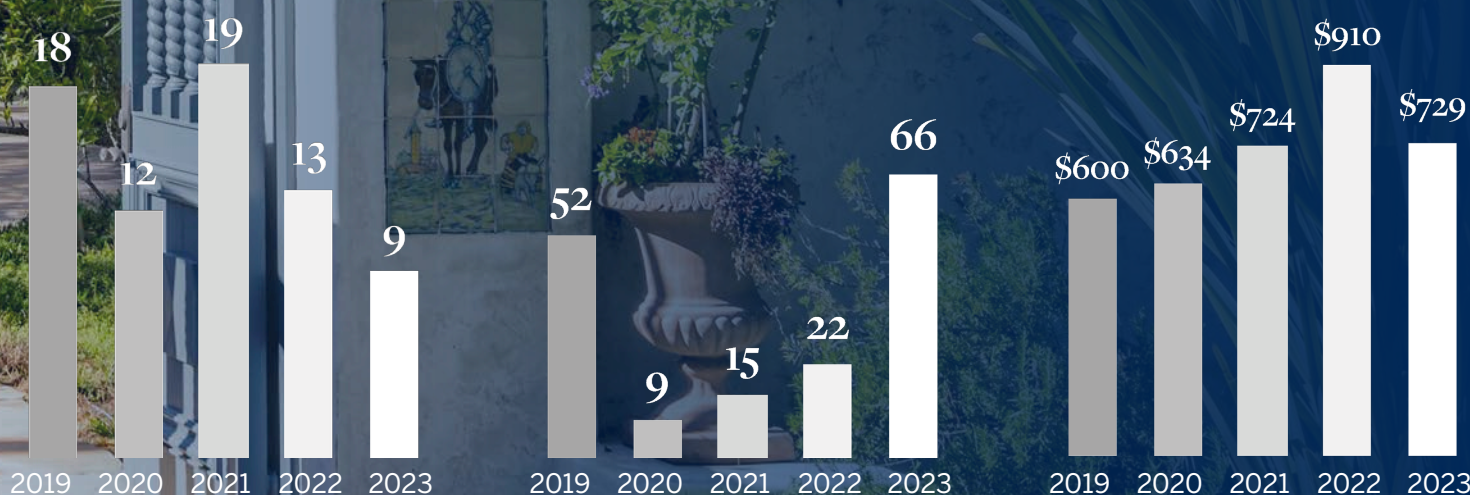


Palos Verdes Peninsula



Median Sales Over The Last 5 Years

-16.00%



Units
Sold

-30.80%

Average Days
on Market

200.00%

Average Price
per Sq.Ft.

-19.90%

*Percent Difference Compared to the Same Month Last Year



Vista

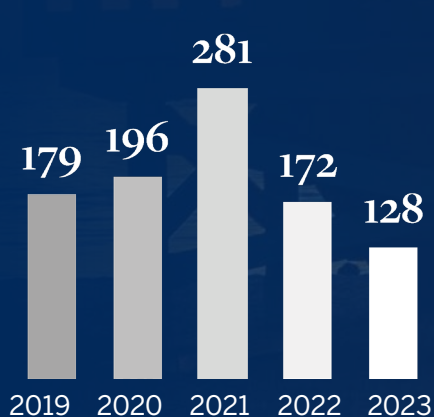
Sotheby's
INTERNATIONAL REALTY

Playa Del Rey



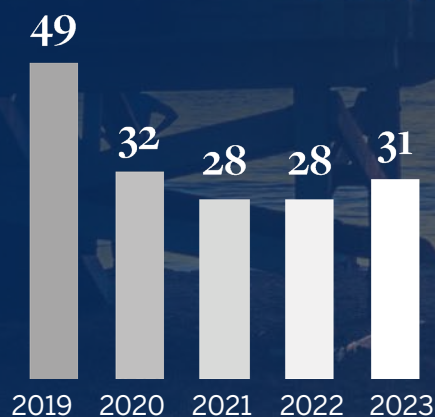
Median Sales Over The Last 5 Years

4.60%



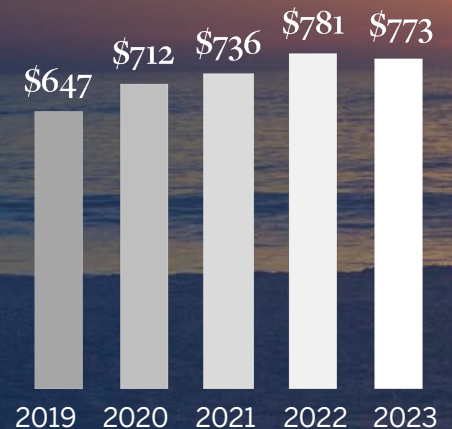
Units Sold

-25.60%



Average Days on Market

10.70%



Average Price per Sq.Ft.

-1.00%



2023

At A Glance

~~\$~~868,000

Median Sales Price

128

Total Units Sold

31

Average Days on Market

~~\$~~773

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,305,000

Median Sales Price

89

Total Units Sold

33

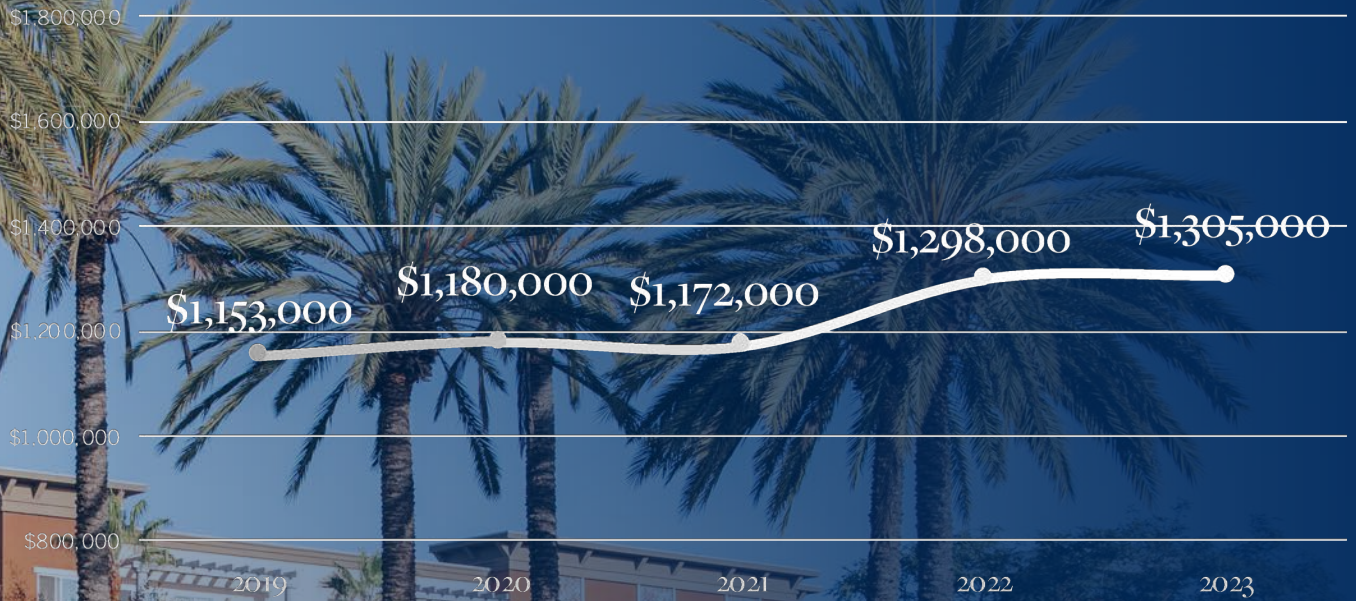
Average Days on Market

\$867

Average Price per Square Foot



Playa Vista



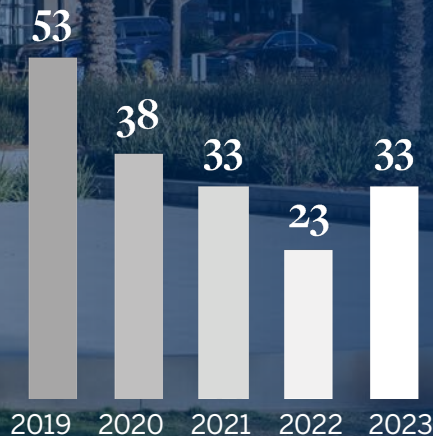
Median Sales Over The Last 5 Years

0.50%



Units
Sold

-37.30%



Average Days
on Market

43.50%



Average Price
per Sq.Ft.

1.40%

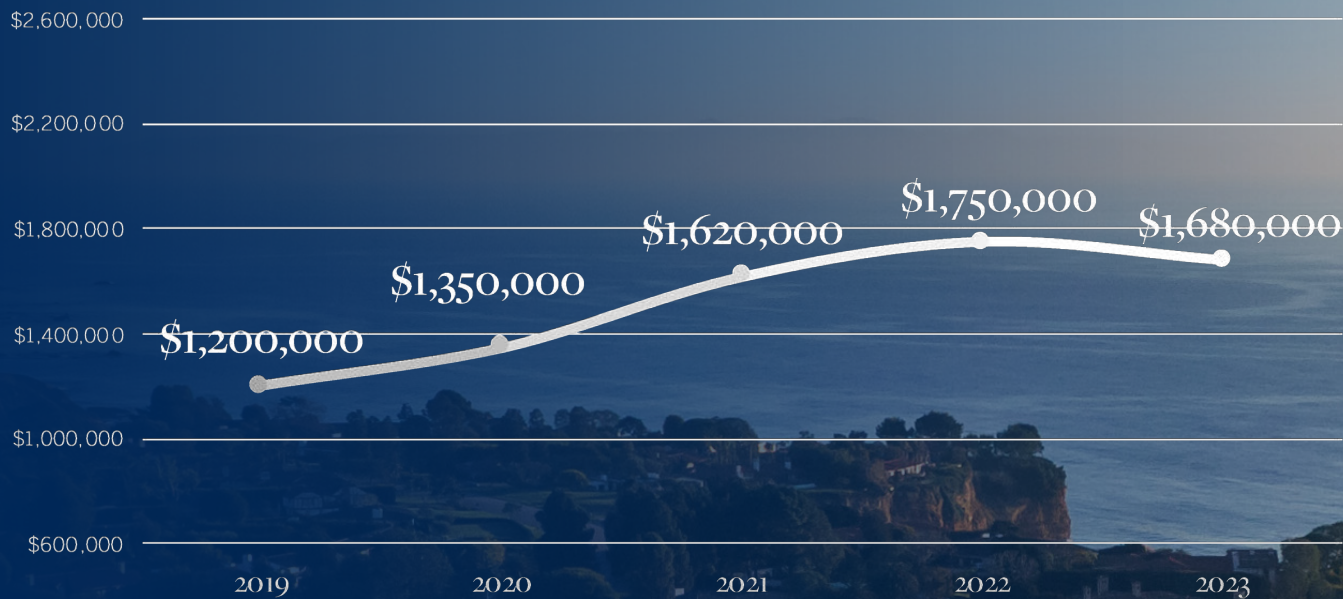
*Percent Difference Compared to the Same Month Last Year



Vista

Sotheby's
INTERNATIONAL REALTY

Rancho Palos Verdes



Median Sales Over The Last 5 Years

-4.00%



Units
Sold

-22.80%

Average Days
on Market

45.50%

Average Price
per Sq.Ft.

0.10%



2023

At A Glance

\$1,680,000

Median Sales Price

352

Total Units Sold

32

Average Days on Market

\$810

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,400,000

Median Sales Price

563

Total Units Sold

30

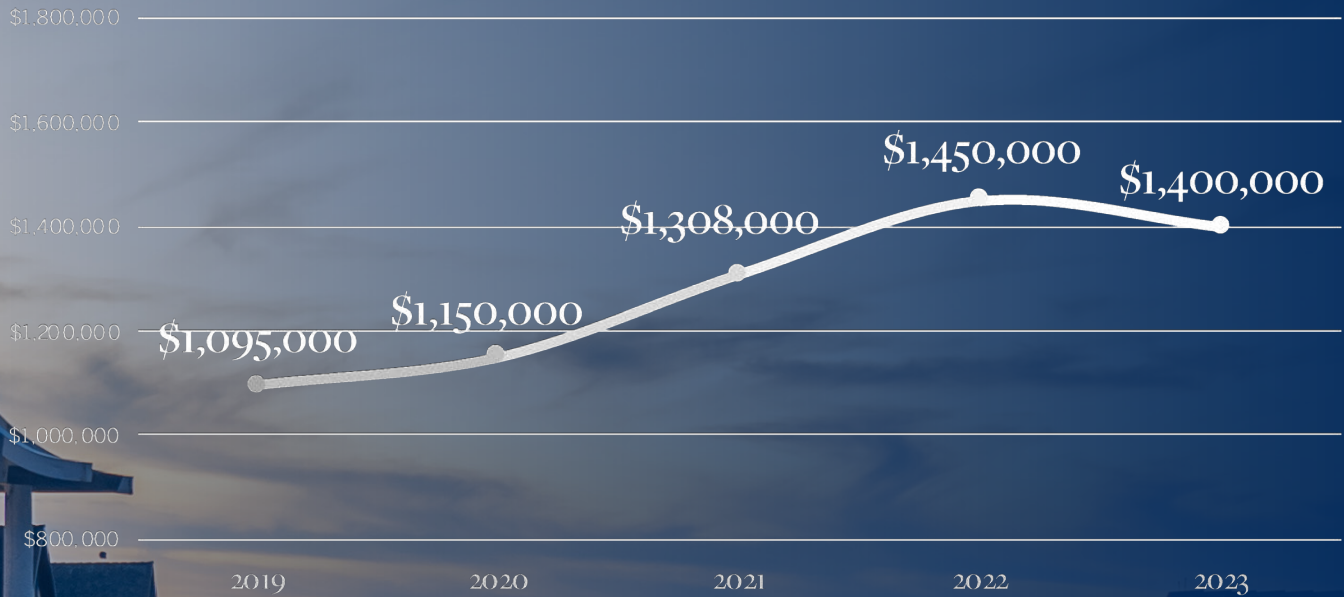
Average Days on Market

\$857

Average Price per Square Foot



Redondo Beach



Median Sales Over The Last 5 Years

-3.40%



Units
Sold

-14.80%

Average Days
on Market

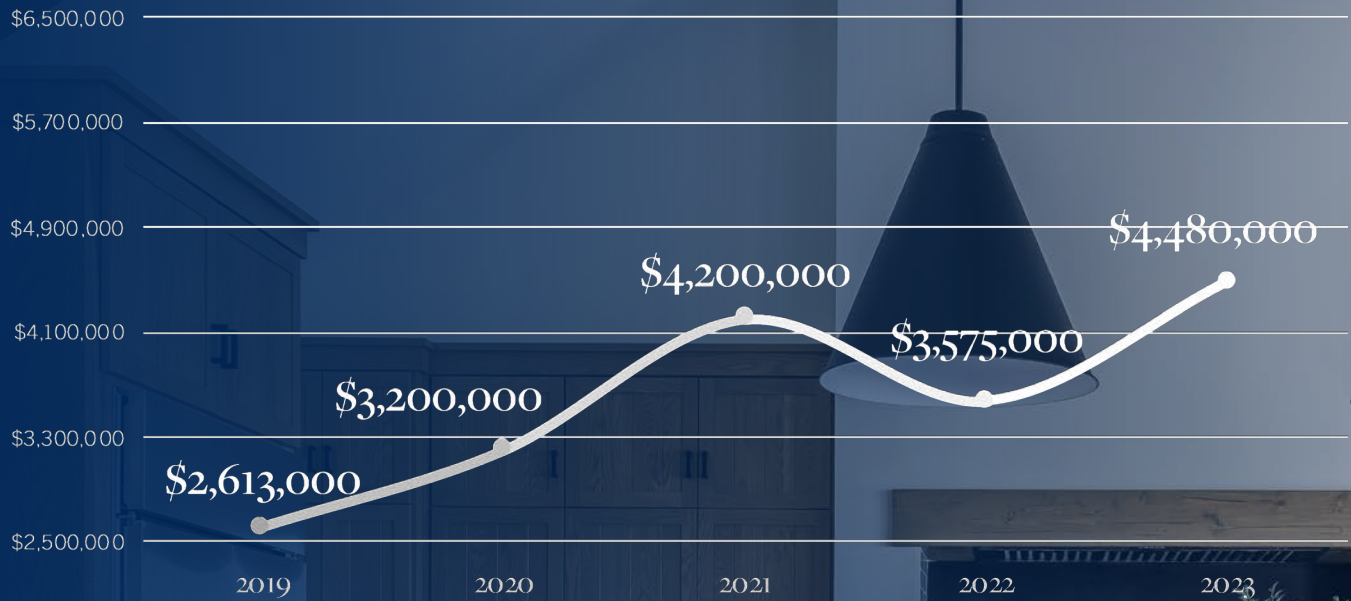
66.70%

Average Price
per Sq.Ft.

0.90%

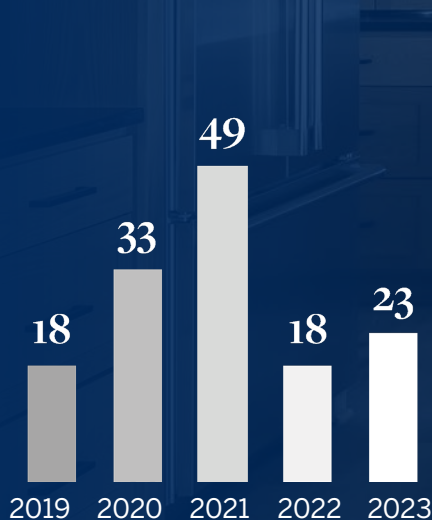
*Percent Difference Compared to the Same Month Last Year

Rolling Hills



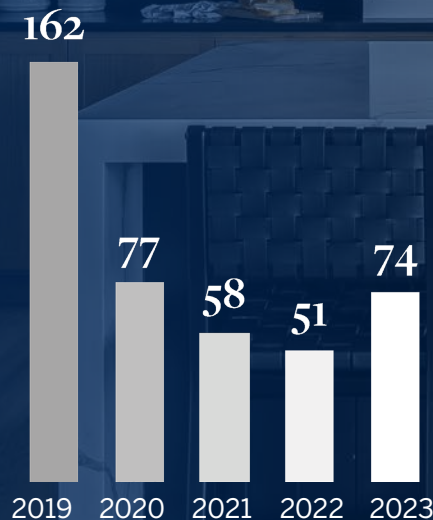
Median Sales Over The Last 5 Years

25.30%



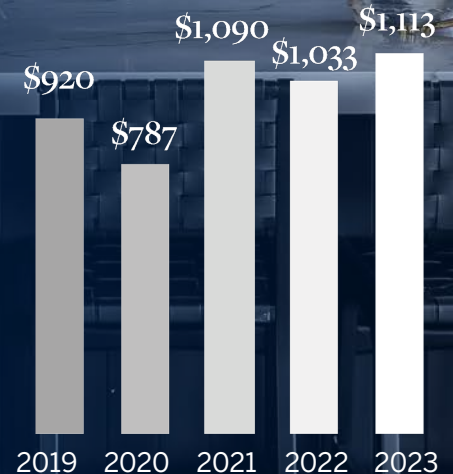
Units Sold

27.80%



Average Days on Market

45.10%



Average Price per Sq.Ft.

7.70%



2023

At A Glance

\$4,480,000

Median Sales Price

23

Total Units Sold

74

Average Days on Market

\$1,113

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,703,000

Median Sales Price

94

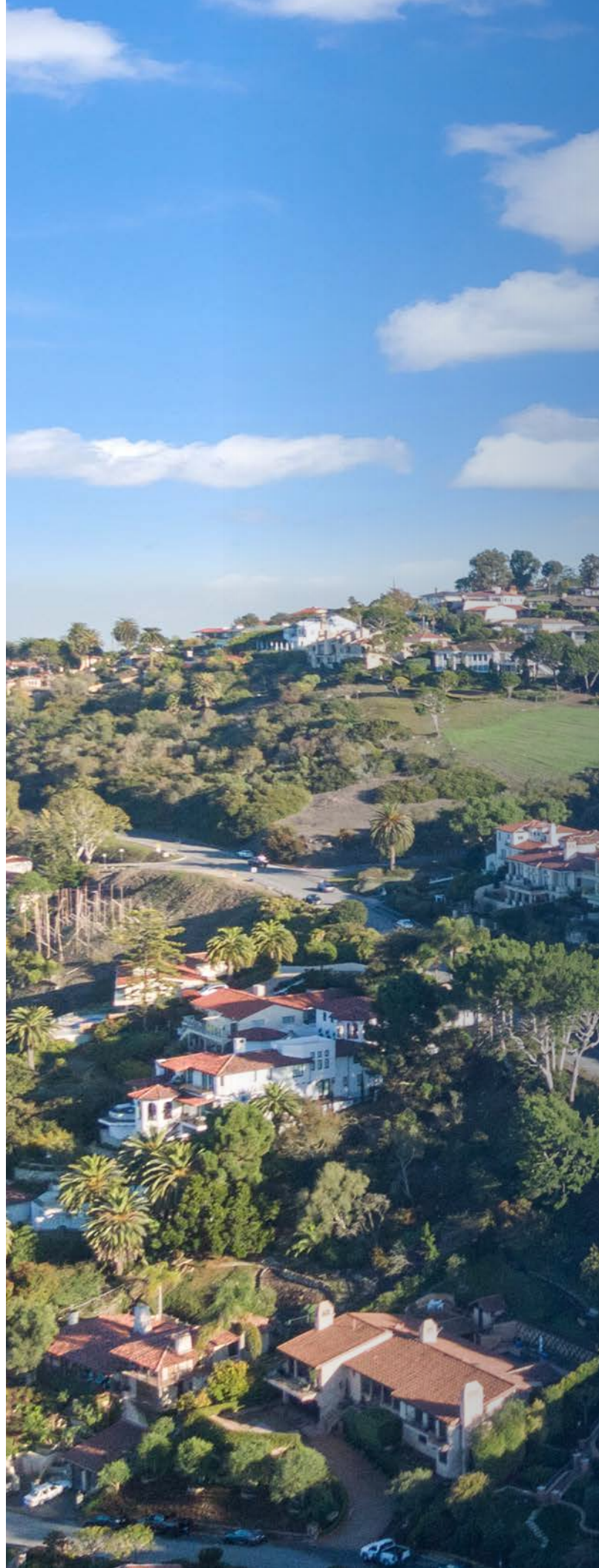
Total Units Sold

34

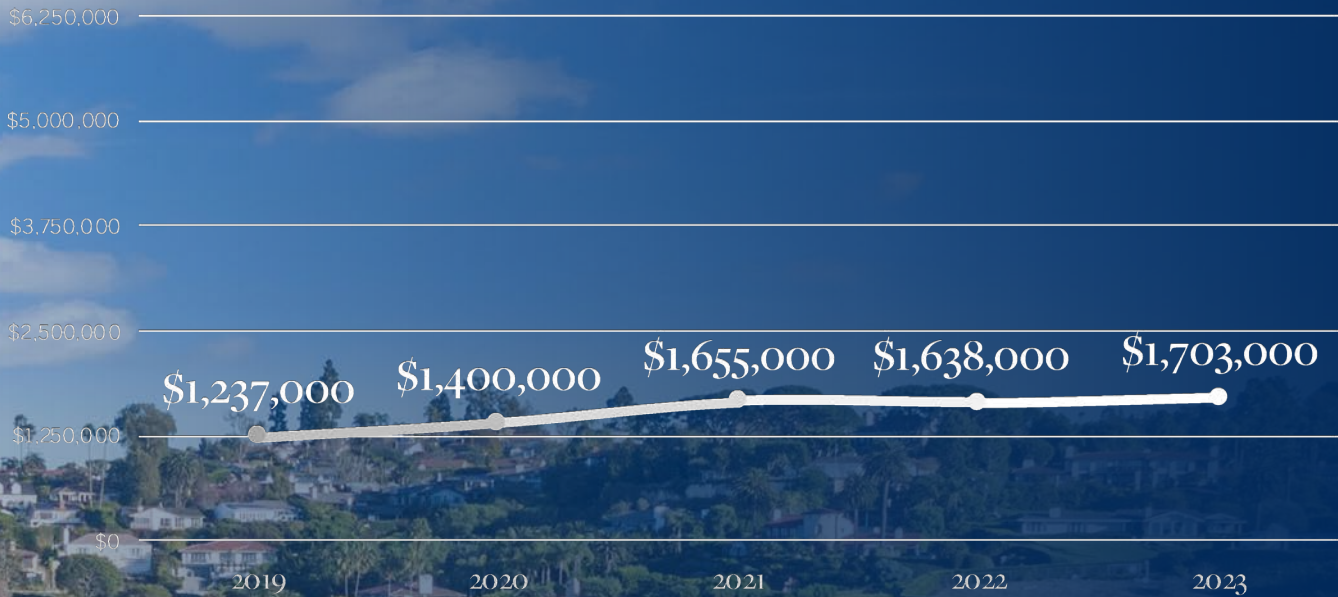
Average Days on Market

\$872

Average Price per Square Foot

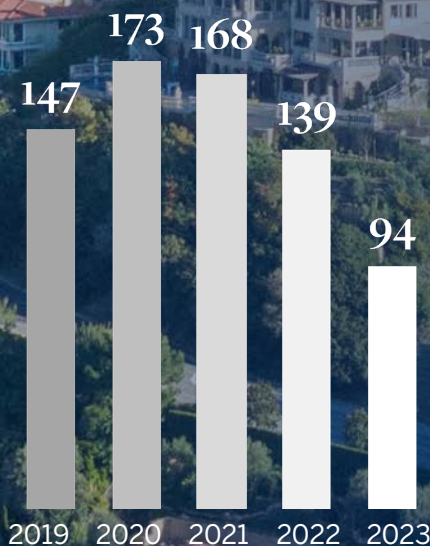


Rolling Hills Estates



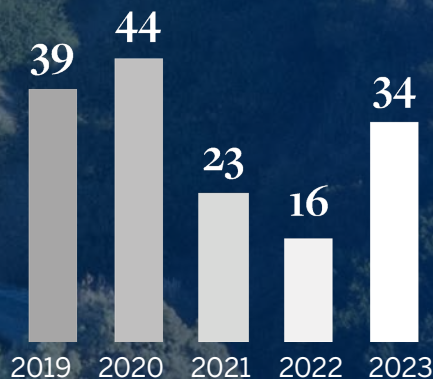
Median Sales Over The Last 5 Years

4.00%



Units Sold

-32.40%



Average Days on Market

112.50%



Average Price per Sq.Ft.

5.10%

*Percent Difference Compared to the Same Month Last Year



Vista

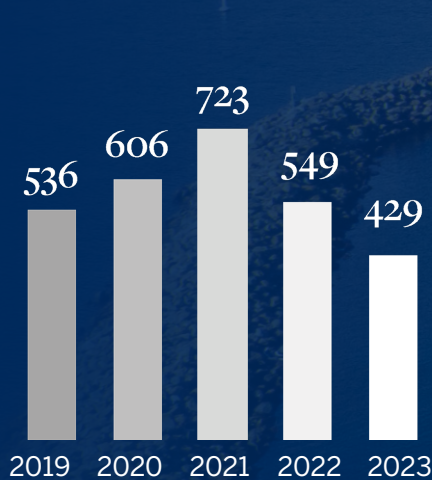
Sotheby's
INTERNATIONAL REALTY

San Pedro



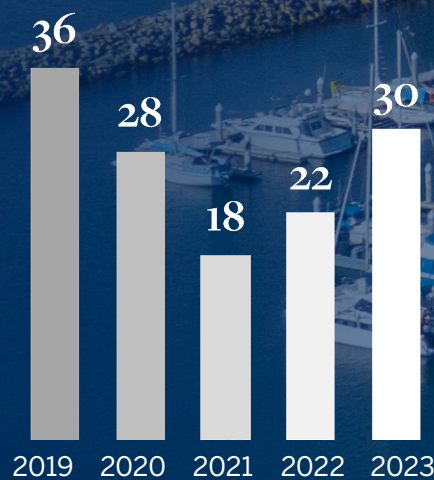
Median Sales Over The Last 5 Years

-1.30%



Units Sold

-21.90%



Average Days on Market

36.40%



Average Price per Sq.Ft.

-0.20%



2023

At A Glance

\$790,000

Median Sales Price

429

Total Units Sold

30

Average Days on Market

\$564

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$968,000

Median Sales Price

889

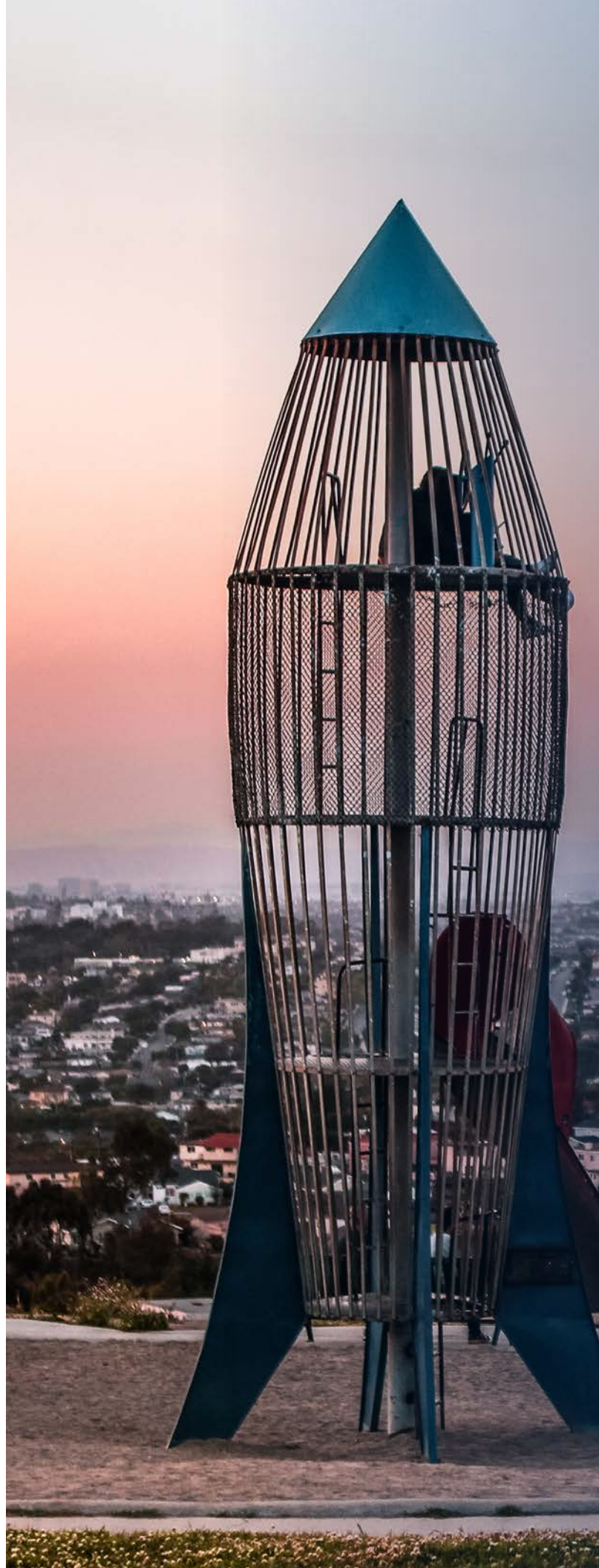
Total Units Sold

23

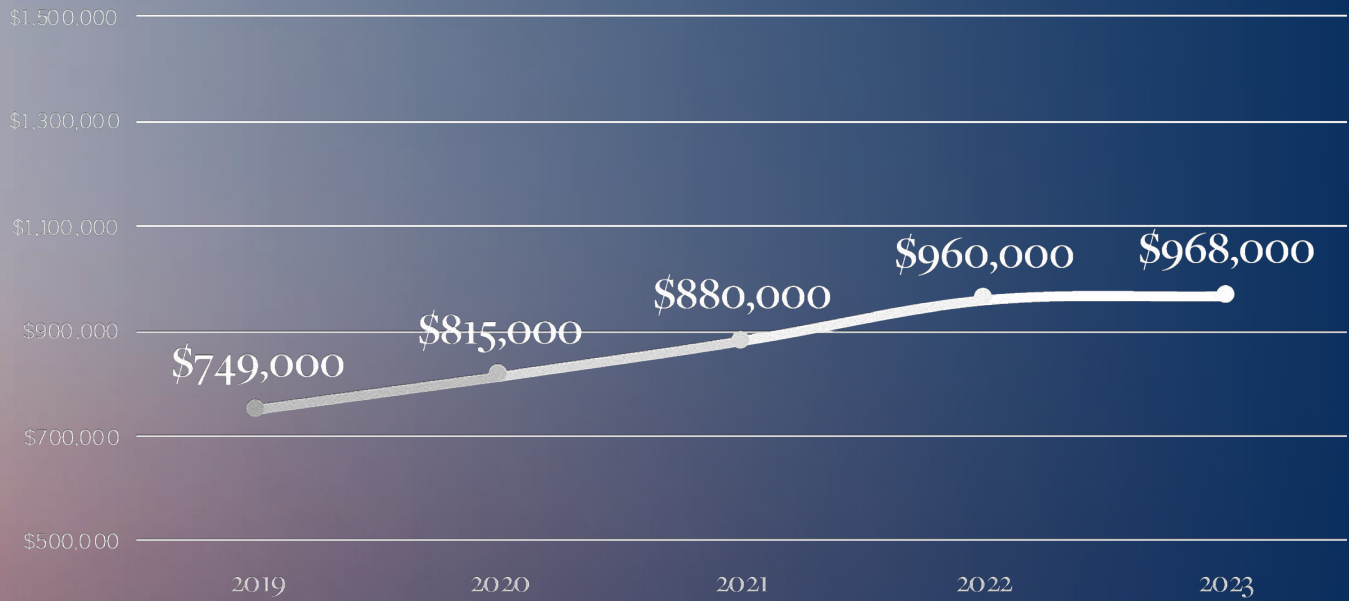
Average Days on Market

\$669

Average Price per Square Foot

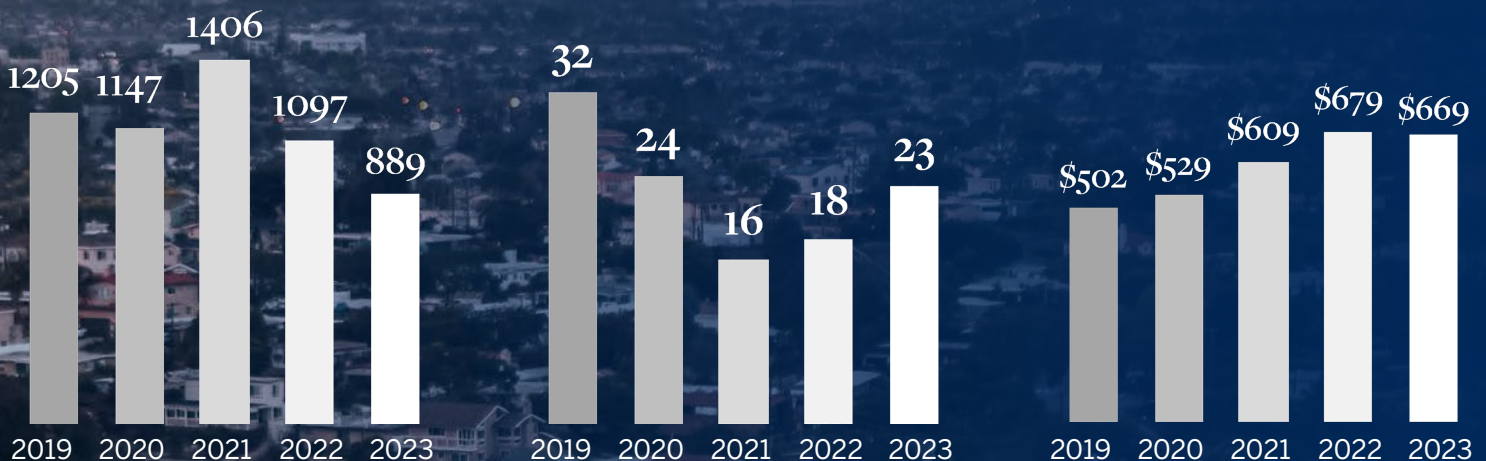


Torrance



Median Sales Over The Last 5 Years

0.80%



Units
Sold

-19.00%

Average Days
on Market

27.80%

Average Price
per Sq.Ft.

-1.50%

*Percent Difference Compared to the Same Month Last Year



Vista

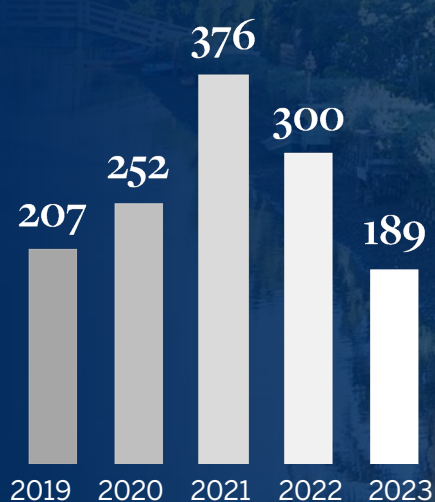
Sotheby's
INTERNATIONAL REALTY

Venice



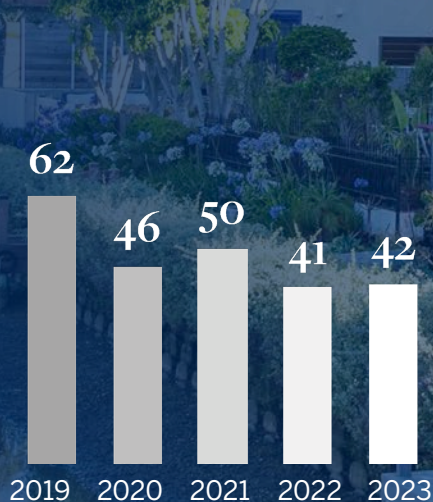
Median Sales Over The Last 5 Years

8.50%



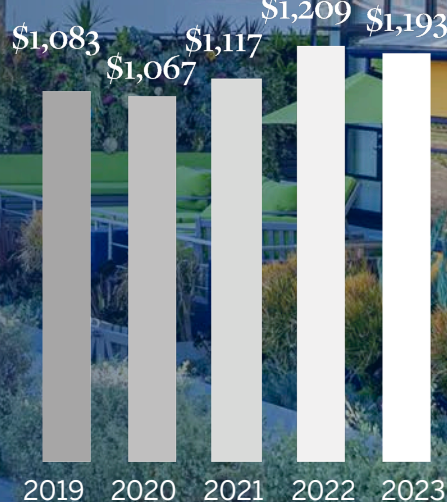
Units Sold

-37.00%



Average Days on Market

2.40%



Average Price per Sq.Ft.

-1.30%



2023

At A Glance

\$2,352,000

Median Sales Price

189

Total Units Sold

42

Average Days on Market

\$1,193

Average Price per Square Foot



Vista

Sotheby's
INTERNATIONAL REALTY

2023

At A Glance

\$1,535,000

Median Sales Price

295

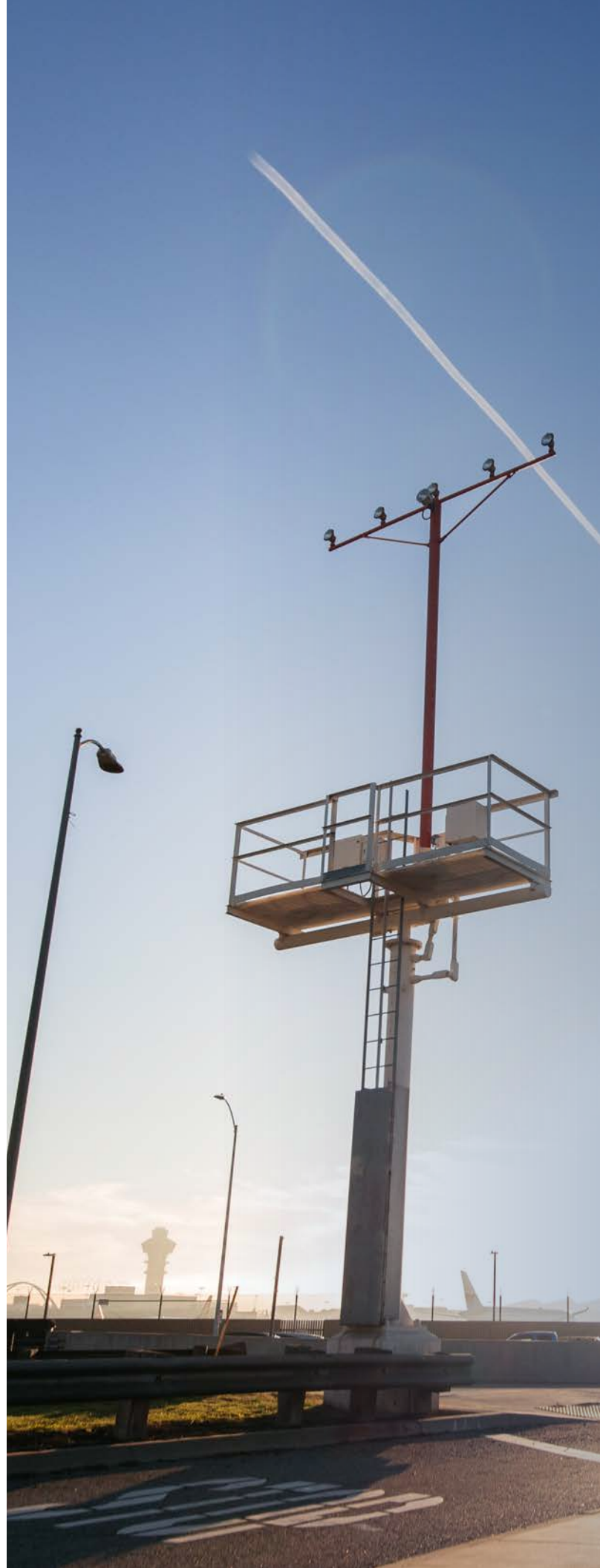
Total Units Sold

29

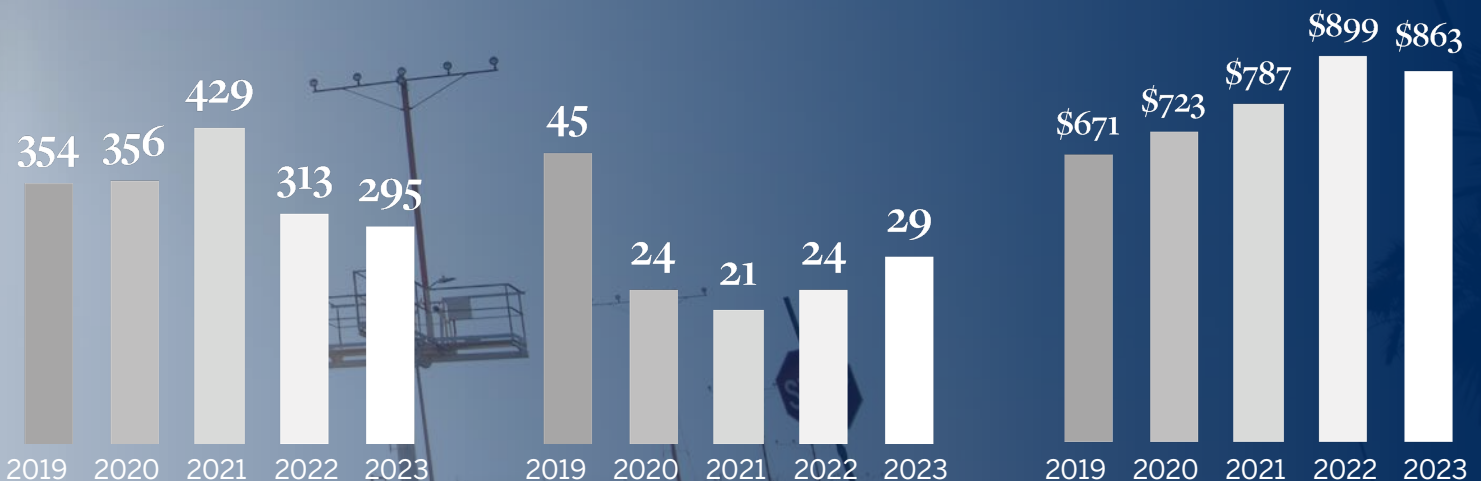
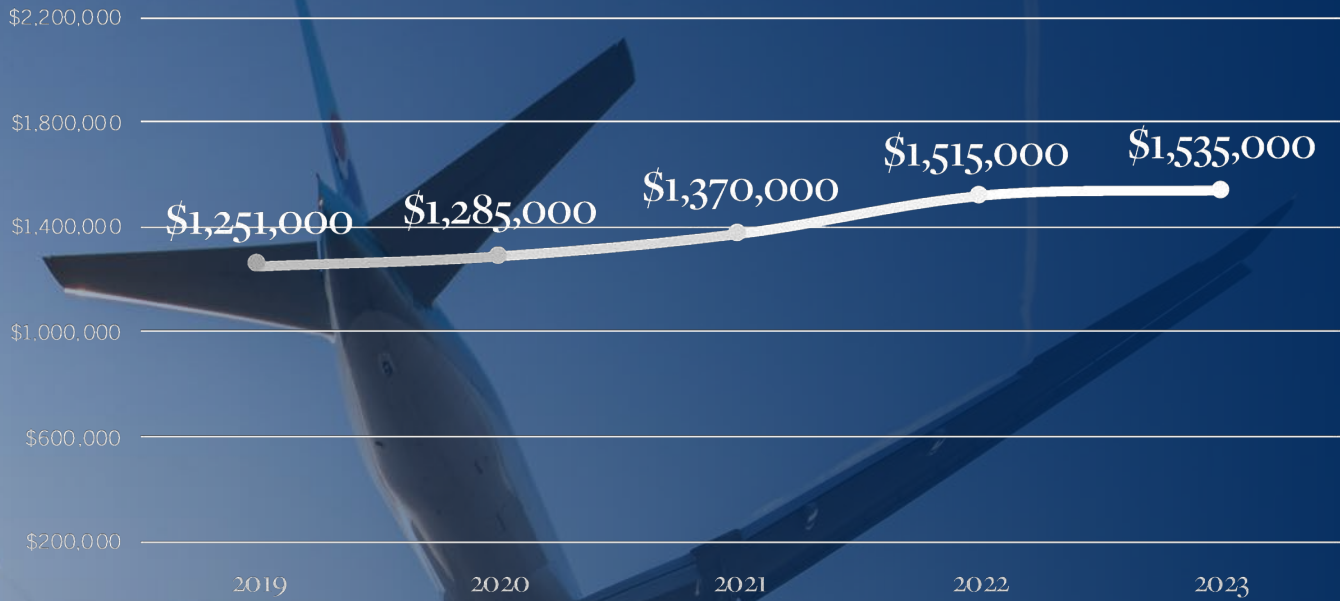
Average Days on Market

\$863

Average Price per Square Foot



Westchester



Units
Sold

-5.80%

Average Days
on Market

20.80%

Average Price
per Sq.Ft.

-4.00%



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Percent Difference Compared to the Same Month Last Year



**1144 HIGHLAND AVE,
MANHATTAN BEACH**

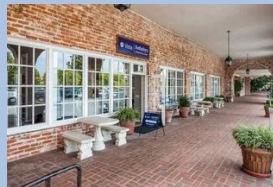


**2501 SEPULVEDA, 2ND FLOOR,
MANHATTAN BEACH**

**200 PIER AVE,
HERMOSA BEACH**



**16 MALAGA COVE PLAZA,
PALOS VERDES ESTATES**



Vista Offices



D FL,
CH

ARDENA



**916 MANHATTAN AVE,
MANHATTAN BEACH**



**1801 S CATALINA AVE,
REDONDO BEACH**

CARSON

HARBOR CITY

**35 PENINSULA CENTER,
ROLLING HILLS ESTATES**



SAN PEDRO

LONG BEACH



**5536 E. 2ND ST,
LONG BEACH**



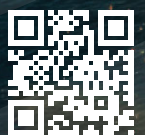
Vista

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8

OFFICES:

VISTASIR.COM | 310.546.7611



MANHATTAN BEACH | HERMOSA BEACH | REDONDO BEACH | PALOS VERDES PENINSULA | LONG BEACH

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